

Northeast Seafood Coalition Inc

Executive Director / CEO

EIN 043689991

MA · NTEE S41

FY ending 2025-06-30

June 9, 2026

This analysis benchmarks the total compensation of **Jacqueline Odell, Executive Director / CEO** (\$108,584) against **every comparable organization** that fit the selection criteria — **15** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **47th** percentile of comparable organizations within the typical range

Benchmarked executive: Jacqueline Odell — reported title "EXECUTIVE DIRECTOR", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (S41).

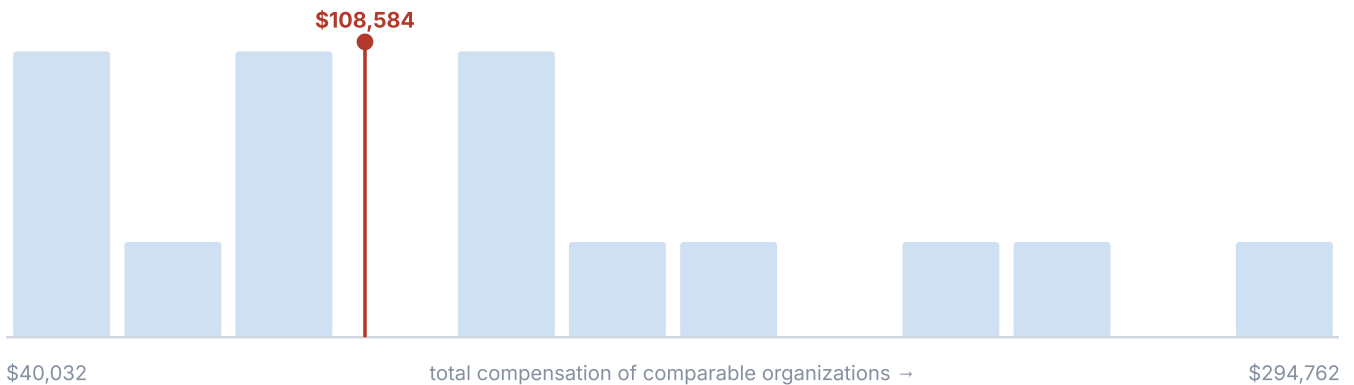
BUDGET Total revenue between \$289,800 and \$648,807 — 0.67x to 1.50x the subject's \$432,538 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (S41) + MA + budget 0.67–1.5x revenue.

15 organizations qualified on sector, size, and geography

→ **15** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$54,608	\$74,115	\$128,821	\$168,096	\$228,542	\$108,584
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
495 Metrowest Corridor Partnership Inc	MA	\$427,385	Executive Director	\$125,699	\$132,836	2023
Corridor 9495 Regional Chamber Of Commerce	MA	\$446,287	President	\$126,777	\$133,975	2023
American Nurses Association Massachusetts Inc	MA	\$396,400	Executive Director	\$92,179	\$97,413	2023
Universal Stylus Initiative Inc	MA	\$391,333	Executive Director	\$125,500	\$128,821	2024
Mass Funeral Directors Assoc Inc	MA	\$474,522	Exec Director	\$63,158	\$63,158	2025
Fiscal Partners Inc	MA	\$483,314	President & Executive Dire	\$173,094	\$177,674	2024
Boston Plasterers' & Cement Masons'	MA	\$375,429	Trustee	\$85,072	\$85,072	2025
Warrior Protection And Readiness	MA	\$371,134	Executive Director	\$150,000	\$158,517	2023
Regional Air Cargo Carriers	MA	\$503,973	President	\$52,000	\$53,376	2024
International Institute Of Forecasters Inc	MA	\$512,583	Editor-in-chief	\$39,000	\$40,032	2024
Northeast Hospital Medical Staff Inc	MA	\$342,628	President	\$200,000	\$211,355	2023
The Boston Club Inc	MA	\$334,682	Executive Director	\$84,000	\$86,223	2024
Massachusetts Insurance Federation Inc	MA	\$576,973	Executive Director	\$287,164	\$294,762	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Sip Forum Llc	MA	\$592,762	Mnging Director	\$240,000	\$240,000	2025
Anna Exhibitors Group Inc	MA	\$607,960	President	\$55,000	\$56,455	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MA cost of living and 2025 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	15 organizations. Compensation range \$40,032–\$294,762; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$432,538); for reference, expenses \$334,991 and assets \$602,446.
ROLE MATCH	Jacqueline Odell, reported title " <i>EXECUTIVE DIRECTOR</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	2 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	47 th
Total compensation (D + F), as reported (no adjustments)	47 th
Reportable pay only (column D), adjusted	47 th
All sources (D + E + F), adjusted	33 rd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jacqueline Odell) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 15 similarly situated organizations (Same NTEE sector (S41) + MA + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$108,584 is reasonable (approximately the 47th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.