

Wasie Properties Inc

Executive Director / CEO

EIN 200715949
 MN · NTEE S47
 FY ending 2024-12-31
 June 9, 2026

This analysis benchmarks the total compensation of **Gregg D Sjoquist, Executive Director / CEO** (\$161,897) against **every comparable organization** that fit the selection criteria — **31** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **100th** percentile of comparable organizations above the 90th percentile — board review recommended

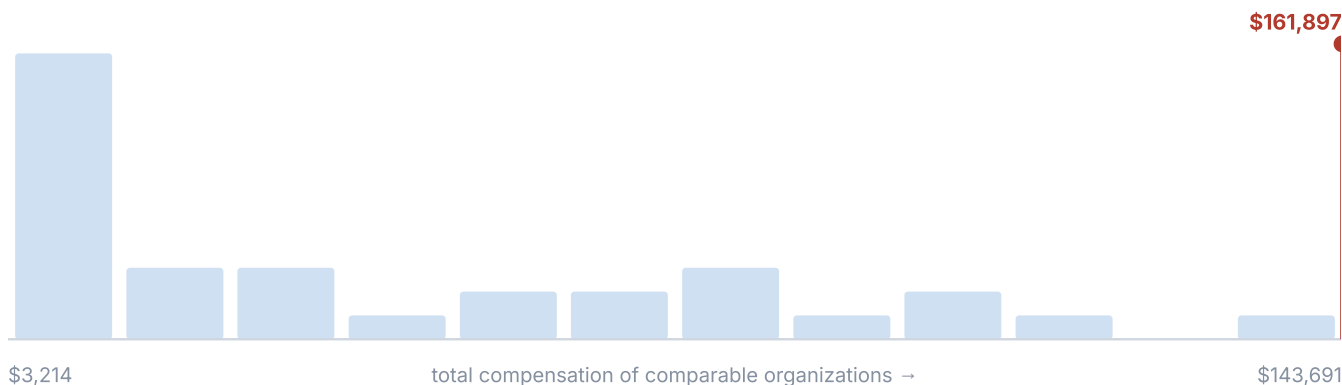
Benchmarked executive: Gregg D Sjoquist — reported title "PRESIDENT/CEO", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S47).
BUDGET	Total revenue between \$0 and \$0 — 0.00x to 0.00x the subject's \$0 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S47), nationwide + budget 0.67–1.5x revenue.

31 organizations qualified on sector, size, and geography → **31** within the band from the benchmarked peer set.

Distribution of comparable compensation



\$7,133	\$10,135	\$26,984	\$74,914	\$97,142	\$161,897
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MN cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Tech Park Non-profit Holdings Inc	WV	\$0	President/ceo	\$40,358	\$44,223	2024
Dni 4 Inc	MA	\$0	Executive Director	\$9,597	\$8,728	2024
Transformation Holdings Inc	OK	\$0	Chairman	\$6,600	\$7,355	2024
Erf Real Estate Inc	TX	\$0	President	\$13,815	\$13,986	2024
Wlam Property Association	WA	\$0	Executive Di	\$10,016	\$9,075	2024
Erf Real Estate Group	TX	\$0	President	\$13,815	\$13,986	2024
20 First Street Properties	CO	\$0	Chief Executive Officer	\$16,532	\$16,043	2024
Mchc Holdings Inc	HI	\$0	Interim Ceo	\$12,355	\$11,195	2024
Gcm Facilities Corporation	FL	\$0	Chief Executive Officer	\$12,908	\$12,272	2024
Ibew Local Union 15 Building Corporation	IL	\$0	Pres/bus Mgr/fin Sec	\$7,169	\$7,133	2024
Resource Center Title Holding	TX	\$0	President	\$114,613	\$116,028	2024
Cifc Ysf Holding Corp	CT	\$0	President & Ceo	\$3,387	\$3,214	2024
Seiu Local 1991 Holding Corporation	FL	\$0	Executive Di	\$76,563	\$72,790	2024
Day Nursery Building Corp	CO	\$0	Ceo	\$27,807	\$26,984	2024
Msm Realty Inc	MA	\$0	President	\$109,643	\$97,142	2025
Msc Realty Inc	RI	\$0	President	\$109,643	\$103,657	2025
Citizens Advice Bureau Property	NY	\$0	Chief Executive Director	\$68,192	\$64,203	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Hope Shines Bright Holding Company	NV	\$0	Ceo	\$5,375	\$5,614	2023
Local 18a Realty Corp	NY	\$0	Business Manager	\$152,617	\$143,691	2023
Xuprop Co-norwood	OH	\$0	President (Start 09/22)	\$53,071	\$58,567	2023
Saint Clare Homes Property li Inc	NJ	\$0	Ceo/president	\$27,757	\$25,822	2023
St Mary's Dominican Property Holding Co	LA	\$0	President	\$17,281	\$19,826	2023
551 Main Street Holding Corporation	MA	\$0	President	\$30,149	\$28,229	2023
lmh Realty Inc	IN	\$0	Grand Secretary	\$33,086	\$36,354	2023
Cfh Blondell Housing	NY	\$0	President And Ceo	\$8,794	\$8,280	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MN cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MN cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	31 organizations. Compensation range \$3,214–\$143,691; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$0); for reference, expenses \$459,358 and assets \$5,008,141. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Gregg D Sjoquist, reported title <i>"PRESIDENT/CEO"</i> , benchmarked as Executive Director / CEO. The title maps directly to this role.

RELATED-ORG PAY 31 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	100 th
Total compensation (D + F), as reported (no adjustments)	100 th
Reportable pay only (column D), adjusted	100 th
All sources (D + E + F), adjusted	77 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness • 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Gregg D Sjoquist) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 31 similarly situated organizations (Same NTEE sector (S47), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$161,897 is reasonable (approximately the 100th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.