

# Greater St Louis Real Estate Foundation

Executive Director / CEO

EIN 200089613  
 MO · NTEE T31  
 FY ending 2024-12-31  
 June 9, 2026

This analysis benchmarks the total compensation of **Dwight Canning, Executive Director / CEO** (\$14,923) against **every comparable organization** that fit the selection criteria — **46** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **22<sup>nd</sup>** percentile of comparable organizations below the typical range for comparable organizations

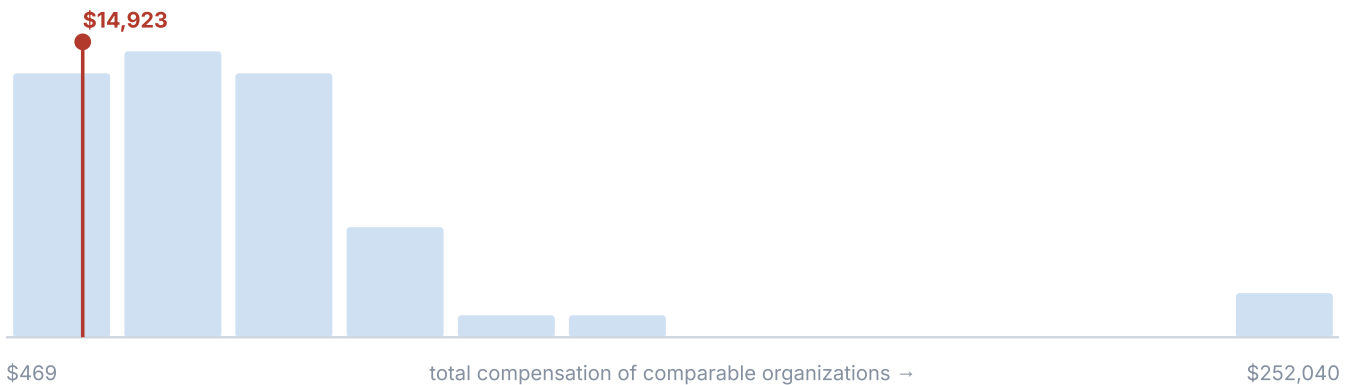
**Benchmarked executive:** Dwight Canning — reported title "SECRETARY", selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (T31).
BUDGET	Total revenue between \$0 and \$0 — 0.00x to 0.00x the subject's \$0 (the band tightens as size grows).
GEOGRAPHY	Same NTEE major group (T), nationwide + budget 0.67–1.5x revenue.

**46** organizations qualified on sector, size, and geography → **46** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$5,494	\$19,353	\$40,758	\$54,027	\$81,970	<b>\$14,923</b>
---------	----------	----------	----------	----------	-----------------



## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MO cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Ernest Lieblich Foundation</a>	CA	\$0	Board Member	\$57,080	<b>\$46,536</b>	2024
<a href="#">The Venice Endowment Inc</a>	FL	\$0	President/ceo	\$28,165	<b>\$24,981</b>	2024
<a href="#">Gulf Coast Strategic Investments Inc</a>	FL	\$0	President	\$28,165	<b>\$24,981</b>	2024
<a href="#">Woodrun Foundation</a>	MI	\$0	Treasurer	\$26,189	<b>\$25,522</b>	2024
<a href="#">National Black Trans Advocacy Coalition</a>	TX	\$0	Executive Director	\$92,875	<b>\$85,454</b>	2025
<a href="#">Valleycare Senior Housing Inc</a>	CA	\$0	President & Ceo	\$284,122	<b>\$231,638</b>	2024
<a href="#">Jewish Family &amp; Children's Foundation</a>	MA	\$0	Chief Executive Officer	\$9,110	<b>\$7,729</b>	2024
<a href="#">March Foundation</a>	TN	\$0	President	\$50,479	<b>\$48,806</b>	2025
<a href="#">Germantown United Methodist Church Found</a>	TN	\$0	President	\$50,479	<b>\$48,806</b>	2025
<a href="#">United Way Foundation Of Central Wa</a>	WA	\$0	Secretary	\$99,350	<b>\$83,981</b>	2024
<a href="#">The Community Builders Charitable Trust</a>	MA	\$0	Trustee	\$45,315	<b>\$38,447</b>	2024
<a href="#">Ncf Giving Inc</a>	TX	\$0	President	\$44,237	<b>\$41,779</b>	2024
<a href="#">J A Turner Family Foundation</a>	NC	\$0	Member	\$258,355	<b>\$252,040</b>	2024
<a href="#">Isles Community Foundation Inc</a>	NJ	\$0	Managing Director	\$18,711	<b>\$15,773</b>	2024
<a href="#">Charitable Gift Foundation</a>	AL	\$0	Executive Director	\$5,346	<b>\$5,453</b>	2024
<a href="#">Seymour Family Foundation</a>	NC	\$0	Member - Outgoing	\$48,258	<b>\$47,078</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Neubauer Family Charitable Trust</a>	CA	\$0	Secretary	\$90,823	<b>\$74,046</b>	2024
<a href="#">Empower Dallas Foundation Inc</a>	TX	\$0	President	\$13,576	<b>\$12,822</b>	2024
<a href="#">Southeast Michigan Opportunity Trust</a>	MI	\$0	Co-trustee	\$64,903	<b>\$63,249</b>	2024
<a href="#">Metropolitan Foundation Of Atlanta Inc</a>	GA	\$0	President	\$82,016	<b>\$77,860</b>	2024
<a href="#">Ase Educational Foundation</a>	MI	\$0	Ceo & Pres	\$36,711	<b>\$35,776</b>	2024
<a href="#">Altenheim Properties Inc</a>	OH	\$0	Ceo	\$34,261	<b>\$34,261</b>	2024
<a href="#">The Witte Foundation</a>	TX	\$0	President	\$497	<b>\$469</b>	2024
<a href="#">The Coastal Georgia Foundation</a>	GA	\$0	Secretary	\$5,829	<b>\$5,534</b>	2024
<a href="#">Minnesota Real Estate Foundation</a>	MN	\$0	Wacf Executive Director	\$33,232	<b>\$30,204</b>	2025

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MO cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MO cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ● Sample, role match & sensitivity

**PEER COUNT** 46 organizations. Compensation range \$469–\$252,040; filing years 2023–2025.

**SIZE BASIS** Matched on total revenue (\$0); for reference, expenses \$0 and assets \$0.

**ROLE MATCH** Dwight Canning, reported title "*SECRETARY*", benchmarked as Executive Director / CEO. **Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.**

RELATED-ORG PAY	43 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	22 <sup>nd</sup>
Total compensation (D + F), as reported (no adjustments)	22 <sup>nd</sup>
Reportable pay only (column D), adjusted	0 <sup>th</sup>
All sources (D + E + F), adjusted	35 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Dwight Canning) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 46 similarly situated organizations (Same NTEE major group (T), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$14,923 is reasonable (approximately the 22<sup>nd</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.