

Earthreports Inc

Executive Director / CEO

EIN 223878950

MD · NTEE C60

FY ending 2023-09-30

June 9, 2026

This analysis benchmarks the total compensation of **Fred Tutman, Executive Director / CEO** (\$15,461) against **every comparable organization** that fit the selection criteria — **64** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the 8th percentile of comparable organizations

below the typical range for comparable organizations

Benchmarked executive: Fred Tutman — reported title “CEO”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (C60).
BUDGET	Total revenue between \$153,294 and \$343,197 — 0.67x to 1.50x the subject's \$228,798 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (C60), nationwide + budget 0.67–1.5x revenue.

64 organizations qualified on sector, size, and geography → **64** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$27,006	\$33,929	\$53,141	\$72,428	\$89,064	\$15,461
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MD cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
The Nature Of Cities	NY	\$226,579	Exective Director	\$28,850	\$27,885	2023
Sjvwater	CA	\$225,385	Ceo/editor	\$50,638	\$46,770	2023
Barnacles And Bees	WA	\$232,671	Executive Director	\$40,784	\$37,936	2024
Between The Rivers Nature Center	ME	\$222,910	President	\$11,720	\$12,193	2024
Empire Discovery Institute Inc	NY	\$234,954	Interim Ceo	\$443,876	\$429,025	2023
Willow Bend Environmental Education Center	AZ	\$238,896	Ceo	\$56,991	\$55,476	2025
Wisconsin Woodland Owners	WI	\$218,332	Executive Di	\$82,400	\$89,406	2024
Shinnecock Kelp Farmers Incorporated	NY	\$239,935	Board Member	\$70,868	\$66,532	2024
Patagonia Area Resource Alliance	AZ	\$217,200	Co Chair And Mission Coordinator	\$29,466	\$30,311	2023
Delray Beach Children's Garden Inc	FL	\$215,927	President	\$39,996	\$40,189	2023
Champions Kids Camp Inc	TX	\$215,477	President	\$41,460	\$43,088	2024
Kittitas Environmental Education Network	WA	\$213,581	Environmental Education Director	\$33,804	\$31,443	2024
Outdoor Inclusion Coalitioin	PA	\$212,979	President &	\$80,000	\$82,885	2024
Native Lands Restoration Collaborative	KS	\$208,857	Executive Director	\$51,875	\$58,225	2024
Gari Group Inc	NY	\$250,000	President	\$9,900	\$9,569	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Environmental Education Council Of Oh In	OH	\$205,932	Executive Director	\$56,255	\$63,731	2023
We Are Neutral Inc	FL	\$251,714	Executive Director	\$62,400	\$60,903	2024
Hawaii Seafood Council	HI	\$251,749	Executive Director	\$51,000	\$47,439	2024
Justme For Justus	ME	\$252,348	Director	\$49,244	\$51,230	2024
Triple Bottom Line Institute Incorporated	FL	\$252,750	President	\$78,517	\$78,896	2023
The Charles Koiner Center For Urban Farming Incorporated	MD	\$204,075	Executive Director	\$34,992	\$33,988	2024
Teens Take On Climate Inc	WI	\$253,820	President	\$135,499	\$147,021	2024
Growing Communities Inc	CA	\$253,966	President	\$147,531	\$136,263	2023
Huneebee Project Inc	CT	\$202,026	Executive Director	\$59,616	\$59,788	2023
Arctictoday	AK	\$256,031	Editor In Chief, Resigned Feb 2023	\$28,846	\$29,498	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MD cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MD cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT 64 organizations. Compensation range \$536–\$429,025; filing years 2023–2025.

SIZE BASIS Matched on total revenue (\$228,798); for reference, expenses \$149,679 and assets \$158,276.

ROLE MATCH	Fred Tutman, reported title "CEO", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	3 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	8 th
Total compensation (D + F), as reported (no adjustments)	8 th
Reportable pay only (column D), adjusted	11 th
All sources (D + E + F), adjusted	6 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Fred Tutman) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 64 similarly situated organizations (Same NTEE sector (C60), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$15,461 is reasonable (approximately the 8th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability

data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.