

# Fulton County Economic Development

Executive Director / CEO

EIN 465605818  
 OH · NTEE S41  
 FY ending 2025-06-30  
 June 9, 2026

This analysis benchmarks the total compensation of **Jim Wyse, Executive Director / CEO** (\$17,308) against **every comparable organization** that fit the selection criteria — **19** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **16<sup>th</sup>** percentile of comparable organizations below the typical range for comparable organizations

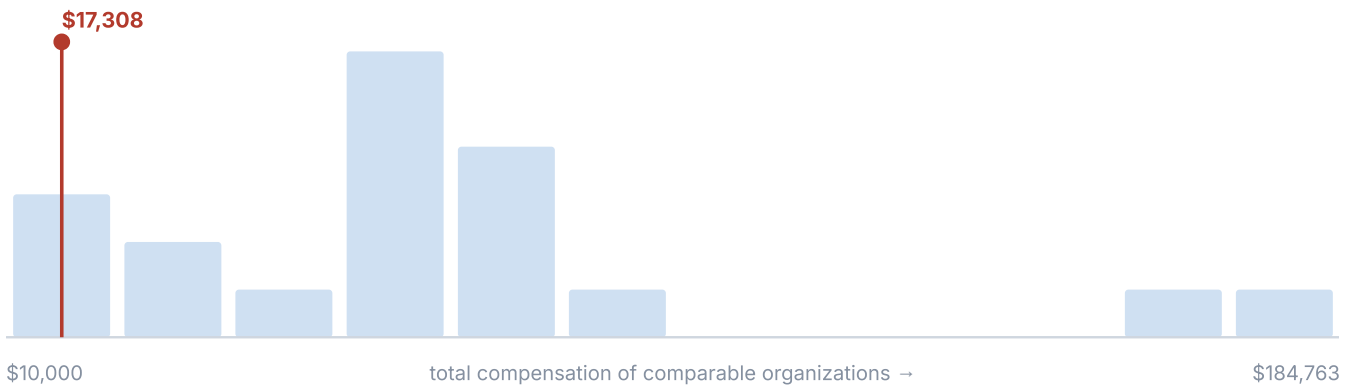
**Benchmarked executive:** Jim Wyse — reported title “EXECUTIVE DI”, a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S41).
BUDGET	Total revenue between \$184,936 and \$414,036 — 0.67x to 1.50x the subject's \$276,024 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S41) + OH + budget 0.67–1.5x revenue.

**19** organizations qualified on sector, size, and geography → **19** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$14,781	\$43,489	\$63,496	\$75,842	\$108,640	\$17,308
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## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OH cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Athens Farmers Market</a>	OH	\$267,020	Manager	\$12,000	<b>\$12,318</b>	2024
<a href="#">Motion Palpation Institute Inc</a>	OH	\$287,259	President	\$15,000	<b>\$15,397</b>	2024
<a href="#">Cuyahoga County Mayors And City Managers Association</a>	OH	\$251,263	Executive Director	\$73,132	<b>\$75,067</b>	2024
<a href="#">Midwestern Ohio Association Of Real</a>	OH	\$249,693	Executive Di	\$60,124	<b>\$61,715</b>	2024
<a href="#">Northern Cincinnati Chamber Of Commerce</a>	OH	\$249,242	Former Chamber President	\$72,500	<b>\$76,616</b>	2023
<a href="#">Barnesville Chamber Of Commerce</a>	OH	\$248,591	Director	\$35,318	<b>\$36,252</b>	2024
<a href="#">Hispanic Chamber Cincinnati Usa Inc</a>	OH	\$244,726	President	\$48,000	<b>\$50,725</b>	2023
<a href="#">Electrical League Of Northern Ohio</a>	OH	\$311,615	Executive Director Secretary	\$69,500	<b>\$71,339</b>	2024
<a href="#">Association Of Club Executives Inc</a>	OH	\$238,577	Executive Di	\$180,000	<b>\$184,763</b>	2024
<a href="#">Welding Research Council Inc</a>	OH	\$224,007	Secretary	\$25,000	<b>\$26,419</b>	2023
<a href="#">Veterinary Specialty Practice Alliance Inc</a>	OH	\$223,460	Executive Director	\$62,400	<b>\$64,051</b>	2024
<a href="#">Colerain Chamber Of Commerce Inc</a>	OH	\$218,999	President	\$74,500	<b>\$78,730</b>	2023
<a href="#">Ohio Housing Council</a>	OH	\$334,424	Executive Director	\$158,466	<b>\$162,659</b>	2024
<a href="#">Prisme Forum</a>	OH	\$215,496	Secretary/tr	\$10,000	<b>\$10,000</b>	2025

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Public Relations Global Network Inc</a>	OH	\$339,589	Executive Di	\$53,352	<b>\$54,764</b>	2024
<a href="#">Anderson Area Chamber Of Commerce</a>	OH	\$189,133	Executive Di	\$90,024	<b>\$95,135</b>	2023
<a href="#">Oxford Visitors And Convention</a>	OH	\$392,229	Exec. Direct	\$60,085	<b>\$63,496</b>	2023
<a href="#">Forging Industry Educational And</a>	OH	\$396,575	Ceo	\$53,762	<b>\$55,184</b>	2024
<a href="#">Stark Trumbull Area Realtors Inc</a>	OH	\$399,578	Executivefinancial Adminstra	\$63,970	<b>\$67,602</b>	2023

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OH cost of living and 2025 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OH cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](http://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT	19 organizations. Compensation range \$10,000–\$184,763; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$276,024); for reference, expenses \$310,774 and assets \$206,457.
ROLE MATCH	Jim Wyse, reported title " <i>EXECUTIVE DI</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	1 peer report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	2 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	16 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	16 <sup>th</sup>
Reportable pay only (column D), adjusted	21 <sup>st</sup>
All sources (D + E + F), adjusted	16 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jim Wyse) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 19 similarly situated organizations (Same NTEE sector (S41) + OH + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$17,308 is reasonable (approximately the 16<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.