

Oregon Chiropractic Association

Executive Director / CEO

EIN 263736741

OR · NTEE S41

FY ending 2023-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Janis Ferrante, Executive Director / CEO** (\$63,029) against **every comparable organization** that fit the selection criteria — **538** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **27th** percentile of comparable organizations within the typical range

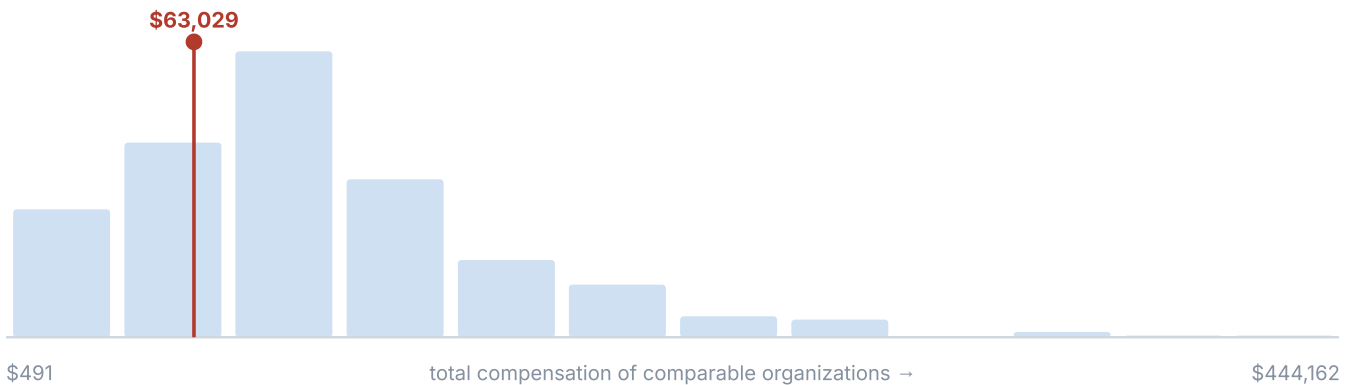
Benchmarked executive: Janis Ferrante — reported title "EXECUTIVE DI", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S41).
BUDGET	Total revenue between \$267,987 and \$599,973 — 0.67x to 1.50x the subject's \$399,982 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S41), nationwide + budget 0.67–1.5x revenue.

538 organizations qualified on sector, size, and geography → **538** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$28,618	\$58,584	\$90,268	\$131,854	\$190,934	\$63,029
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OR cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Stark Trumbull Area Realtors Inc	OH	\$399,578	Executivefinancial Adminstra	\$63,970	\$72,959	2023
Forest Grovecornelius Chamber Of	OR	\$399,014	Executive Di	\$75,000	\$70,970	2025
Conference On Asian Pacific American Leadership	DC	\$401,759	Managing Director	\$86,744	\$81,968	2023
Hartselle Area Chamber Of Commerce	AL	\$401,838	President & Ceo	\$42,772	\$49,758	2023
Fp2 Inc	IL	\$401,909	Executive Director	\$80,000	\$82,262	2024
Historic Park City Alliance	UT	\$397,898	Executive Di	\$108,000	\$115,612	2024
San Diego Military Advisory Council	CA	\$402,363	President & Ceo	\$100,000	\$92,984	2023
Boise Farmers Market Inc	ID	\$402,996	Executive Director	\$81,650	\$90,847	2024
Utility Contractors Association Of	OR	\$403,221	Executive Director	\$89,400	\$86,835	2024
Forging Industry Educational And	OH	\$396,575	Ceo	\$53,762	\$59,558	2024
Madison County Chamber Of Commerce	IA	\$403,434	Executive Dir.	\$65,388	\$74,884	2024
American Nurses Association Massachusetts Inc	MA	\$396,400	Executive Director	\$92,179	\$89,197	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Staffing Services Association Of Il	IL	\$404,500	Executive Director	\$50,500	\$53,462	2023
Und Center For Innovation Foundation	ND	\$395,300	Director/ceo	\$73,712	\$84,607	2024
Mechanical Contractors Assn Of	IA	\$404,675	Executive Director	\$13,989	\$16,494	2023
New Mexico Information Technology And	NM	\$404,728	Executive Director	\$114,948	\$129,311	2024
Natchez Inc	MS	\$404,949	Executive Director	\$183,000	\$219,474	2023
Martinsville-henry County Chamber Of Commerce Inc	VA	\$394,508	President	\$48,659	\$50,592	2023
International Association Of Animal	PA	\$405,782	Executive Director	\$102,923	\$107,352	2024
Builders Guild Of Western Pennsylvania Inc	PA	\$394,165	Executive Director	\$161,000	\$163,600	2025
Business For A Fair Minimum Wage Inc	MD	\$394,082	President & Ceo	\$149,000	\$145,699	2024
Grand Forks Downtown Development Associa	ND	\$406,744	President/ceo	\$80,567	\$95,207	2023
Cary-grove Area Chamber Of Commerce	IL	\$406,788	President/ceo/secretary	\$99,250	\$102,057	2024
Michigan Mortgage Lenders Association	MI	\$407,536	Chief Executive Officer	\$96,943	\$104,658	2024
Oxford Visitors And Convention	OH	\$392,229	Exec. Direct	\$60,085	\$68,528	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OR cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OR cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure

benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT	538 organizations. Compensation range \$491–\$444,162; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$399,982); for reference, expenses \$375,405 and assets \$59,474.
ROLE MATCH	Janis Ferrante, reported title "EXECUTIVE DI", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	28 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	19 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	27 th
Total compensation (D + F), as reported (no adjustments)	29 th
Reportable pay only (column D), adjusted	28 th
All sources (D + E + F), adjusted	23 rd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Janis Ferrante) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.

2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 538 similarly situated organizations (Same NTEE sector (S41), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$63,029 is reasonable (approximately the 27th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.