

# Getpaid Inc

Executive Director / CEO

EIN 454169474

PA · NTEE I40

FY ending 2024-06-30

June 9, 2026

This analysis benchmarks the total compensation of **Paul Trunzo, Executive Director / CEO** (\$45,523) against **every comparable organization** that fit the selection criteria — **28** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **43<sup>rd</sup>** percentile of comparable organizations within the typical range

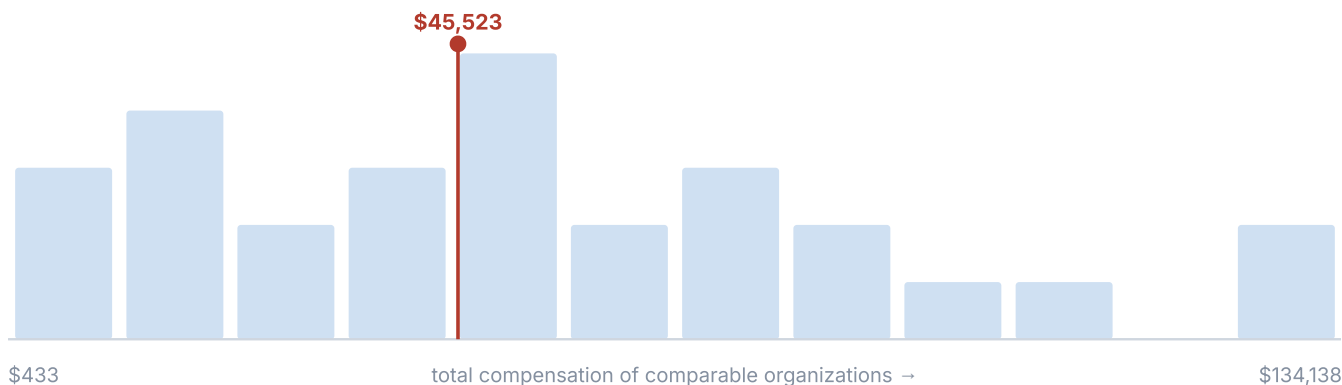
**Benchmarked executive:** Paul Trunzo — reported title "EXECUTIVE VICE PRESIDENT", a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (I40).
BUDGET	Total revenue between \$137,309 and \$307,410 — 0.67x to 1.50x the subject's \$204,940 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (I40), nationwide + budget 0.67–1.5x revenue.

**28** organizations qualified on sector, size, and geography → **28** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$12,754	\$26,952	\$45,523	\$76,474	\$95,250	\$134,138
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## ● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to PA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Black Liberation Fund</a>	SC	\$203,633	President	\$120,000	<b>\$125,536</b>	2024
<a href="#">Reaching Out From Within Inc</a>	KS	\$209,688	Executive Director	\$68,125	<b>\$75,982</b>	2023
<a href="#">Eklou Mea Nui</a>	HI	\$198,570	President	\$23,444	<b>\$21,669</b>	2023
<a href="#">Greater Falls Community Justice Center</a>	VT	\$212,483	Executive Director	\$49,920	<b>\$50,385</b>	2024
<a href="#">New Life Mission Inn - Missouri</a>	MO	\$212,605	Executive Di	\$36,193	<b>\$39,576</b>	2023
<a href="#">Sustainable Alamance</a>	NC	\$215,496	Director	\$50,000	<b>\$51,807</b>	2024
<a href="#">Haiti Prison And Rehabilitation Ministry</a>	TX	\$218,379	Chairman	\$9,150	<b>\$9,178</b>	2024
<a href="#">On My Grind Reentry Services Inc</a>	CA	\$218,608	President & Ceo	\$7,360	<b>\$6,561</b>	2023
<a href="#">The Rise Partnership Inc</a>	NY	\$220,000	Director/president	\$68,554	<b>\$63,954</b>	2023
<a href="#">The Help</a>	MO	\$220,300	President	\$97,812	<b>\$103,885</b>	2024
<a href="#">Inside Out Network Inc</a>	AZ	\$225,997	President And Executive Director	\$89,165	<b>\$85,990</b>	2024
<a href="#">Ronnies House</a>	CA	\$230,126	Executive Director	\$500	<b>\$433</b>	2024
<a href="#">Bethany House Ministries Inc</a>	MA	\$175,854	President	\$60,000	<b>\$54,067</b>	2024
<a href="#">Jumpstart</a>	SC	\$239,883	President	\$85,000	<b>\$91,549</b>	2023
<a href="#">Battered But Not Broken</a>	SC	\$245,008	Executive Director And Founde	\$50,485	<b>\$54,374</b>	2023
<a href="#">Women Of Hope Inc</a>	OH	\$245,629	Executive Director	\$62,500	<b>\$68,341</b>	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Citizens For Prison Reform</a>	MI	\$164,052	Executive Di	\$52,515	<b>\$54,355</b>	2024
<a href="#">Made New Foundation Inc</a>	CA	\$246,584	Executive Director	\$16,500	<b>\$14,287</b>	2024
<a href="#">Freer Records Inc</a>	NY	\$159,647	Co Exec Dire	\$45,356	<b>\$41,099</b>	2024
<a href="#">Treatment Court Foundation Of Sweetwater County</a>	WY	\$250,657	Coordinator	\$55,750	<b>\$61,632</b>	2023
<a href="#">Stephens Place</a>	PA	\$157,670	Executive Director	\$14,604	<b>\$15,035</b>	2023
<a href="#">Made Transitional Services</a>	NY	\$255,204	Executive Dir.	\$30,327	<b>\$29,452</b>	2022
<a href="#">Circle Of Hope Ministries Inc</a>	SC	\$144,339	President And Executive Director	\$13,920	<b>\$14,562</b>	2024
<a href="#">The Four-seven Inc</a>	OH	\$280,797	Executive Director	\$73,392	<b>\$77,949</b>	2024
<a href="#">A Safe Space Of St Charles</a>	LA	\$289,384	Executive Director	\$26,004	<b>\$28,713</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to PA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to PA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## Sample, role match & sensitivity

**PEER COUNT** 28 organizations. Compensation range \$433–\$134,138; filing years 2022–2024.

**SIZE BASIS** Matched on total revenue (\$204,940); for reference, expenses \$272,166 and assets \$2,153,047.

**ROLE MATCH** Paul Trunzo, reported title *"EXECUTIVE VICE PRESIDENT"*, benchmarked as Executive Director / CEO. The title maps directly to this role.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	43 <sup>rd</sup>
Total compensation (D + F), as reported (no adjustments)	39 <sup>th</sup>
Reportable pay only (column D), adjusted	0 <sup>th</sup>
All sources (D + E + F), adjusted	100 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Paul Trunzo) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 28 similarly situated organizations (Same NTEE sector (I40), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$45,523 is reasonable (approximately the 43<sup>rd</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.