

United Way Of Adams County Inc

Executive Director / CEO

EIN 231663379
 PA · NTEE T31
 FY ending 2024-06-30
 June 9, 2026

This analysis benchmarks the total compensation of **Laura McMahon, Executive Director / CEO** (\$71,169) against **every comparable organization** that fit the selection criteria — **41** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **68th** percentile of comparable organizations within the typical range

Benchmarked executive: Laura McMahon — reported title “Executive Dir.”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

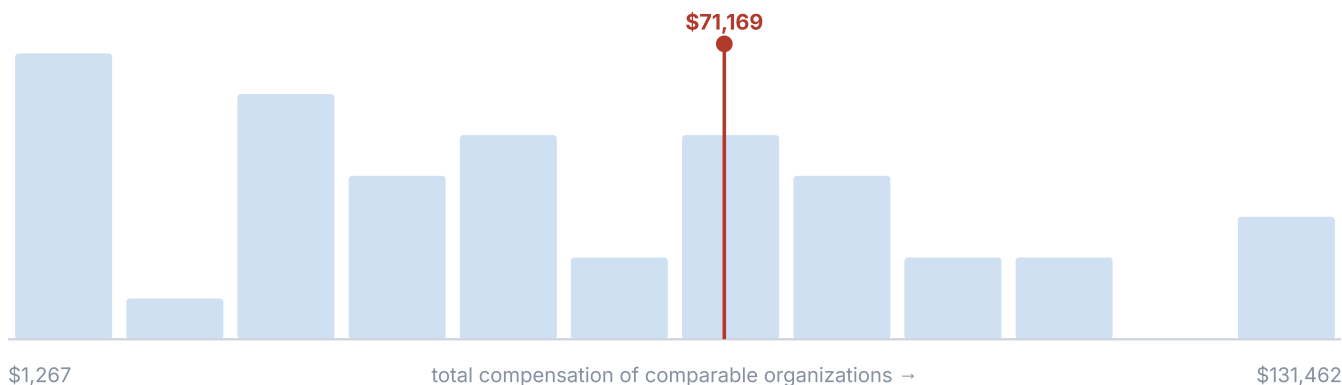
SECTOR Organizations sharing the subject's NTEE classification (T31).

BUDGET Total revenue between \$168,094 and \$376,332 — 0.67x to 1.50x the subject's \$250,888 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (T31), nationwide + budget 0.67–1.5x revenue.

41 organizations qualified on sector, size, and geography → **41** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$9,329	\$31,678	\$46,974	\$77,568	\$101,487	\$71,169
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to PA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Rochelle Area Community Foundation	IL	\$252,515	Executive Di	\$92,084	\$90,780	2024
Real Situations Inc	OH	\$255,499	Sports/program Administrator	\$6,000	\$6,373	2024
Stillwater Community Healthcare	MT	\$241,012	Ceo	\$43,294	\$46,798	2024
Carol Ann Lee Memorial Trust	GA	\$265,062	Former Trustee	\$30,847	\$32,021	2023
Visit Champaign County Foundation	IL	\$266,372	Secretary	\$125,888	\$127,771	2023
Middletown Community Foundation Inc	PA	\$235,127	Executive Di	\$5,000	\$5,148	2023
Together Empowered Inc	GA	\$268,542	Clinical Director	\$11,310	\$11,109	2025
The Freedom To Help Foundation Inc	MD	\$232,308	Executive Director	\$1,312	\$1,267	2023
The Surety Foundation Inc	DC	\$229,532	Sfaa Foundation Liaison	\$57,126	\$50,269	2024
The Pearl Foundation Of The	TN	\$227,530	Program Direct	\$55,650	\$58,658	2024
Swift Eagle Charitable Foundation	CO	\$274,262	Executive Dir.	\$32,000	\$31,678	2023
Hawaii Va Foundation	HI	\$225,981	Board Chair/	\$4,800	\$4,309	2024
Olivia Hospital & Clinic Foundation	MN	\$224,257	Director & President	\$66,188	\$67,520	2023
Mac Foundation	MT	\$223,291	Cfo	\$118,130	\$131,462	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Buffalo Renaissance Foundation Inc	NY	\$221,606	Executive Director	\$36,000	\$33,584	2023
Quality Of Life Foundation For Metropolitan Dallas	TX	\$281,782	President	\$37,003	\$37,117	2024
Helena Area Community Foundation	MT	\$283,404	Executive Director	\$65,177	\$70,452	2024
Ozarks Charitable Real Estate Foundation	MO	\$218,166	Director/president & Ceo End 02/24	\$37,216	\$39,527	2024
Pv Schools Education Foundation	AZ	\$216,826	Executive Director	\$55,000	\$53,042	2024
Wellspring Endowment	TX	\$288,064	Chairmandirector	\$124,318	\$124,702	2024
Weokie Credit Union Foundation	OK	\$288,944	Secretary	\$72,168	\$79,687	2024
Port Washington Education Foundation	NY	\$210,140	Vice President	\$10,000	\$9,329	2023
Chasdei Eliyahu	PA	\$208,638	Treasurer	\$12,000	\$12,000	2024
Nehemiah Community Foundation	CA	\$205,259	Coo	\$85,180	\$75,936	2023
Israel America Foundation Inc	NY	\$202,951	Executive Direc	\$79,200	\$73,885	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to PA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to PA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT	41 organizations. Compensation range \$1,267–\$131,462; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$250,888); for reference, expenses \$264,831 and assets \$478,013.
ROLE MATCH	Laura McMahon, reported title "Executive Dir.," benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	10 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	68 th
Total compensation (D + F), as reported (no adjustments)	66 th
Reportable pay only (column D), adjusted	63 rd
All sources (D + E + F), adjusted	46 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness • 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Laura McMahon) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 41 similarly situated organizations (Same NTEE sector (T31), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$71,169 is reasonable (approximately the 68th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.