

The Laura And Alvin Siegal College Of

Executive Director / CEO

June 9, 2026

This analysis benchmarks the total compensation of **Matthew Kaliff, Executive Director / CEO** (\$38,477) against **every comparable organization** that fit the selection criteria — **480** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **68th** percentile of comparable organizations within the typical range

Benchmarked executive: Matthew Kaliff — reported title "SECRETARY", selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (B19).

BUDGET Total revenue between \$62,402 and \$139,707 — 0.67x to 1.50x the subject's \$93,138 (the band tightens as size grows).

GEOGRAPHY Same NTEE major group (B), nationwide + budget 0.67–1.5x revenue.

480 organizations qualified on sector, size, and geography → **480** within the band from the benchmarked peer set.

Distribution of comparable compensation



\$4,186	\$10,770	\$25,193	\$45,594	\$70,262	\$38,477
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OH cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Bowdoinham Public Library	ME	\$93,144	Library Director	\$25,376	\$23,991	2023
Maxmath Tutoring Online Puerto Rico Branch Inc	PR	\$93,174	Ceo	\$5,205	\$5,056	2024
The My Hero Project Inc	CA	\$93,087	President & Executive Dire	\$36,000	\$28,508	2024
Indian Womens Pocahontas Club	OK	\$93,069	Administrator	\$3,500	\$3,535	2024
Beauty Certified Education Association	MN	\$92,935	Board Member/executive Director	\$51,406	\$46,582	2024
Diablo Valley School	CA	\$92,884	Trustee	\$28,338	\$21,862	2025
Swocc Qalicb	OR	\$92,701	President	\$51,185	\$43,591	2024
Rowan Global Inc	NJ	\$93,631	President & Ceo	\$35,314	\$29,769	2023
Local 137 Nicholas Signorelli Sr	NY	\$92,525	Director	\$137,476	\$113,924	2024
Hope United Community Development Corporation	MN	\$93,754	Executive Director	\$30,223	\$28,196	2023
Stars Math And English Academy	NC	\$93,755	Executive Director	\$10,534	\$9,982	2024
Georgia Apartment Association	GA	\$93,766	President	\$38,614	\$35,605	2024
Ekko Worship Alliance	CO	\$92,468	Secretary/tr	\$21,108	\$18,083	2025
Clinton Public Schools Scholarship Enrichment Foundation Inc	MA	\$93,835	Treasurer (Ret)	\$900	\$764	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Foundation For Compton Community College	CA	\$93,837	Member	\$97,654	\$77,330	2024
Titusville Alumni Association	PA	\$92,425	Executive Director	\$24,464	\$23,034	2023
Challenge Preparatory Academy	GA	\$92,412	Principal	\$60,064	\$59,358	2022
Trustees Of Hopkins Academy	MA	\$93,922	President	\$2,000	\$1,697	2023
Rooted Collaborative	TX	\$94,025	Director	\$22,000	\$19,661	2025
Contemporary Chinese School Of Az	AZ	\$94,063	Director	\$4,187	\$3,802	2023
San Francisco Travel Foundation	CA	\$94,478	President, Ceo (Thru 05/24)	\$14,556	\$11,526	2024
War Legacies Project Inc	VT	\$94,564	Executive Director/board Secretary	\$49,448	\$45,642	2024
American Holistic Veterinary Medical	MD	\$91,652	Contract Executive Directo	\$63,000	\$52,622	2025
Psesd Learning Communities	WA	\$94,732	Executive Di	\$66,813	\$54,857	2024
California Association Of Realtors	CA	\$91,525	Treasurer	\$56,565	\$44,793	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OH cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OH cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT	480 organizations. Compensation range \$2–\$404,675; filing years 2021–2025.
SIZE BASIS	Matched on total revenue (\$93,138); for reference, expenses \$283,072 and assets \$5,647,647. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Matthew Kaliff, reported title "SECRETARY", benchmarked as Executive Director / CEO. Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.
RELATED-ORG PAY	127 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	24 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	68 th
Total compensation (D + F), as reported (no adjustments)	64 th
Reportable pay only (column D), adjusted	0 th
All sources (D + E + F), adjusted	79 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Matthew Kaliff) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 480 similarly situated organizations (Same NTEE major group (B), nationwide + budget 0.67–1.5× revenue).

3. The authorized body determined that total compensation of \$38,477 is reasonable (approximately the 68th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.