

Downtown Annapolis Partnership Inc

Executive Director / CEO

EIN 264016912
 MD · NTEE S30
 FY ending 2023-06-30
 June 10, 2026

This analysis benchmarks the total compensation of **Erik Evans, Executive Director / CEO** (\$80,000) against **every comparable organization** that fit the selection criteria — **169** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **52nd** percentile of comparable organizations within the typical range

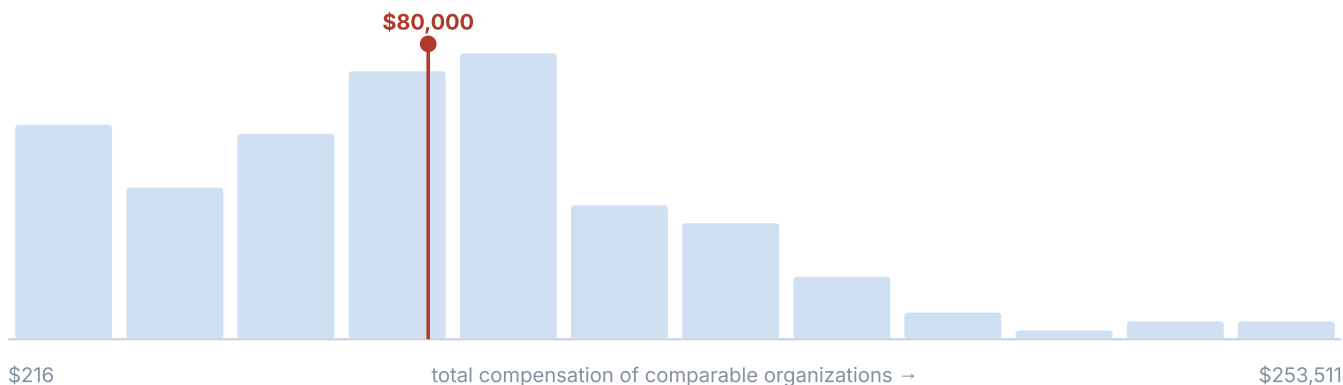
Benchmarked executive: Erik Evans — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S30).
BUDGET	Total revenue between \$222,829 and \$498,871 — 0.67x to 1.50x the subject's \$332,581 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S30), nationwide + budget 0.67–1.5x revenue.

169 organizations qualified on sector, size, and geography → **169** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$14,936	\$44,150	\$78,319	\$106,254	\$138,759	\$80,000
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MD cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Preble County Development Partnership	OH	\$332,329	Executive Director	\$123,147	\$135,510	2024
Adams County Development Council	WA	\$334,069	Executive Director	\$136,341	\$130,566	2023
The Maryland Heights Convention & Visitors Bureau	MO	\$334,098	Executive Director	\$115,915	\$131,320	2023
Wyoming County Business Assistance	NY	\$334,541	President/ceo	\$17,402	\$16,820	2023
Ogunquit Chamber Of Commerce	ME	\$335,876	Executive Di	\$90,500	\$94,151	2024
Ohio Energy & Advanced Manufacturing	OH	\$335,964	President	\$6,000	\$6,603	2024
Main Street Wooster Inc	OH	\$337,375	Executive Director	\$85,321	\$93,887	2024
The Florida Council Of 100	FL	\$337,750	President	\$50,964	\$49,741	2024
DeKalb County Economic Development	IN	\$342,757	President/ce	\$93,947	\$102,931	2024
Advance Minnesota	MN	\$343,750	Board Member	\$38,500	\$39,523	2024
Strawberry Mansion Community Development Corporation	PA	\$344,040	Executive Director	\$75,000	\$83,280	2022
World Trade Center Utah Foundation	UT	\$319,722	Ceo	\$13,093	\$14,333	2023
Sullivan County Land Bank	NY	\$319,120	Chair	\$10,602	\$10,247	2023
Merchant Row Association Corporation	DC	\$346,049	Former Executive Director	\$32,308	\$29,455	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Warren County Local Economic	IN	\$318,950	Former Execu	\$90,908	\$102,543	2023
Roosevelt Row Community Development Corporation	AZ	\$318,652	Executive Director Until 3/21/24	\$40,135	\$40,102	2024
Harrisburg Economic Development	SD	\$317,410	Executive Director	\$61,215	\$72,263	2023
Conifer Area Chamber Of Commerce	CO	\$316,512	Executive Dir.	\$58,000	\$56,291	2025
Spokane Independent Metro	WA	\$315,469	Executive Director	\$82,176	\$76,437	2024
High Plains Community	NM	\$315,306	Manager	\$43,325	\$47,165	2025
Monroe County Illinois Economic	IL	\$350,348	Executive Dir.	\$69,879	\$71,374	2024
Challenge Detroit	MI	\$314,019	Executive Director And C.o.o.	\$96,000	\$102,947	2024
Boulder Chamber Foundation	CO	\$351,613	President & Ceo	\$18,609	\$19,086	2023
Village	MO	\$313,544	Founder	\$90,000	\$99,036	2024
Folsom Community Development Corporation	CA	\$352,017	Ceo/president	\$115,040	\$106,254	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MD cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MD cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

Sample, role match & sensitivity

PEER COUNT **169** organizations. Compensation range \$216–\$253,511; filing years 2022–2025.

SIZE BASIS	Matched on total revenue (\$332,581); for reference, expenses \$273,943 and assets \$154,765.
ROLE MATCH	Erik Evans, reported title "EXECUTIVE DIRECTOR", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	20 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	5 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	52 nd
Total compensation (D + F), as reported (no adjustments)	54 th
Reportable pay only (column D), adjusted	55 th
All sources (D + E + F), adjusted	44 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Erik Evans) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 10, 2026, comparing compensation against 169 similarly situated organizations (Same NTEE sector (S30), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$80,000 is reasonable (approximately the 52nd percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 10, 2026.