

# Boy Scouts Of America

Executive Director / CEO

EIN 237161175

OK · NTEE O410

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Jeff Woolsey, Executive Director / CEO** (\$28,756) against **every comparable organization** that fit the selection criteria — **932** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **25<sup>th</sup>** percentile of comparable organizations within the typical range

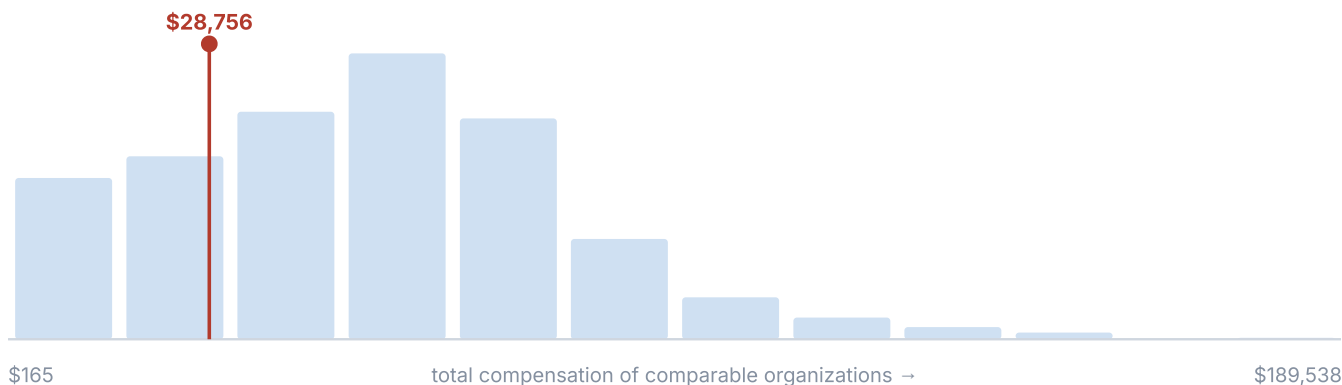
**Benchmarked executive:** Jeff Woolsey — reported title "SCOUT EXECUTIVE/CEO", a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (O410).
BUDGET	Total revenue between \$225,591 and \$505,056 — 0.67x to 1.50x the subject's \$336,704 (the band tightens as size grows).
GEOGRAPHY	Same NTEE major group (O), nationwide + budget 0.67–1.5x revenue.

**932** organizations qualified on sector, size, and geography → **932** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$12,594	\$29,048	\$50,835	\$68,840	\$85,833	<b>\$28,756</b>
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## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OK cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Hope Extreme Inc</a>	LA	\$336,340	Director	\$56,309	<b>\$56,309</b>	2024
<a href="#">Gentlemens Quest Of Tampa Inc</a>	FL	\$336,307	Executive Director	\$40,608	<b>\$35,667</b>	2023
<a href="#">Black Men Achieve Of Greater Rochester Inc</a>	NY	\$336,288	Ceo & Program Leader	\$41,225	<b>\$34,830</b>	2023
<a href="#">East-west Cultural And Educationalcenter Inc</a>	MD	\$336,077	Director	\$23,560	<b>\$20,594</b>	2023
<a href="#">Birch Creek Service Ranch</a>	UT	\$337,516	Director	\$57,500	<b>\$53,445</b>	2024
<a href="#">Girls On The Run Tri County Sc</a>	SC	\$337,571	Executive Dir.	\$70,167	<b>\$66,478</b>	2024
<a href="#">Pathways Core Training Inc</a>	TX	\$335,776	Executive Director	\$87,130	<b>\$81,490</b>	2023
<a href="#">Fostering Youth Independence</a>	CA	\$335,766	Treasurer	\$62,000	<b>\$50,056</b>	2023
<a href="#">Eg Ministries Inc</a>	PA	\$335,676	Corporate President	\$49,108	<b>\$44,474</b>	2024
<a href="#">Prodigy Preparatory</a>	PA	\$337,818	Ceo	\$70,000	<b>\$63,395</b>	2024
<a href="#">Gurls Talk Inc</a>	NY	\$335,567	Executive Director	\$125,000	<b>\$105,609</b>	2023
<a href="#">Brausa United Futebol Club Inc</a>	MD	\$335,435	President	\$77,000	<b>\$65,376</b>	2024
<a href="#">Box United</a>	IL	\$335,411	Executive Dir.	\$86,769	<b>\$79,757</b>	2023
<a href="#">Itasca Youth For Christ</a>	MN	\$335,375	Executive Director	\$79,022	<b>\$69,083</b>	2025
<a href="#">Next Generation Academy-salisbury</a>	NC	\$335,315	Excutive Director	\$53,237	<b>\$49,956</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Kids In Focus</a>	AZ	\$335,244	Interim Executive Director	\$64,552	<b>\$56,379</b>	2024
<a href="#">Baya Corporation</a>	IN	\$334,879	Executive Director	\$50,442	<b>\$49,735</b>	2023
<a href="#">World Soccer Organization Inc</a>	NY	\$334,856	Director	\$21,000	<b>\$17,233</b>	2024
<a href="#">Saint Florian Center Inc</a>	IN	\$338,695	Executive Director	\$51,000	<b>\$48,843</b>	2024
<a href="#">Spot 31</a>	OK	\$334,704	Executive Director	\$53,088	<b>\$54,656</b>	2023
<a href="#">Pelham Together Inc</a>	NY	\$334,542	Executive Dir.	\$100,000	<b>\$82,063</b>	2024
<a href="#">Bj's Heart Inc</a>	TN	\$334,460	Executive Director	\$36,961	<b>\$35,283</b>	2024
<a href="#">Little Friends For Peace Inc</a>	MD	\$339,254	Co Director	\$80,800	<b>\$68,602</b>	2024
<a href="#">Afterschool America</a>	TX	\$334,107	Executive Di	\$82,880	<b>\$77,515</b>	2023
<a href="#">The Loukoumi Make A Difference Foundation Inc</a>	NY	\$333,730	President	\$133,846	<b>\$109,838</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OK cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OK cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](http://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT **932** organizations. Compensation range \$165–\$189,538; filing years 2021–2025.

SIZE BASIS Matched on total revenue (\$336,704); for reference, expenses \$438,302 and assets \$9,632,719.

ROLE MATCH	Jeff Woolsey, reported title " <i>SCOUT EXECUTIVE/CEO</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	39 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	13 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	25 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	22 <sup>nd</sup>
Reportable pay only (column D), adjusted	0 <sup>th</sup>
All sources (D + E + F), adjusted	99 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jeff Woolsey) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 932 similarly situated organizations (Same NTEE major group (O), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$28,756 is reasonable (approximately the 25<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability

data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.