

Corridor 9495 Regional Chamber Of Commerce

Executive Director / CEO

EIN 223887369
 MA · NTEE S41
 FY ending 2023-06-30
June 9, 2026

This analysis benchmarks the total compensation of **Karen J Chapman, Executive Director / CEO** (\$126,777) against **every comparable organization** that fit the selection criteria — **17** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **59th** percentile of comparable organizations within the typical range

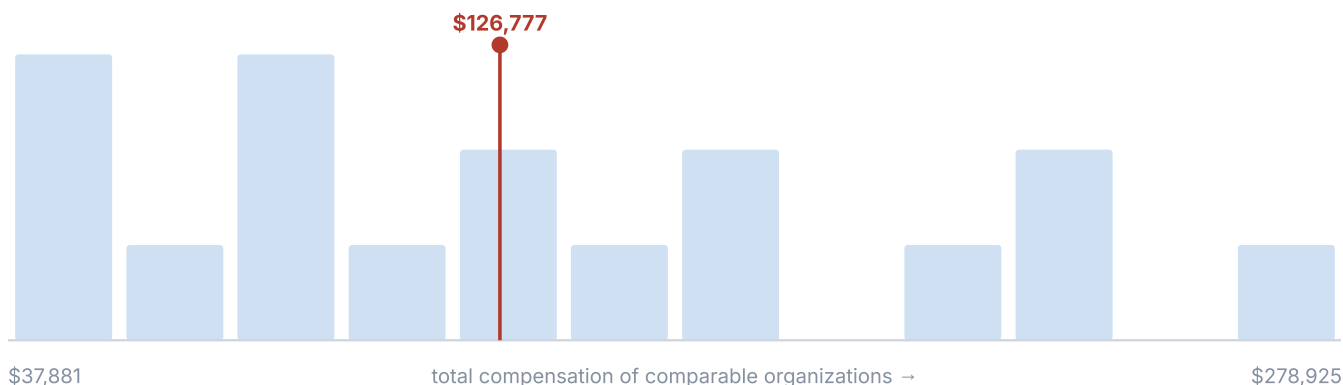
Benchmarked executive: Karen J Chapman — reported title "PRESIDENT", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S41).
BUDGET	Total revenue between \$299,012 and \$669,430 — 0.67x to 1.50x the subject's \$446,287 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S41) + MA + budget 0.67–1.5x revenue.

17 organizations qualified on sector, size, and geography → **17** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$52,256 10TH	\$80,501 25TH	\$121,899 MEDIAN	\$168,128 75TH	\$230,700 90TH	\$126,777 THIS ORG · 59TH
-------------------------	-------------------------	----------------------------	--------------------------	--------------------------	-------------------------------------



■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Northeast Seafood Coalition Inc	MA	\$432,538	Executive Director	\$108,584	\$102,750	2025
495 Metrowest Corridor Partnership Inc	MA	\$427,385	Executive Director	\$125,699	\$125,699	2023
Mass Funeral Directors Assoc Inc	MA	\$474,522	Exec Director	\$63,158	\$59,765	2025
Fiscal Partners Inc	MA	\$483,314	President & Executive Dire	\$173,094	\$168,128	2024
American Nurses Association Massachusetts Inc	MA	\$396,400	Executive Director	\$92,179	\$92,179	2023
Universal Stylus Initiative Inc	MA	\$391,333	Executive Director	\$125,500	\$121,899	2024
Regional Air Cargo Carriers	MA	\$503,973	President	\$52,000	\$50,508	2024
International Institute Of Forecasters Inc	MA	\$512,583	Editor-in-chief	\$39,000	\$37,881	2024
Boston Plasterers' & Cement Masons'	MA	\$375,429	Trustee	\$85,072	\$80,501	2025
Warrior Protection And Readiness	MA	\$371,134	Executive Director	\$150,000	\$150,000	2023
Northeast Hospital Medical Staff Inc	MA	\$342,628	President	\$200,000	\$200,000	2023
The Boston Club Inc	MA	\$334,682	Executive Director	\$84,000	\$81,590	2024
Massachusetts Insurance Federation Inc	MA	\$576,973	Executive Director	\$287,164	\$278,925	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Sip Forum Llc	MA	\$592,762	Mnging Director	\$240,000	\$227,106	2025
Anna Exhibitors Group Inc	MA	\$607,960	President	\$55,000	\$53,422	2024
Metro South Chamber Of Commerce Inc	MA	\$659,186	President/ceo	\$243,063	\$236,090	2024
Anti-phishing Working Group	MA	\$659,630	Secretary	\$168,000	\$163,180	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MA cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	17 organizations. Compensation range \$37,881–\$278,925; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$446,287); for reference, expenses \$431,534 and assets \$347,709.
ROLE MATCH	Karen J Chapman, reported title " <i>PRESIDENT</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	2 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	59 th
Total compensation (D + F), as reported (no adjustments)	59 th
Reportable pay only (column D), adjusted	59 th

All sources (D + E + F), adjusted

53rd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Karen J Chapman) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 17 similarly situated organizations (Same NTEE sector (S41) + MA + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$126,777 is reasonable (approximately the 59th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.