

Governmental Purchasing Association

Executive Director / CEO

EIN 222493890

NJ · NTEE S41

FY ending 2023-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Debra Sopronyi, Executive Director / CEO** (\$4,500) against **every comparable organization** that fit the selection criteria — **85** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the 5th percentile of comparable organizations

below the typical range for comparable organizations

Benchmarked executive: Debra Sopronyi — reported title “Executive Dir.”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (S41).

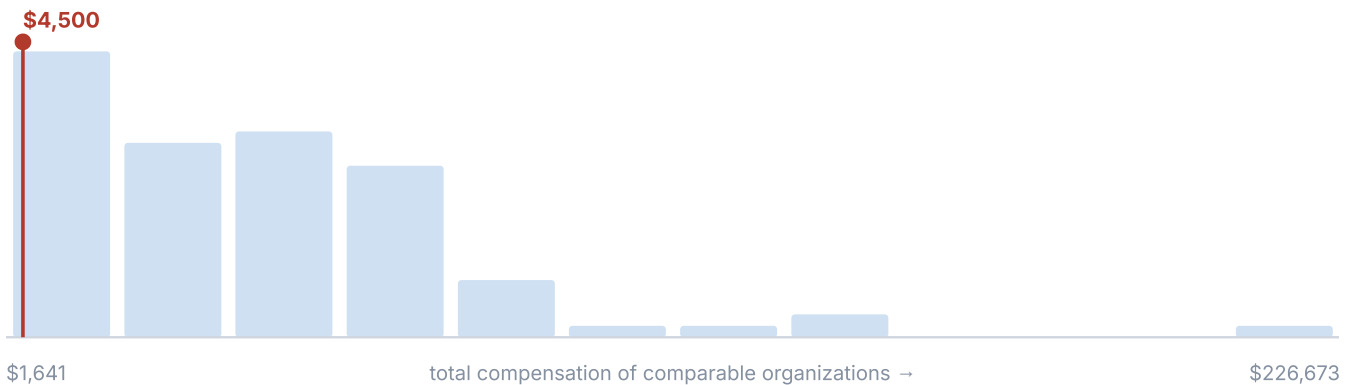
BUDGET Total revenue between \$67,439 and \$150,984 — 0.67x to 1.50x the subject's \$100,656 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (S41), nationwide + budget 0.67–1.5x revenue.

85 organizations qualified on sector, size, and geography

→ **85** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$8,207

\$16,661

\$40,874

\$64,701

\$79,397

\$4,500



■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to NJ cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Oak Harbor Area Chamber Of Commerce	OH	\$99,270	Exec Director	\$9,833	\$11,330	2024
Medical Board Of Nyp Bmh Corp	NY	\$98,715	Pres	\$52,000	\$52,628	2023
Fruitland Chamber Of Commerce Inc	ID	\$98,710	Executive Dir.	\$44,368	\$52,863	2023
Tri State Stone Operators Association Inc	WV	\$97,750	Secretary & Trainer	\$36,000	\$43,657	2023
Professional Advocacy Association Of	TX	\$97,675	Sec/exec Director	\$23,500	\$26,329	2023
Mid-atlantic Nato Inc	MD	\$97,513	Executive Director	\$71,874	\$71,216	2025
Quad City Painting Industry	IA	\$97,442	Executive Director	\$4,500	\$5,519	2023
Black Wall Street Chamber Of Commerce	OK	\$96,670	President/ceo	\$55,666	\$77,190	2021
Tehachapi Area Association Of Realtors	CA	\$106,909	Ceo	\$13,875	\$13,034	2024
Davis Chamber Of Commerce	OK	\$94,341	Director	\$37,040	\$44,370	2024
Group Of 50 Foundation Inc	DC	\$107,129	Executive Director Until September 2024	\$91,819	\$87,656	2024
Mid Atlantic Construction Safety Co	PA	\$107,614	Executive Di	\$60,503	\$65,638	2024
Home Builders Assoc Of Central	VA	\$107,659	Executive Di	\$57,924	\$60,843	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Upshur County Convention And Visitors Bureau Corp	WV	\$108,227	Executive Director	\$31,917	\$36,626	2025
Petaluma Gap Winegrowers Alliance	CA	\$108,361	Executive Di	\$53,050	\$49,835	2024
Lonmark International	CA	\$108,950	Executive Director	\$19,800	\$18,120	2025
Escambia County Medical Society	FL	\$92,289	Executive Director	\$66,000	\$67,451	2024
Washington Contract Firefighters Association	WA	\$92,115	President / Instructor	\$9,870	\$9,897	2023
Mat-su Cabaret Hotel Restaurant	AK	\$92,053	Executive Dir.	\$39,300	\$40,874	2024
Bizworks Enterprise Center	VA	\$90,466	Executive Director	\$65,048	\$66,565	2025
Grow Spink Inc	SD	\$89,853	Executive Director	\$48,000	\$59,333	2023
International Federation Of	NY	\$112,599	Treasurer	\$11,000	\$11,589	2022
Namc-dallas Fortworth Chapter Inc	TX	\$88,494	President	\$14,000	\$15,685	2023
Trial Attorneys Of New Jersey	NJ	\$114,526	Executive Director	\$49,265	\$47,852	2024
Dealercpa Network Inc	NY	\$85,900	Executive Director	\$28,800	\$29,148	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to NJ cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to NJ cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	85 organizations. Compensation range \$1,641–\$226,673; filing years 2021–2025.
SIZE BASIS	Matched on total revenue (\$100,656); for reference, expenses \$119,609 and assets \$113,364.
ROLE MATCH	Debra Sopronyi, reported title "Executive Dir.", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	8 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	5 th
Total compensation (D + F), as reported (no adjustments)	5 th
Reportable pay only (column D), adjusted	11 th
All sources (D + E + F), adjusted	5 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Debra Sopronyi) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 85 similarly situated organizations (Same NTEE sector (S41), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$4,500 is reasonable (approximately the 5th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.