

Mortgage Bankers Association Of The

Executive Director / CEO

June 9, 2026

This analysis benchmarks the total compensation of **Robin Weyrens, Executive Director / CEO** (\$69,878) against **every comparable organization** that fit the selection criteria — **193** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **77th** percentile of comparable organizations within the typical range

Benchmarked executive: Robin Weyrens — reported title "EXECUTIVE DI", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (S41).

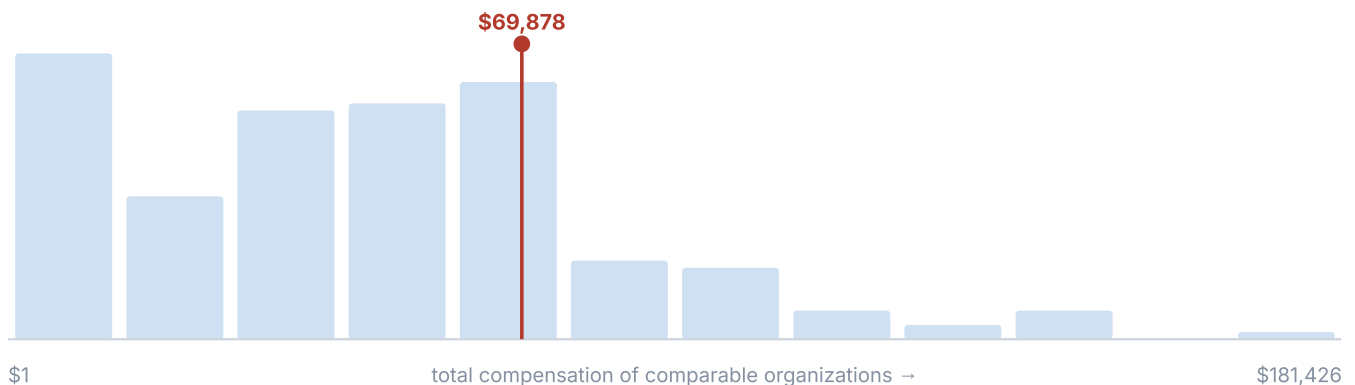
BUDGET Total revenue between \$97,235 and \$217,692 — 0.67x to 1.50x the subject's \$145,128 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (S41), nationwide + budget 0.67–1.5x revenue.

193 organizations qualified on sector, size, and geography

→ **193** within the band form the benchmarked peer set.

Distribution of comparable compensation



| | | | | | |
|---------|----------|----------|----------|----------|----------|
| \$8,930 | \$20,501 | \$47,581 | \$66,385 | \$92,740 | \$69,878 |
|---------|----------|----------|----------|----------|----------|



● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to NC cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

| ORGANIZATION | STATE | REVENUE | MATCHED TITLE | COMP (REPORTED) | COMP (ADJUSTED) | FY |
|-----------------------------------------------------------|-------|-----------|----------------------------------|-----------------|------------------|------|
| Cibola County Chamber Of Commerce | NM | \$144,751 | Executive Di | \$3,167 | \$3,202 | 2024 |
| Menorah Medical Center - Medical | KS | \$144,656 | President | \$18,000 | \$18,820 | 2023 |
| Sky Ridge Medical Center Medical | CO | \$145,922 | Board Member | \$3,750 | \$3,380 | 2024 |
| St Ignace Area Chamber Of Commerce | MI | \$146,253 | Executive Di | \$45,251 | \$43,906 | 2024 |
| Maryland Society Of Anesthesiologists Inc | MD | \$147,616 | Executive Director | \$54,304 | \$47,725 | 2024 |
| Southern Eagle Basketball Officials | GA | \$149,164 | President | \$1,500 | \$1,418 | 2024 |
| Association Of Professional Futurists | DC | \$149,638 | Award Facilitator | \$6,600 | \$5,605 | 2023 |
| Fentress County Chamber Of Commerce | TN | \$140,491 | Executive Director | \$40,596 | \$41,298 | 2023 |
| Certified Naturally Grown Inc | CO | \$140,318 | Secretary And Executive Director | \$44,058 | \$39,713 | 2024 |
| Mechanical Contractors Association Of | IA | \$149,982 | Executive Director | \$99,418 | \$105,352 | 2023 |
| Grand Rapids New Car Dealers Association | MI | \$150,255 | Management | \$27,500 | \$26,683 | 2024 |
| Janesville Innovation Inc | WI | \$139,845 | Director | \$14,898 | \$15,058 | 2023 |
| Clarinda Economic Development Corp | IA | \$151,058 | Executive Director | \$80,504 | \$80,726 | 2025 |

| ORGANIZATION | STATE | REVENUE | MATCHED TITLE | COMP (REPORTED) | COMP (ADJUSTED) | FY |
|----------------------------------------------------------------|-------|-----------|-------------------------|-----------------|-----------------|------|
| The Delaware Small Business Chamber | DE | \$138,736 | President | \$36,000 | \$33,136 | 2024 |
| Sauk Centre Area Chamber Of Commerce | MN | \$138,382 | President Ceo | \$68,750 | \$63,860 | 2024 |
| Ripley County Economic Development Corporation | IN | \$138,295 | Executive Director | \$75,000 | \$74,349 | 2024 |
| Bensalem Economic Development | PA | \$152,640 | Board Of Director | \$78,766 | \$73,838 | 2024 |
| Mill Creek Chamber Of Commerce | WA | \$153,520 | Treasurer | \$4,860 | \$4,091 | 2024 |
| Chamber Of Commerce Of Kearney | MO | \$153,676 | Executive Director | \$51,200 | \$52,483 | 2023 |
| Springfield Realtors | OR | \$154,310 | Association Executive | \$39,252 | \$35,278 | 2023 |
| Tennessee Latin American Chamber Of Commerce | TN | \$135,769 | Executive Director | \$56,513 | \$57,491 | 2023 |
| Interior Cabaret Hotel Restaurant & | AK | \$135,245 | Sec/treas | \$13,490 | \$12,124 | 2024 |
| Chamber Of Commerce Trenton Mo | MO | \$135,222 | Past Executive Director | \$51,847 | \$53,146 | 2023 |
| Metals Affordability Initiative | IN | \$156,000 | Sec/treas/di | \$10,200 | \$10,410 | 2023 |
| The Indus Entrepreneurs | OR | \$133,776 | Executive Director | \$35,103 | \$31,549 | 2023 |

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to NC cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to NC cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

| | |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------|
| PEER COUNT | 193 organizations. Compensation range \$1–\$181,426; filing years 2021–2025. |
| SIZE BASIS | Matched on total revenue (\$145,128); for reference, expenses \$184,284 and assets \$605,244. |
| ROLE MATCH | Robin Weyrens, reported title "EXECUTIVE DI", benchmarked as Executive Director / CEO. The title maps directly to this role. |
| RELATED-ORG PAY | 14 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material. |
| OUTLIERS | 5 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts). |

Sensitivity — the subject's percentile under alternative compensation definitions:

| BASIS | SUBJECT PERCENTILE |
|-----------------------------------------------------------------------------------------|--------------------|
| Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default | 77 th |
| Total compensation (D + F), as reported (no adjustments) | 73 rd |
| Reportable pay only (column D), adjusted | 80 th |
| All sources (D + E + F), adjusted | 73 rd |

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

■ Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Robin Weyrens) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 193 similarly situated organizations (Same NTEE sector (S41), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$69,878 is reasonable (approximately the 77th percentile of comparable organizations) and documented the basis for this determination

concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.