

The Partnership Foundation Inc

Executive Director / CEO

EIN 205162135
 MS · NTEE S300
 FY ending 2024-09-30
 June 9, 2026

This analysis benchmarks the total compensation of **Chad Newell, Executive Director / CEO** (\$20,071) against **every comparable organization** that fit the selection criteria — **17** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **24th** percentile of comparable organizations below the typical range for comparable organizations

Benchmarked executive: Chad Newell — reported title "SECRETARY", selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

How comparable organizations were selected

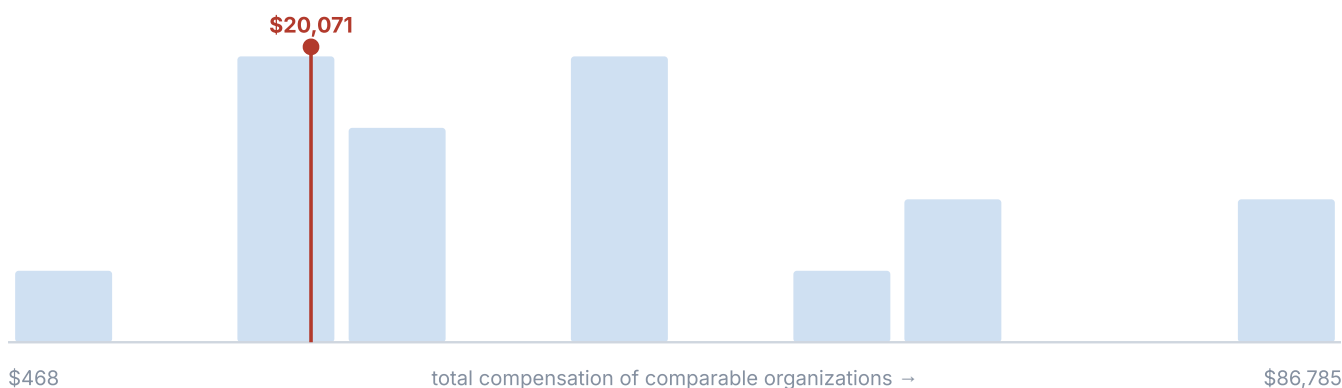
SECTOR Organizations sharing the subject's NTEE classification (S300).

BUDGET Total revenue between \$37,400 and \$83,731 — 0.67x to 1.50x the subject's \$55,821 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (S30), nationwide + budget 0.67–1.5x revenue.

17 organizations qualified on sector, size, and geography → **17** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$18,003	\$20,529	\$36,522	\$53,552	\$71,911	\$20,071
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MS cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Advancect Foundation Inc	CT	\$52,816	President	\$24,386	\$20,529	2024
Pidc Financing Corporation	PA	\$51,975	Executive Vice President	\$72,708	\$65,102	2024
Regional Economic Development And Energy	NY	\$60,050	President	\$106,965	\$86,785	2024
Lakewood Heritage Foundation	MN	\$50,095	President	\$21,699	\$19,251	2024
Caldwell 2020 Inc	NC	\$50,000	President & Ceo	\$46,200	\$41,756	2025
Dewitt County Development Council	IL	\$45,776	Executive Dir.	\$42,470	\$36,522	2025
Dawson Co Economic Development Council	MT	\$66,093	Executive Director	\$28,500	\$27,584	2024
Onmain Inc	OH	\$66,667	President/coo	\$42,799	\$41,903	2023
Pidc Development Management Corporation	PA	\$40,000	Executive Vice President	\$72,708	\$65,102	2024
Grace Community Development Corporation Of Florida	FL	\$38,411	Executive Director	\$555	\$468	2024
Innovation Fund America Inc	OH	\$75,113	Treasurer	\$17,000	\$16,167	2024
Wake Forest Innovation Quarter Cdc	NC	\$75,240	Director & President	\$56,067	\$53,552	2023
Grants Mainstreet Project	NM	\$75,786	Executive Dire	\$26,017	\$24,477	2025
Barrio Logan Association	CA	\$77,320	Director	\$53,800	\$41,712	2024
Borderplex Community Capital Inc	TX	\$80,591	President & Ceo	\$91,437	\$82,124	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Community Development Fund Of Utah	UT	\$81,669	Chief Executive Officer	\$27,320	\$25,847	2023
Orleans County Local Development	NY	\$82,917	C.e.o./c.f.o.	\$23,698	\$19,227	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MS cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MS cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	17 organizations. Compensation range \$468–\$86,785; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$55,821); for reference, expenses \$776,276 and assets \$1,360,717. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Chad Newell, reported title " <i>SECRETARY</i> ", benchmarked as Executive Director / CEO. Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.
RELATED-ORG PAY	9 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	24 th
Total compensation (D + F), as reported (no adjustments)	12 th
Reportable pay only (column D), adjusted	0 th

All sources (D + E + F), adjusted

94th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Chad Newell) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 17 similarly situated organizations (Same NTEE sector (S30), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$20,071 is reasonable (approximately the 24th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.