

Books In Homes Usa Inc

Executive Director / CEO

EIN 260642617

PA · NTEE B90

FY ending 2023-06-30

June 9, 2026

This analysis benchmarks the total compensation of **Richard Quest, Executive Director / CEO** (\$23,333) against **every comparable organization** that fit the selection criteria — **22** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the 5th percentile of comparable organizations

below the typical range for comparable organizations

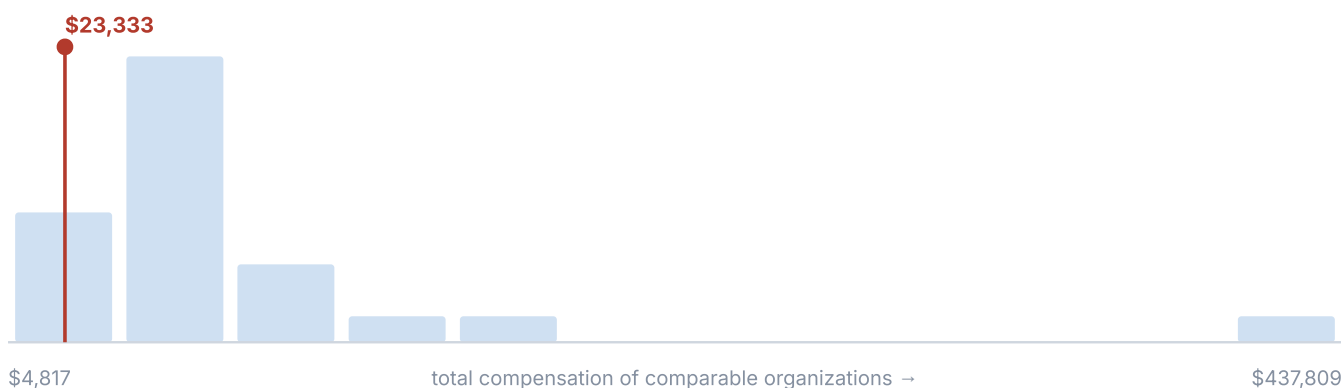
Benchmarked executive: Richard Quest — reported title "BOARD CHAIR", selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (B90).
BUDGET	Total revenue between \$296,669 and \$664,186 — 0.67x to 1.50x the subject's \$442,791 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (B90) + PA + budget 0.67–1.5x revenue.

22 organizations qualified on sector, size, and geography → **22** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$31,748	\$46,452	\$57,405	\$82,148	\$111,490	\$23,333
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to PA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Health & Technology Training Institute	PA	\$444,050	Executive Director (P)	\$56,074	\$54,465	2024
Mikaylas Voice	PA	\$428,430	Executive Director	\$93,718	\$88,683	2025
Mt Gilead Camp And	PA	\$459,399	Executive Di	\$60,000	\$58,279	2024
Clearfield Educational Foundation -	PA	\$409,857	President	\$66,974	\$66,974	2023
Kdo Academy	PA	\$376,266	Board Member	\$31,139	\$29,466	2025
Ncase	PA	\$515,815	Assoc. Dir.	\$58,546	\$58,546	2023
Helix Bar Review Inc	PA	\$363,955	Board Chair/president & Ceo	\$450,741	\$437,809	2024
Mainstay Christian Academy	PA	\$359,646	Board Member	\$34,116	\$32,283	2025
Threefold Education Association	PA	\$530,056	Cfo/coo Secretary	\$48,927	\$46,298	2025
Innovation Institute For Tomorrow Inc	PA	\$343,362	President/ceo	\$88,000	\$85,475	2024
Philadelphia Area Center For History Of	PA	\$553,338	President	\$162,047	\$162,047	2023
Cohesion Network	PA	\$329,671	Executive Dir.	\$70,659	\$68,632	2024
Artwell Collaborative Inc	PA	\$561,550	Executive Director (Eff 9/22)	\$36,869	\$36,869	2023
National Character Education Foundation	PA	\$315,250	Executive Dir.	\$48,300	\$46,914	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Bethlehem Area Education Foundation	PA	\$308,774	Executive Director	\$31,689	\$31,689	2023
American Modeling Teachers Association	PA	\$306,859	Executive Officer	\$74,300	\$72,168	2024
Central Pennsylvania Classical Education Resource Alliance	PA	\$300,980	Executive Director	\$5,091	\$4,817	2025
The Pogil Project	PA	\$613,859	Secretary	\$48,830	\$47,429	2024
Piercing Word Inc	PA	\$614,060	Director/president	\$55,205	\$55,205	2023
Vocatio Career Prep High School	PA	\$618,078	Head Of Scho	\$58,200	\$56,530	2024
Inquiry Schools	PA	\$640,371	Executive Director	\$113,572	\$113,572	2023
Achieve Now	PA	\$644,338	Executive Director	\$92,750	\$92,750	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to PA cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to PA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT 22 organizations. Compensation range \$4,817–\$437,809; filing years 2023–2025.

SIZE BASIS Matched on total revenue (\$442,791); for reference, expenses \$468,490 and assets \$33,436.

ROLE MATCH Richard Quest, reported title "*BOARD CHAIR*", benchmarked as Executive Director / CEO. **Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.**

RELATED-ORG PAY	2 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	2 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	5 th
Total compensation (D + F), as reported (no adjustments)	5 th
Reportable pay only (column D), adjusted	9 th
All sources (D + E + F), adjusted	5 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Richard Quest) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 22 similarly situated organizations (Same NTEE sector (B90) + PA + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$23,333 is reasonable (approximately the 5th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.