

# Edge Athletics Club Inc

Executive Director / CEO

EIN 113641566

NY · NTEE N62

FY ending 2023-12-31

June 9, 2026

This analysis benchmarks the total compensation of **James Santoro, Executive Director / CEO** (\$103,333) against **every comparable organization** that fit the selection criteria — **247** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **99<sup>th</sup>** percentile of comparable organizations above the 90th percentile — board review recommended

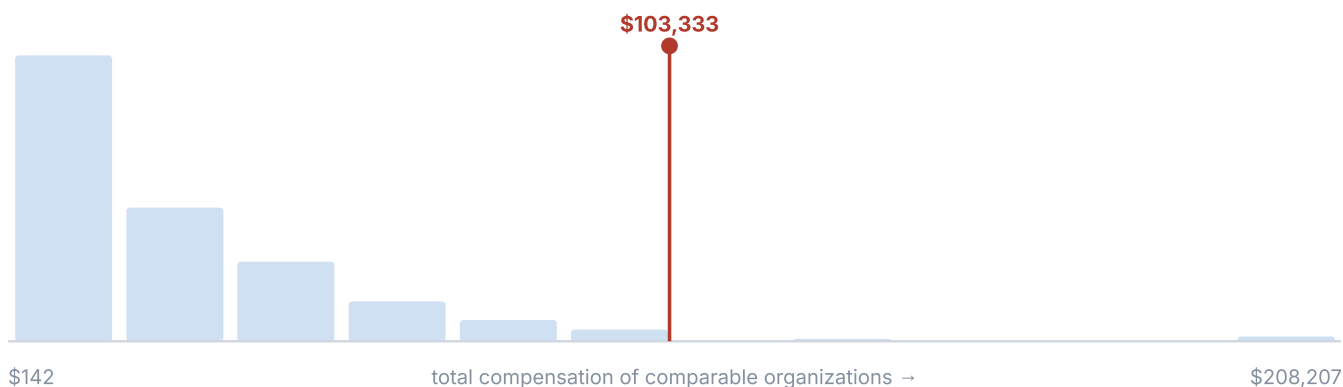
**Benchmarked executive:** James Santoro — reported title "PRESIDENT/DI", a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (N62).
BUDGET	Total revenue between \$76,017 and \$170,188 — 0.67x to 1.50x the subject's \$113,459 (the band tightens as size grows).
GEOGRAPHY	Same NTEE major group (N), nationwide + budget 0.67–1.5x revenue.

**247** organizations qualified on sector, size, and geography → **247** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$2,271	\$5,541	\$18,017	\$37,552	\$58,086	<b>\$103,333</b>
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## ● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to NY cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Palos Verdes Peninsula High School</a>	CA	\$113,250	Vp Communica	\$3,170	<b>\$2,867</b>	2025
<a href="#">The Dipsea Race Foundation</a>	CA	\$113,824	Executive Dir.	\$17,000	<b>\$15,779</b>	2024
<a href="#">Heart Shot Ministry Inc</a>	IA	\$114,229	Ceo	\$27,927	<b>\$33,839</b>	2023
<a href="#">Jamestown New Horizons Inc</a>	MO	\$112,421	Treasurer	\$21,250	<b>\$24,907</b>	2023
<a href="#">Star Athletic Club</a>	PA	\$112,323	Manager	\$29,415	<b>\$31,531</b>	2024
<a href="#">Camp Caleb Christian Association Inc</a>	KY	\$114,624	Director/ Key Employee(jan-aug)	\$22,012	<b>\$26,171</b>	2023
<a href="#">Christian Youth Fellowship Inc</a>	CT	\$114,726	President	\$46,800	<b>\$48,560</b>	2023
<a href="#">Greater Tampa Bowling Associat</a>	FL	\$114,727	President	\$1,500	<b>\$1,475</b>	2025
<a href="#">Washington County Star Trail Association Inc</a>	MN	\$111,985	President	\$2,165	<b>\$2,300</b>	2024
<a href="#">Lakeville South Clay Target Team</a>	MN	\$111,902	Vice Preside	\$5,000	<b>\$5,311</b>	2024
<a href="#">Wilson Junior Soccer Club</a>	PA	\$115,078	Registrar	\$5,000	<b>\$5,518</b>	2023
<a href="#">The Farmington Community Assoc</a>	NC	\$115,222	Executive Director	\$22,320	<b>\$24,790</b>	2024
<a href="#">Competitive Wake Surf Assoc Inc</a>	VA	\$115,266	President	\$31,200	<b>\$33,338</b>	2023
<a href="#">Greater Pittsburgh Usbc</a>	PA	\$111,650	Current Assoc Mgr	\$36,000	<b>\$37,595</b>	2025

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Brooklyn Lacrosse Club Inc</a>	NY	\$111,435	Executive Director	\$12,853	<b>\$12,484</b>	2024
<a href="#">Eastern Slope Ski Club</a>	NH	\$110,724	Board Member	\$7,500	<b>\$7,444</b>	2024
<a href="#">Warburton Chapel Trustees</a>	CT	\$110,465	Trustee	\$3,000	<b>\$3,024</b>	2024
<a href="#">Hawaii Surfing Production Corp</a>	HI	\$110,359	President	\$29,430	<b>\$27,593</b>	2025
<a href="#">Yorktown Junior Athletic Association Inc</a>	IN	\$109,934	Concessions	\$8,900	<b>\$10,387</b>	2023
<a href="#">Nelson Armes Post 601 Home Association</a>	PA	\$117,030	Manager	\$9,480	<b>\$10,462</b>	2023
<a href="#">Beyond Barriers Athletic Foundation</a>	CA	\$108,894	Executive Director	\$8,343	<b>\$7,744</b>	2024
<a href="#">Needham Youth Basketball League Inc</a>	MA	\$118,405	President	\$11,000	<b>\$10,939</b>	2023
<a href="#">Equine Assisted Development</a>	MI	\$118,444	Executive Director	\$40,673	<b>\$46,459</b>	2023
<a href="#">Recreation Center Committee</a>	IA	\$118,835	Director	\$22,200	<b>\$26,128</b>	2024
<a href="#">Morris County Youth Soccer Association</a>	NJ	\$120,204	President	\$14,420	<b>\$13,839</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to NY cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to NY cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT **247** organizations. Compensation range \$142–\$208,207; filing years 2022–2025.

SIZE BASIS	Matched on total revenue (\$113,459); for reference, expenses \$219,263 and assets \$549,939. <b>Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.</b>
ROLE MATCH	James Santoro, reported title " <i>PRESIDENT/DI</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	18 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	8 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	99 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	99 <sup>th</sup>
Reportable pay only (column D), adjusted	99 <sup>th</sup>
All sources (D + E + F), adjusted	94 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (James Santoro) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 247 similarly situated organizations (Same NTEE major group (N), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$103,333 is reasonable (approximately the 99<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

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Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.