

Association Of Mail & Business Centers

Executive Director / CEO

EIN 464336992

OH · NTEE S46

FY ending 2024-12-31

June 13, 2026

This analysis benchmarks the total compensation of **Brad Risch, Executive Director / CEO** (\$42,093) against **every comparable organization** that fit the selection criteria — **796** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **43rd** percentile of comparable organizations within the typical range

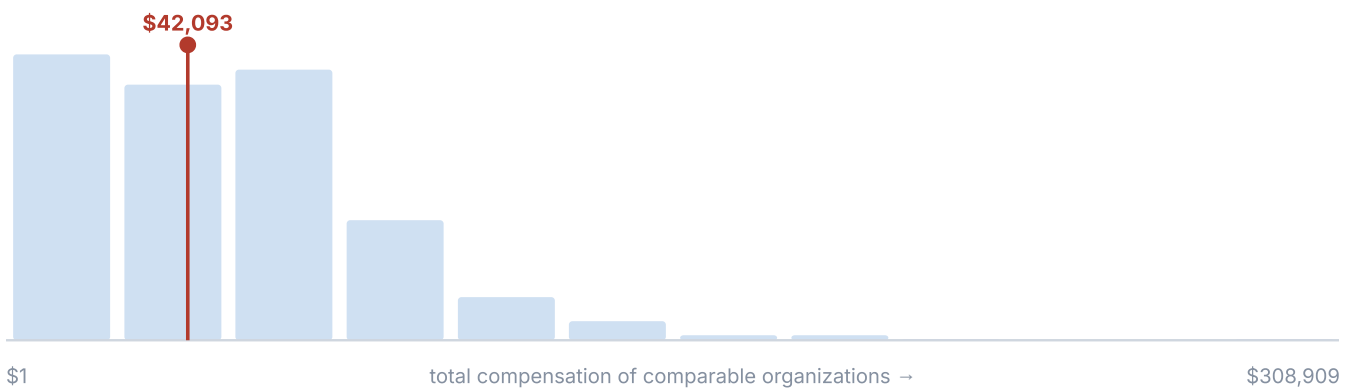
Benchmarked executive: Brad Risch — reported title “Operations Exec”, selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S46).
BUDGET	Total revenue between \$104,041 and \$232,929 — 0.67x to 1.50x the subject's \$155,286 (the band tightens as size grows).
GEOGRAPHY	Same NTEE major group (S), nationwide + budget 0.67–1.5x revenue.

796 organizations qualified on sector, size, and geography → **796** within the band from the benchmarked peer set.

Distribution of comparable compensation



\$9,271	\$21,737	\$47,828	\$71,256	\$94,486	\$42,093
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OH cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Mobile United Inc	AL	\$155,225	Executive Director	\$54,393	\$54,051	2025
Lakeshore Nonprofit Alliance	MI	\$155,350	Executive Director (May- December)	\$10,120	\$9,862	2024
For Good Pgh	PA	\$154,812	Board Member	\$45,000	\$42,369	2024
The Good Deed Project	NV	\$155,782	Executive Director	\$38,417	\$37,432	2023
Florida Alliance For Community Solutions Inc	FL	\$155,796	Executive Director	\$46,807	\$41,516	2024
Dade City Rod And Gun Club Inc	FL	\$155,917	President	\$2,700	\$2,395	2024
Center For Business Excellence Inc	IN	\$154,632	Secretary	\$6,391	\$6,551	2023
Wchub Qalich	WA	\$155,943	Executive Director	\$6,127	\$5,179	2024
Main Street Greenwood Inc	MS	\$154,618	Director	\$41,334	\$43,465	2024
Metals Affordability Initiative	IN	\$156,000	Sec/treas/di	\$10,200	\$10,455	2023
Lincoln County Economic	WA	\$154,537	Executive Director	\$64,043	\$52,740	2025
North Central Enterprise Inc	PA	\$156,183	Executive Director	\$9,175	\$8,894	2023
Springfield Realtors	OR	\$154,310	Association Executive	\$39,252	\$35,432	2023
Sheet Metal Workers Local 58	NY	\$156,493	Director	\$56,945	\$48,583	2024
Institute Of Real Estate Management	MI	\$154,061	Executive Di	\$60,756	\$59,208	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Chamber Of Commerce Of Kearney	MO	\$153,676	Executive Director	\$51,200	\$52,712	2023
Southeastern Ohio Education Association	OH	\$156,982	Executive Director	\$15,625	\$15,625	2024
Comeunity Cafe	TN	\$156,995	Assistant	\$19,360	\$19,781	2023
International Association Of Venue	TX	\$157,024	President & Ceo	\$28,854	\$27,251	2024
American Council Of Engineering	ME	\$157,043	Executive Director	\$46,530	\$42,857	2025
Mill Creek Chamber Of Commerce	WA	\$153,520	Treasurer	\$4,860	\$4,108	2024
Macalester-groveland Community Council	MN	\$153,466	Executive Director	\$45,771	\$42,701	2024
Operation Child Care Project	TX	\$157,171	Chief Executive Officer	\$3,800	\$3,589	2024
Peacedale Global Arts Inc	NY	\$157,222	Secretary And Ceo	\$31,786	\$26,420	2025
Alamogordo Main Street	NM	\$157,250	Executive Director	\$48,625	\$48,106	2025

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OH cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OH cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

Sample, role match & sensitivity

PEER COUNT 796 organizations. Compensation range \$1–\$308,909; filing years 2021–2025.

SIZE BASIS Matched on total revenue (\$155,286); for reference, expenses \$168,484 and assets \$104,865.

ROLE MATCH	Brad Risch, reported title " <i>Operations Exec</i> ", benchmarked as Executive Director / CEO. Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.
RELATED-ORG PAY	147 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	15 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	43 rd
Total compensation (D + F), as reported (no adjustments)	41 st
Reportable pay only (column D), adjusted	49 th
All sources (D + E + F), adjusted	32 nd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Brad Risch) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 13, 2026, comparing compensation against 796 similarly situated organizations (Same NTEE major group (S), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$42,093 is reasonable (approximately the 43rd percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 13, 2026.