

Southeast Michigan Land Conservancy

Executive Director / CEO

EIN 382812223
 MI · NTEE C340
 FY ending 2023-12-31
 June 9, 2026

This analysis benchmarks the total compensation of **Jill A Lewis, Executive Director / CEO** (\$88,281) against **every comparable organization** that fit the selection criteria — **59** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **93rd** percentile of comparable organizations above the 90th percentile — board review recommended

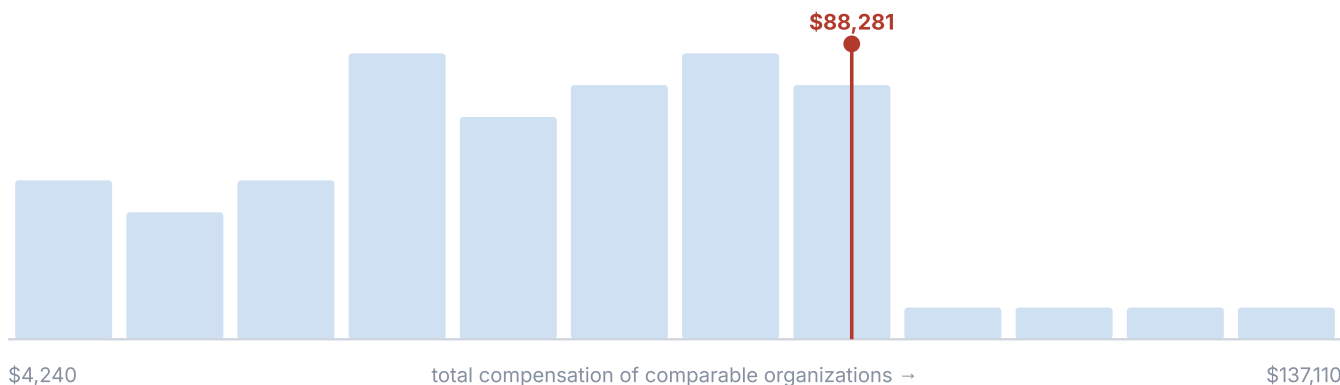
Benchmarked executive: Jill A Lewis — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (C340).
BUDGET	Total revenue between \$175,941 and \$393,898 — 0.67x to 1.50x the subject's \$262,599 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (C34), nationwide + budget 0.67–1.5x revenue.

59 organizations qualified on sector, size, and geography → **59** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$18,485	\$38,157	\$58,474	\$78,024	\$87,246	\$88,281
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MI cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Wareham Land Trust Inc	MA	\$262,864	Executive Dir.	\$47,878	\$41,683	2023
Land Conservation Foundation	IL	\$262,318	Executive Director	\$36,511	\$33,779	2024
Land Trust Of The Treasure Valley	ID	\$263,019	Executive Director (1 Month)	\$84,000	\$86,573	2023
Kahaluu Kuahewa	HI	\$264,425	Executive Di	\$57,793	\$48,692	2024
Virginias United Land Trusts	VA	\$259,231	Executive Dir.	\$98,537	\$87,224	2025
The Glacier-two Medicine Alliance	MT	\$266,036	Executive Dir.	\$67,500	\$70,493	2023
Block Island Conservancy Inc	RI	\$269,646	Executive Director	\$53,365	\$48,153	2024
Permaculture Planet Us Ngo Foundation	WY	\$250,000	Executive Director	\$75,000	\$77,808	2023
Colibri Catalyst Inc	DC	\$250,000	Board Chair, Ceo - Gdi	\$37,814	\$31,226	2024
Wilton Land Conservation Trust	CT	\$247,293	Executive Director	\$92,500	\$84,026	2023
Great Plains Restoration Council	TX	\$247,029	Ex Dir/founder	\$83,116	\$78,239	2024
Lincoln Land Conservation Trust	MA	\$279,228	Executive Director	\$22,520	\$19,044	2024
Sundance Nature Alliance	UT	\$285,075	Executive Di	\$75,000	\$72,235	2024
Xa Kako Dile Inc	CA	\$238,623	Executive Director	\$28,016	\$23,438	2023
The Hillside Trust	OH	\$237,694	Executive Director	\$78,000	\$80,039	2023
Green Earth Inc	IL	\$236,353	Executive Dir.	\$43,667	\$39,357	2025

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Waukesha County Land Conservancy Inc	WI	\$289,154	Executive Director	\$70,969	\$69,747	2024
Oconee River Land Trust	GA	\$235,611	Exec Director	\$68,333	\$66,566	2023
Dover Land Conservation Trust	MA	\$293,352	Executive Secretary	\$7,510	\$6,538	2023
Maine Wilderness Watershed Trust Inc	ME	\$231,548	Director	\$4,500	\$4,240	2024
Roaring Fork Safe Passages	CO	\$294,998	Executive Director	\$84,728	\$76,453	2024
Trans Cascadia Inc	ID	\$229,395	President	\$5,164	\$5,170	2024
Human Access Project	OR	\$226,653	Ringleader	\$60,000	\$52,434	2024
Texas Land Trust Council	TX	\$300,632	Executive Director	\$141,477	\$137,110	2023
Indigenous Conservation Council	VA	\$302,230	Executive Director	\$43,333	\$39,373	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MI cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MI cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT 59 organizations. Compensation range \$4,240–\$137,110; filing years 2023–2025.

SIZE BASIS Matched on total revenue (\$262,599); for reference, expenses \$274,255 and assets \$6,138,616.

ROLE MATCH Jill A Lewis, reported title "*EXECUTIVE DIRECTOR*", benchmarked as Executive Director / CEO. The title maps directly to this role.

RELATED-ORG PAY 3 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	93 rd
Total compensation (D + F), as reported (no adjustments)	85 th
Reportable pay only (column D), adjusted	88 th
All sources (D + E + F), adjusted	90 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● **Rebuttable presumption of reasonableness · 26 CFR 53.4958-6**

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jill A Lewis) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 59 similarly situated organizations (Same NTEE sector (C34), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$88,281 is reasonable (approximately the 93rd percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.