

Sound Impact

Executive Director / CEO

This analysis benchmarks the total compensation of **Tiffany Richardson, Executive Director / CEO** (\$32,945) against **every comparable organization** that fit the selection criteria — **162** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **36th** percentile of comparable organizations within the typical range

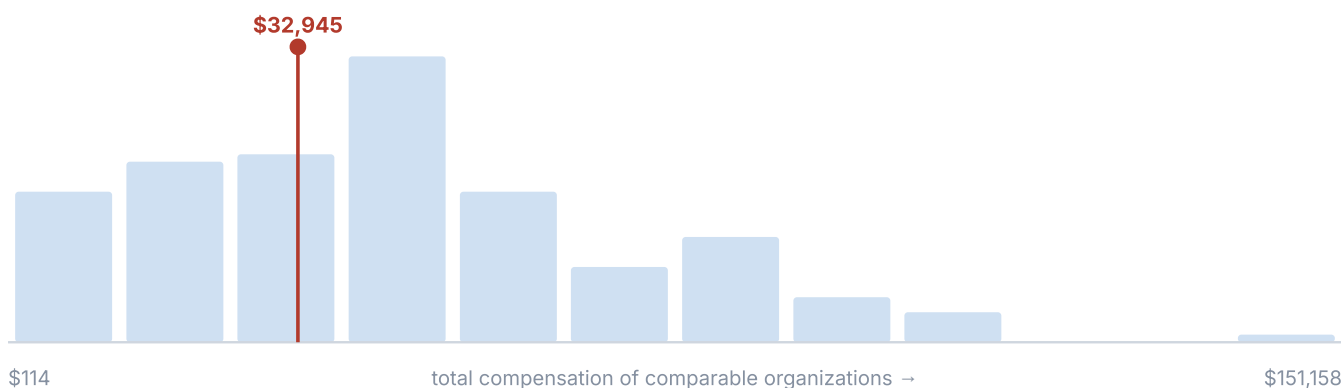
Benchmarked executive: Tiffany Richardson — reported title “Secretary”, selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (A68).
BUDGET	Total revenue between \$161,319 and \$361,162 — 0.67x to 1.50x the subject's \$240,775 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (A68), nationwide + budget 0.67–1.5x revenue.

162 organizations qualified on sector, size, and geography → **162** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$10,822	\$22,573	\$41,518	\$59,112	\$83,145	\$32,945
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to VA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Poss Music Works Nfp	IL	\$240,849	Executive Director	\$20,000	\$19,269	2025
Ansonia Music Outreach Organization Inc	NY	\$240,243	President	\$44,974	\$40,883	2024
Crescendo Inc	CT	\$241,857	Founding And Artistic Director	\$30,000	\$28,296	2024
The Mundi Project	UT	\$239,581	Executive Di	\$46,910	\$48,298	2024
Queen Bee Music Association	NM	\$239,253	Executive Dir.	\$38,457	\$41,610	2024
Ten Sleepless Knights Inc	VI	\$239,048	President	\$8,380	\$8,380	2023
Dallas Bach Society	TX	\$238,812	Executive Director	\$20,000	\$20,720	2023
Music Is Art	NY	\$238,547	Executive Director	\$69,216	\$62,919	2024
Songfest Inc	OH	\$238,320	President	\$71,250	\$75,916	2024
St Louis Classical Guitar	MO	\$237,684	Executive Director	\$66,462	\$72,905	2023
Asociacion Suzuki De Puerto Rico Inc	PR	\$244,801	Administrator	\$35,132	\$34,124	2024
Oregon Mozart Players	OR	\$236,572	Executive Di	\$25,000	\$22,753	2025
Bach Beethoven & Brahms Society Of Boston Inc	MA	\$236,272	Director	\$1,803	\$1,588	2025
Okc Improv Foundation	OK	\$236,224	Executive Director	\$22,125	\$24,508	2024
Music Heals International	CA	\$245,634	Founder/exec	\$44,550	\$38,699	2024
Colorado Music Bridge	CO	\$245,716	Co-exec Director	\$18,000	\$17,876	2023
Campbell Learning Center Inc	TX	\$246,185	Director	\$58,994	\$61,118	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Pappy Martin Legacy Jazz Collective Inc	NY	\$235,048	Executive Director	\$19,200	\$17,969	2023
Asheville Music School Sound Education	NC	\$247,759	Ex Officio	\$43,403	\$43,952	2025
Contemporaneous Inc	NY	\$249,614	Director	\$30,057	\$27,323	2024
Mallarme Chamber Players Inc	NC	\$249,676	Artistic Director	\$77,004	\$80,041	2024
Montana Chamber Music Society	MT	\$249,956	Director	\$108	\$114	2025
The Tidewater Winds	VA	\$228,993	Executive Di	\$52,499	\$52,499	2023
American Harp Society Inc	MA	\$254,201	Executive Director	\$59,600	\$55,469	2023
Guardians Of Sound	PA	\$254,493	Executive Director	\$48,200	\$48,354	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to VA cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to VA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT 162 organizations. Compensation range \$114–\$151,158; filing years 2021–2025.

SIZE BASIS Matched on total revenue (\$240,775); for reference, expenses \$242,369 and assets \$82,546.

ROLE MATCH Tiffany Richardson, reported title "*Secretary*", benchmarked as Executive Director / CEO. **Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.**

RELATED-ORG PAY 2 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

OUTLIERS 1 peer fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	36 th
Total compensation (D + F), as reported (no adjustments)	35 th
Reportable pay only (column D), adjusted	38 th
All sources (D + E + F), adjusted	35 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● **Rebuttable presumption of reasonableness · 26 CFR 53.4958-6**

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Tiffany Richardson) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 162 similarly situated organizations (Same NTEE sector (A68), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$32,945 is reasonable (approximately the 36th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.