

Multipli International Inc

Executive Director / CEO

EIN **461214239**
 AR · NTEE P20
 FY ending 2024-12-31
June 9, 2026

This analysis benchmarks the total compensation of **Josh Foliart, Executive Director / CEO** (\$42,000) against **every comparable organization** that fit the selection criteria — **1071** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **35th** percentile of comparable organizations within the typical range

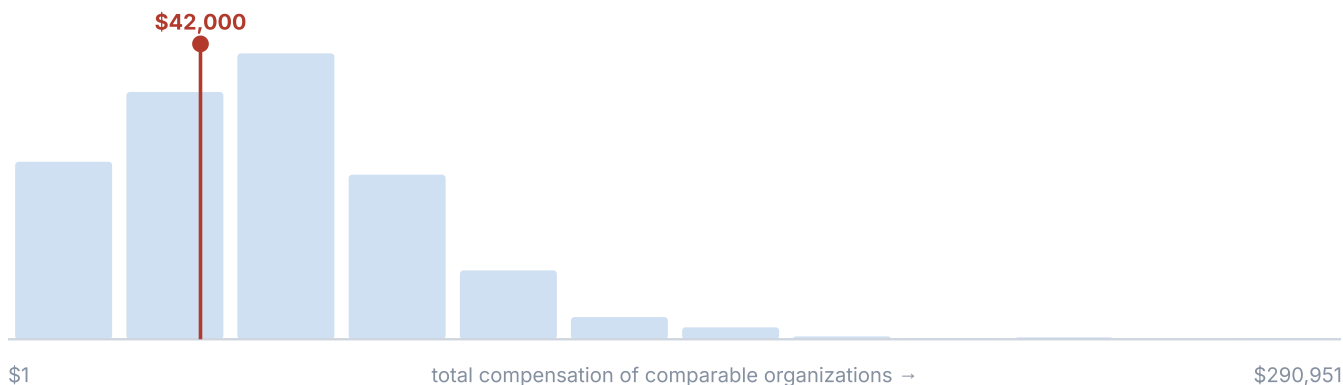
Benchmarked executive: Josh Foliart — reported title "PRESIDENT", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (P20).
BUDGET	Total revenue between \$287,767 and \$644,254 — 0.67x to 1.50x the subject's \$429,503 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (P20), nationwide + budget 0.67–1.5x revenue.

1,071 organizations qualified on sector, size, and geography → **1,071** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$16,080	\$32,927	\$53,501	\$75,275	\$98,764	\$42,000
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to AR cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Christian Chefs International	OR	\$429,255	President	\$51,615	\$41,544	2025
Ascend - Leadership Through Athletics Inc	VA	\$429,179	Executive Director	\$55,938	\$48,050	2024
Laurent House Foundation Inc	IL	\$429,022	Executive Director	\$75,000	\$65,597	2024
Salem Ministers Conference Community Food Pantry	VA	\$429,003	Executive Director	\$54,696	\$46,983	2024
Baltimore Action Legal Team Inc	MD	\$430,058	Executive Director	\$68,000	\$58,229	2023
Above The Rest Academy	CA	\$428,548	President	\$76,500	\$58,768	2024
Pirate Springs	TN	\$430,472	President/ceo	\$20,800	\$19,451	2024
Rooted Northwest Arkansas	AR	\$430,519	Executive Director	\$99,231	\$102,162	2023
A Supportive Community For All	WA	\$428,374	Executive Director	\$87,136	\$71,454	2023
Fishers Farm Corporation	AL	\$430,838	Director Of	\$59,875	\$57,547	2024
Bastrop Hope House	TX	\$428,009	President	\$12,100	\$11,086	2023
Chatham Community Collaborative Nfp	IL	\$427,971	President	\$12,686	\$11,095	2024
Harvest Retreat Drop-in Center Inc	MI	\$427,316	President	\$17,500	\$16,070	2024
Plum	AR	\$431,701	Director President	\$58,945	\$60,686	2023
Combat Control Foundation	FL	\$431,766	Executive Di	\$90,000	\$75,217	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
United Through Education	CA	\$432,009	Vice President, Director	\$58,229	\$44,732	2024
Hope4liberiaincorporated	NE	\$432,104	Ceo	\$26,000	\$24,878	2024
Friendship Circle Of Miami Inc	FL	\$432,354	Executive Di	\$30,814	\$26,513	2023
Glenn Hudson Muay Thai Self Defense	IL	\$432,387	President	\$88,400	\$77,316	2024
Monarchcare Inc	FL	\$432,407	Ceo/execdir/	\$77,107	\$66,346	2023
Saved In The City Incorporated	GA	\$426,263	Executive Director	\$57,825	\$51,726	2024
Minnesota Youth Ski League	MN	\$426,240	Executive Director	\$69,054	\$60,703	2024
Global Renewal Inc	TX	\$426,132	President	\$48,600	\$44,528	2023
All Positives Possible	CA	\$426,122	Executive Director	\$111,455	\$88,149	2023
Historically Black Colleges And Universities Wrestling Initiative	MD	\$433,143	Executive Director	\$178,602	\$148,549	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to AR cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to AR cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT **1071** organizations. Compensation range \$1–\$290,951; filing years 2020–2025.

SIZE BASIS Matched on total revenue (\$429,503); for reference, expenses \$275,079 and assets \$371,523.

ROLE MATCH	Josh Foliart, reported title " <i>PRESIDENT</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	54 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	27 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	35 th
Total compensation (D + F), as reported (no adjustments)	29 th
Reportable pay only (column D), adjusted	38 th
All sources (D + E + F), adjusted	32 nd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness • 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Josh Foliart) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 1071 similarly situated organizations (Same NTEE sector (P20), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$42,000 is reasonable (approximately the 35th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability

data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.