

# The Veranda Ministries Inc

Executive Director / CEO

EIN 463169147

TN · NTEE P20

FY ending 2023-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Mary Anne Sutherly, Executive Director / CEO** (\$51,600) against **every comparable organization** that fit the selection criteria — **23** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **52<sup>nd</sup>** percentile of comparable organizations within the typical range

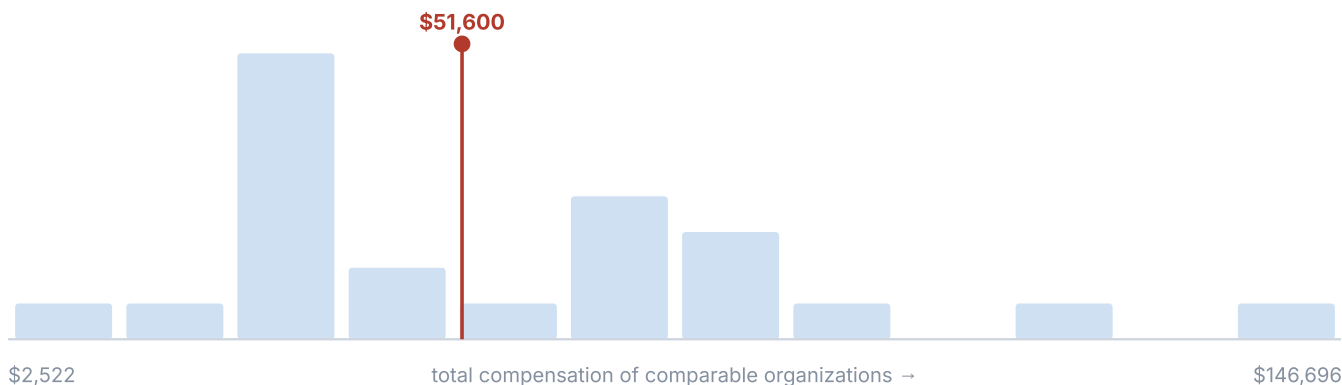
**Benchmarked executive:** Mary Anne Sutherly — reported title “EXECUTIVE DI”, a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (P20).
BUDGET	Total revenue between \$139,058 and \$311,325 — 0.67x to 1.50x the subject's \$207,550 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (P20) + TN + budget 0.67–1.5x revenue.

**23** organizations qualified on sector, size, and geography → **23** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$29,780	\$32,107	\$48,165	\$77,705	\$89,600	<b>\$51,600</b>
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## ● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to TN cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Trinity Community Commons</a>	TN	\$206,215	Executive Director	\$85,000	<b>\$82,561</b>	2024
<a href="#">Apple Seeds Inc</a>	TN	\$208,913	Exec Director	\$61,704	<b>\$61,704</b>	2023
<a href="#">Ken Turner Ministries</a>	TN	\$203,360	Board Member	\$90,800	<b>\$90,800</b>	2023
<a href="#">Sam Davis Memorial Association</a>	TN	\$216,549	Executive Director	\$50,900	<b>\$48,165</b>	2025
<a href="#">Plant The Seed</a>	TN	\$197,457	Interim Exe	\$44,423	<b>\$44,423</b>	2023
<a href="#">South City Opportunity Revital</a>	TN	\$228,747	Executive Dir	\$85,902	<b>\$83,437</b>	2024
<a href="#">Arewa Aid Inc</a>	TN	\$232,759	President	\$36,000	<b>\$36,000</b>	2023
<a href="#">S Anon International Family Groups</a>	TN	\$180,491	Executive Di	\$31,859	<b>\$30,945</b>	2024
<a href="#">Bethesda House Ministries</a>	TN	\$241,366	Member	\$32,383	<b>\$31,454</b>	2024
<a href="#">431 Ministries</a>	TN	\$242,034	President	\$70,137	<b>\$68,125</b>	2024
<a href="#">Love Helps Inc</a>	TN	\$244,242	Executive Director	\$119,056	<b>\$115,640</b>	2024
<a href="#">The Forsaken Children Inc</a>	TN	\$247,227	Communication Manager	\$29,649	<b>\$29,649</b>	2023
<a href="#">Smith County Help Center Inc</a>	TN	\$250,177	Director	\$38,355	<b>\$37,255</b>	2024
<a href="#">Dial In Ministries Inc</a>	TN	\$255,422	President	\$2,596	<b>\$2,522</b>	2024
<a href="#">Reaching 360</a>	TN	\$158,822	President	\$84,800	<b>\$84,800</b>	2023
<a href="#">Luke 14 Ministries</a>	TN	\$263,223	Chief Executive Officer	\$75,000	<b>\$72,848</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Christian Community Services Inc</a>	TN	\$270,204	Executive Dir.	\$63,950	<b>\$63,950</b>	2023
<a href="#">The Hope Station</a>	TN	\$274,139	Executive Director	\$72,000	<b>\$69,934</b>	2024
<a href="#">Bachman Center Council Inc</a>	TN	\$275,053	Executive Director	\$32,760	<b>\$32,760</b>	2023
<a href="#">Solid Rock Development Corporation</a>	TN	\$291,080	Secretary	\$15,670	<b>\$15,220</b>	2024
<a href="#">Soaring Eagles II Inc</a>	TN	\$298,051	Officer	\$31,200	<b>\$30,305</b>	2024
<a href="#">Mustard Tree Ministries Inc</a>	TN	\$299,053	Farm Manager	\$38,126	<b>\$38,126</b>	2023
<a href="#">United Ways Of Tennessee</a>	TN	\$308,603	Ceo	\$151,029	<b>\$146,696</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to TN cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

## Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to TN cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](http://peerbasis.org/methodology).

## Sample, role match & sensitivity

PEER COUNT	23 organizations. Compensation range \$2,522–\$146,696; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$207,550); for reference, expenses \$162,385 and assets \$78,793.
ROLE MATCH	Mary Anne Sutherly, reported title "EXECUTIVE DI", benchmarked as Executive Director / CEO. The title maps directly to this role.
OUTLIERS	1 peer fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	52 <sup>nd</sup>
Total compensation (D + F), as reported (no adjustments)	52 <sup>nd</sup>
Reportable pay only (column D), adjusted	57 <sup>th</sup>
All sources (D + E + F), adjusted	52 <sup>nd</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Mary Anne Sutherly) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 23 similarly situated organizations (Same NTEE sector (P20) + TN + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$51,600 is reasonable (approximately the 52<sup>nd</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.