

# Fulshear-katy Area Chamber Of Commerce

Executive Director / CEO

EIN 463856572  
 TX · NTEE S40  
 FY ending 2023-12-31  
 June 9, 2026

This analysis benchmarks the total compensation of **Don Mccoy, Executive Director / CEO** (\$94,994) against **every comparable organization** that fit the selection criteria — **91** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **64<sup>th</sup>** percentile of comparable organizations within the typical range

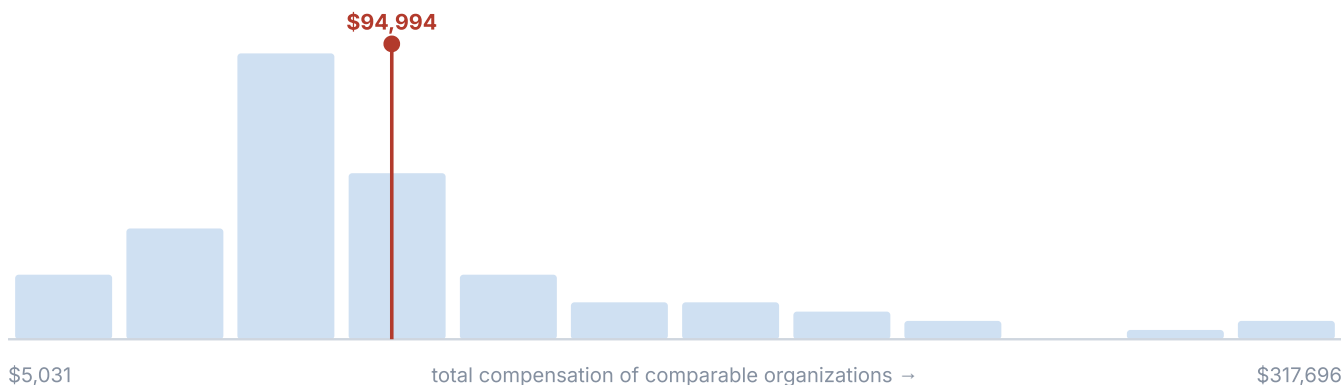
**Benchmarked executive:** Don Mccoy — reported title “President”, a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S40).
BUDGET	Total revenue between \$214,168 and \$479,481 — 0.67x to 1.50x the subject's \$319,654 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S40), nationwide + budget 0.67–1.5x revenue.

**91** organizations qualified on sector, size, and geography → **91** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$39,134	\$62,764	\$79,742	\$108,939	\$179,917	<b>\$94,994</b>
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## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to TX cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Forward High Point Inc</a>	NC	\$322,019	Chief Executive Officer	\$104,545	<b>\$102,187</b>	2025
<a href="#">African American Real Estate</a>	DC	\$328,179	President	\$46,500	<b>\$40,792</b>	2023
<a href="#">National Cooperative Procurement</a>	MN	\$311,046	Executive Director	\$140,400	<b>\$134,709</b>	2024
<a href="#">Kansas Independent Electrical</a>	KS	\$309,646	Executive Di	\$70,833	<b>\$76,500</b>	2023
<a href="#">Carroll County Economic Development</a>	GA	\$330,816	Exec Committee	\$237,071	<b>\$238,297</b>	2023
<a href="#">The Cannabis Alliance</a>	WA	\$331,103	Executive Dir.	\$45,833	<b>\$41,022</b>	2023
<a href="#">Tic Council Americas Inc</a>	DC	\$331,703	Executive Director-til 8/2023	\$99,221	<b>\$87,042</b>	2023
<a href="#">Central Texas Angel Network</a>	TX	\$306,410	Executive Director	\$128,792	<b>\$125,097</b>	2024
<a href="#">Pike District Partnership Inc</a>	MD	\$332,944	Executive Director	\$90,000	<b>\$81,702</b>	2024
<a href="#">Girard Area Industrial Development Corp</a>	PA	\$333,361	Chairman	\$73,442	<b>\$71,116</b>	2024
<a href="#">Dbl Equity Partners</a>	ND	\$304,896	President, Ceo, And Secret	\$48,437	<b>\$51,614</b>	2024
<a href="#">Construction Builders Association</a>	OH	\$304,251	Executive Director	\$98,500	<b>\$104,294</b>	2023
<a href="#">Mississippi Apartment Association</a>	MS	\$335,360	Association Director	\$58,803	<b>\$65,471</b>	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Auto Body Association Of Texas</a>	TX	\$303,287	Executive Dir.	\$72,048	<b>\$69,981</b>	2024
<a href="#">The Cyber Guild Inc</a>	VA	\$293,920	Executive Director	\$102,349	<b>\$98,792</b>	2023
<a href="#">Colorado Prestressers Association</a>	CO	\$292,703	Executive Dir.	\$163,400	<b>\$156,632</b>	2023
<a href="#">Irrigation &amp; Electrical Districts</a>	AZ	\$349,001	Executive Di	\$308,828	<b>\$288,397</b>	2024
<a href="#">Michigan Israel Business Accelerator</a>	MI	\$353,207	Chief Executive Officer (End Jan 2025)	\$19,401	<b>\$19,444</b>	2024
<a href="#">Womens Innovation Group</a>	IL	\$285,984	President	\$49,043	<b>\$46,817</b>	2024
<a href="#">Southeast Oil And Gas Association</a>	MS	\$285,666	President	\$84,000	<b>\$90,842</b>	2024
<a href="#">Ingersoll Grand Self-supported Municipal</a>	IA	\$354,444	Executive Dir.	\$76,987	<b>\$79,742</b>	2025
<a href="#">The Construction Institute Inc</a>	CT	\$354,876	Executive Director	\$74,200	<b>\$69,549</b>	2023
<a href="#">Imperial County Association Of Realtors</a>	CA	\$354,935	Chief Executive Officer	\$79,960	<b>\$67,044</b>	2024
<a href="#">Startup Runway Foundation</a>	GA	\$282,700	Executive Director	\$30,129	<b>\$30,285</b>	2023
<a href="#">Naturally San Diego Inc</a>	CA	\$282,385	Executive Director	\$107,980	<b>\$90,538</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to TX cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to TX cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT	91 organizations. Compensation range \$5,031–\$317,696; filing years 2022–2025.
SIZE BASIS	Matched on total revenue (\$319,654); for reference, expenses \$307,792 and assets \$108,549.
ROLE MATCH	Don Mccoy, reported title " <i>President</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	5 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	11 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	64 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	60 <sup>th</sup>
Reportable pay only (column D), adjusted	65 <sup>th</sup>
All sources (D + E + F), adjusted	59 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

## ■ Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Don Mccoy) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 91 similarly situated organizations (Same NTEE sector (S40), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$94,994 is reasonable (approximately the 64<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination

concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

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Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.