

# Toulouse Commercial Inc

Executive Director / CEO

EIN 320463838

LA · NTEE T11

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Thomas Corley, Executive Director / CEO** (\$11,380) against **every comparable organization** that fit the selection criteria — **63** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **14<sup>th</sup>** percentile of comparable organizations below the typical range for comparable organizations

**Benchmarked executive:** Thomas Corley — reported title “SECRETARY”, selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

## How comparable organizations were selected

**SECTOR** Organizations sharing the subject's NTEE classification (T11).

**BUDGET** Total revenue between \$260,281 and \$582,720 — 0.67x to 1.50x the subject's \$388,480 (the band tightens as size grows).

**GEOGRAPHY** Same NTEE sector (T11), nationwide + budget 0.67–1.5x revenue.

**63** organizations qualified on sector, size, and geography → **63** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$8,692	\$19,221	\$31,841	\$56,388	\$92,498	\$11,380
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## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to LA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Texas Fallen Officer Foundation</a>	TX	\$387,292	President	\$50,805	<b>\$46,153</b>	2024
<a href="#">United Way Of Lincoln And Lancaster</a>	NE	\$379,956	Executive Director	\$19,636	<b>\$18,686</b>	2025
<a href="#">The Hoffer Family Foundation</a>	AZ	\$400,217	President	\$11,071	<b>\$9,669</b>	2024
<a href="#">Pearlstone Family Fund Inc</a>	MD	\$400,400	President & Public Dir. Until 07/24	\$30,197	<b>\$25,638</b>	2024
<a href="#">Roy Maas' Youth Alternatives Foundation</a>	TX	\$405,649	Chief Executive Officer	\$8,822	<b>\$8,251</b>	2023
<a href="#">Alliance Initiatives Fund Inc</a>	IN	\$367,694	President & Ceo Cfa	\$13,510	<b>\$13,321</b>	2023
<a href="#">Pipkin Charitable Foundation</a>	CA	\$366,135	Board Member	\$34,044	<b>\$27,486</b>	2023
<a href="#">California Foundation For Commerce</a>	CA	\$365,791	President	\$78,818	<b>\$61,808</b>	2024
<a href="#">Make-a-wish Foundation Guam</a>	GU	\$416,583	President Ceo	\$72,931	<b>\$72,931</b>	2024
<a href="#">Barnett Family Support Foundation</a>	MI	\$359,690	Treasurer	\$25,219	<b>\$24,338</b>	2023
<a href="#">Mental Health Association In Essex</a>	NY	\$359,306	Executive Director	\$10,000	<b>\$8,448</b>	2023
<a href="#">Providence Benedictine Nursing Center</a>	OR	\$358,837	Executive Director	\$38,780	<b>\$33,671</b>	2023
<a href="#">Bethany Manor Foundation Inc</a>	IA	\$355,620	Ceo	\$8,128	<b>\$8,082</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Peggy &amp; John Garson Family Foundation</a>	OH	\$425,359	Treasurer Thru 10/6/2022	\$40,331	<b>\$39,939</b>	2023
<a href="#">Powerquest Worldwide Ltd</a>	NC	\$426,209	President	\$85,000	<b>\$82,117</b>	2023
<a href="#">Nalc Disaster Relief Foundation</a>	DC	\$347,720	President	\$37,805	<b>\$29,352</b>	2025
<a href="#">Katzman Family Support Foundation</a>	MI	\$344,290	Treasurer	\$26,189	<b>\$24,549</b>	2024
<a href="#">Camphill Soltane Foundation</a>	PA	\$344,082	President	\$19,932	<b>\$18,585</b>	2023
<a href="#">The Israel &amp; Sylvia Goldberg Family</a>	AL	\$434,176	Secretary	\$8,500	<b>\$8,339</b>	2024
<a href="#">Gray Family Foundation</a>	OR	\$435,106	Asst Treasurer/asst Secretary	\$85,232	<b>\$71,881</b>	2024
<a href="#">Oakleaf Endowment Trust For</a>	MN	\$436,736	Chair	\$115,676	<b>\$103,803</b>	2024
<a href="#">Casa Esperanza Endowment Foundation</a>	NM	\$445,205	Executive Di	\$53,041	<b>\$51,809</b>	2024
<a href="#">River Valley Charter School Foundation</a>	MA	\$446,702	Committee Member	\$15,327	<b>\$12,186</b>	2025
<a href="#">St John's Community Services Foundation</a>	DC	\$329,005	President & Ceo	\$87,229	<b>\$69,516</b>	2024
<a href="#">Dane County Multi-agency Center Inc</a>	WI	\$450,061	Co-president	\$33,572	<b>\$31,841</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to LA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to LA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ● Sample, role match & sensitivity

PEER COUNT	63 organizations. Compensation range \$313–\$460,604; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$388,480); for reference, expenses \$413,602 and assets \$5,913,869.
ROLE MATCH	Thomas Corley, reported title " <i>SECRETARY</i> ", benchmarked as Executive Director / CEO. <b>Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.</b>
RELATED-ORG PAY	49 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	14 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	14 <sup>th</sup>
Reportable pay only (column D), adjusted	0 <sup>th</sup>
All sources (D + E + F), adjusted	57 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

## ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Thomas Corley) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 63 similarly situated organizations (Same NTEE sector (T11), nationwide + budget 0.67–1.5× revenue).

3. The authorized body determined that total compensation of \$11,380 is reasonable (approximately the 14<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date] , by a vote of [\_\_ for / \_\_ against] .

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Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.