

Fire Sprinkler Contractors Assoc Of Tex

Executive Director / CEO

EIN 461605820
 TX · NTEE S41
 FY ending 2023-12-31
 June 9, 2026

This analysis benchmarks the total compensation of **Sarah Kiefer, Executive Director / CEO** (\$42,004) against **every comparable organization** that fit the selection criteria — **35** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **17th** percentile of comparable organizations below the typical range for comparable organizations

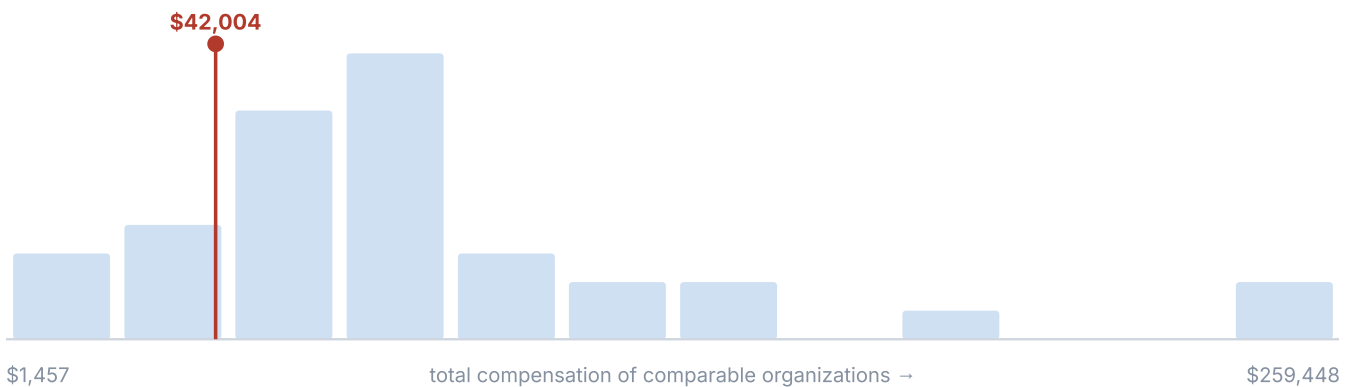
Benchmarked executive: Sarah Kiefer — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S41).
BUDGET	Total revenue between \$215,542 and \$482,557 — 0.67x to 1.50x the subject's \$321,705 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S41) + TX + budget 0.67–1.5x revenue.

35 organizations qualified on sector, size, and geography → **35** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$27,705	\$50,625	\$73,154	\$98,800	\$148,139	\$42,004
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to TX cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Texas Association Of Community Schools	TX	\$319,020	Executive Director	\$157,650	\$149,180	2025
Texas Water Infrastructure Network	TX	\$327,112	Executive Director	\$245,000	\$245,000	2023
College Of Commerical Arbitrators	TX	\$328,221	Executive Dir.	\$73,830	\$71,712	2024
Bulverde-spring Branch Area	TX	\$330,435	President	\$56,149	\$54,538	2024
Burnet Chamber Of Commerce	TX	\$336,993	Executive Director	\$25,161	\$24,439	2024
Greater Austin Black Chamber Of Commerce	TX	\$345,608	Director	\$82,500	\$82,500	2023
Farm And Ranch Freedom Alliance	TX	\$353,371	Executive Director	\$33,567	\$32,604	2024
Accessibility Professionals Association	TX	\$288,892	Executive Director	\$75,108	\$75,108	2023
Cen-tex Hispanic Chamber Of Comm	TX	\$285,750	Presedent/ceo	\$75,315	\$73,154	2024
Invest Texas Council	TX	\$285,000	Director	\$10,000	\$10,000	2023
Tarrant Regional	TX	\$361,480	Executive Director	\$198,000	\$192,319	2024
Kyle Chamber Of Commerce	TX	\$367,498	Ceo	\$104,757	\$101,752	2024
Texas Rural Education Association	TX	\$367,627	Executive Director	\$133,900	\$130,058	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Truckers Service Association	TX	\$273,129	President	\$1,500	\$1,457	2024
Theatre Owners Of Mid-america	TX	\$269,538	Executive Director	\$52,684	\$52,684	2023
Identity Defined Security Alliance	TX	\$374,829	Executive Director, President, Treasurer, And Secretary	\$77,560	\$75,335	2024
Ypo Bayou City	TX	\$377,049	Chapter Manager	\$48,009	\$45,430	2025
Texas Land & Mineral Owners Association	TX	\$266,057	Executive Director	\$84,518	\$84,518	2023
Gillespie County Economic	TX	\$264,944	Executive Director	\$150,907	\$146,578	2024
Provider Alliance For Community Service	TX	\$378,644	Executive Director	\$125,748	\$122,140	2024
South Congress Improvement Assoc	TX	\$263,862	Executive Di	\$40,048	\$38,899	2024
Cen-tex African American Chamber Of Commerce Inc	TX	\$383,036	Executive Director	\$71,926	\$71,926	2023
Alamo Angels	TX	\$250,232	Executive Director	\$16,360	\$16,360	2023
Asc Inc	TX	\$241,661	Ceo	\$103,437	\$100,469	2024
Desoto Chamber Of Commerce	TX	\$232,518	Presidentceo	\$60,000	\$60,000	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to TX cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to TX cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	35 organizations. Compensation range \$1,457–\$259,448; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$321,705); for reference, expenses \$325,673 and assets \$131,462.
ROLE MATCH	Sarah Kiefer, reported title " <i>EXECUTIVE DIRECTOR</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	1 peer report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	17 th
Total compensation (D + F), as reported (no adjustments)	17 th
Reportable pay only (column D), adjusted	17 th
All sources (D + E + F), adjusted	14 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

■ Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Sarah Kiefer) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 35 similarly situated organizations (Same NTEE sector (S41) + TX + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$42,004 is reasonable (approximately the 17th percentile of comparable organizations) and documented the basis for this determination

concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.