

This analysis benchmarks the total compensation of **Tatiana Hernandez, Executive Director / CEO** (\$23,346) against **every comparable organization** that fit the selection criteria — **11** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **45th** percentile of comparable organizations within the typical range

Benchmarked executive: Tatiana Hernandez — reported title “CEO OF CFBC”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (S11).

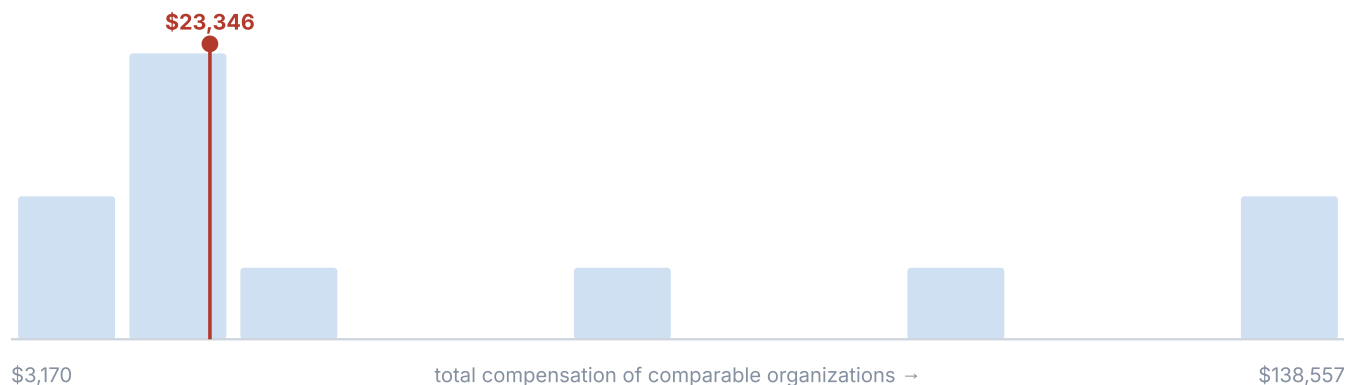
BUDGET Total revenue between \$633 and \$2,534 — 0.50x to 2.00x the subject's \$1,267 (the band tightens as size grows).

GEOGRAPHY Same NTEE major group (S), nationwide + budget 0.5–2x revenue.

11 organizations qualified on sector, size, and geography

→ **11** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$10,483

\$20,741

\$24,608

\$81,285

\$131,200

\$23,346



■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to CO cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Destination Springfield Inc	MO	\$1,057	Former Ceo	\$20,061	\$22,814	2023
Emergency Response Training &	PA	\$956	Pres/treas/c	\$28,242	\$29,372	2024
The Elks Hall Association Of Stockton	CA	\$1,805	Cfo	\$3,520	\$3,170	2024
Hardesty Renaissance Economic Dev Corp	NY	\$648	President	\$10,805	\$10,483	2023
West Hotel Sro Inc	CA	\$2,001	Ceo	\$20,348	\$18,865	2023
Wayne County-detroit Cde Inc	MI	\$2,084	Executive Di	\$91,565	\$98,564	2024
Near Westside Neighborhood Association	NY	\$2,133	Executive Director	\$24,000	\$22,617	2024
Visit Victoria Usa		\$2,312	Officer	\$131,200	\$131,200	2024
Rfd Cdc	NC	\$2,331	Director/coo	\$57,693	\$64,005	2023
East Baltimore Development	MD	\$2,389	President An	\$24,515	\$24,608	2023
Poco Realty Development Corporation	VA	\$2,392	Administrator	\$137,600	\$138,557	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to CO cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to CO cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation,

benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● **Sample, role match & sensitivity**

PEER COUNT	11 organizations — below 15; treat the percentiles as indicative, not precise. Compensation range \$3,170–\$138,557; filing years 2023–2024.
SIZE BASIS	Matched on total revenue (\$1,267); for reference, expenses \$72,789 and assets \$166,727. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Tatiana Hernandez, reported title "CEO OF CFBC", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	5 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	45 th
Total compensation (D + F), as reported (no adjustments)	36 th
Reportable pay only (column D), adjusted	0 th
All sources (D + E + F), adjusted	73 rd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● **Rebuttable presumption of reasonableness · 26 CFR 53.4958-6**

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Tatiana Hernandez) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026,

comparing compensation against 11 similarly situated organizations (Same NTEE major group (S), nationwide + budget 0.5–2× revenue).

3. The authorized body determined that total compensation of \$23,346 is reasonable (approximately the 45th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.