

Universal Stylus Initiative Inc

Executive Director / CEO

EIN 473000614
 MA · NTEE S41
 FY ending 2024-12-31
 June 9, 2026

This analysis benchmarks the total compensation of **Peter Mueller, Executive Director / CEO** (\$125,500) against **every comparable organization** that fit the selection criteria — **17** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **65th** percentile of comparable organizations within the typical range

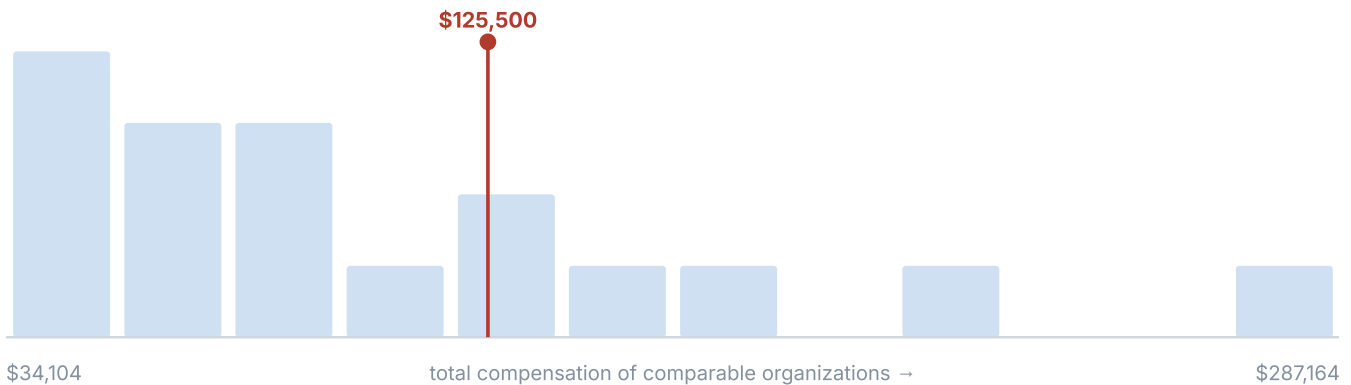
Benchmarked executive: Peter Mueller — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S41).
BUDGET	Total revenue between \$262,193 and \$586,999 — 0.67x to 1.50x the subject's \$391,333 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S41) + MA + budget 0.67–1.5x revenue.

17 organizations qualified on sector, size, and geography → **17** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$44,827	\$61,530	\$84,000	\$130,522	\$186,219	\$125,500
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to MA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
American Nurses Association Massachusetts Inc	MA	\$396,400	Executive Director	\$92,179	\$94,902	2023
Boston Plasterers' & Cement Masons'	MA	\$375,429	Trustee	\$85,072	\$82,879	2025
Warrior Protection And Readiness	MA	\$371,134	Executive Director	\$150,000	\$154,431	2023
495 Metrowest Corridor Partnership Inc	MA	\$427,385	Executive Director	\$125,699	\$129,412	2023
Northeast Seafood Coalition Inc	MA	\$432,538	Executive Director	\$108,584	\$105,785	2025
Northeast Hospital Medical Staff Inc	MA	\$342,628	President	\$200,000	\$205,907	2023
Corridor 9495 Regional Chamber Of Commerce	MA	\$446,287	President	\$126,777	\$130,522	2023
The Boston Club Inc	MA	\$334,682	Executive Director	\$84,000	\$84,000	2024
Mass Funeral Directors Assoc Inc	MA	\$474,522	Exec Director	\$63,158	\$61,530	2025
Fiscal Partners Inc	MA	\$483,314	President & Executive Dire	\$173,094	\$173,094	2024
Ypo Patriot Gold Chapter Of The Young Presidents Organization Inc	MA	\$282,000	Chapter Administrator	\$50,000	\$48,711	2025
Regional Air Cargo Carriers	MA	\$503,973	President	\$52,000	\$52,000	2024
Gloucester Tourism Alliance Inc	MA	\$278,669	Marketing Director	\$34,104	\$34,104	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Massachusetts Recreation And Park Associ	MA	\$271,320	Executive Director	\$70,270	\$68,459	2025
International Institute Of Forecasters Inc	MA	\$512,583	Editor-in-chief	\$39,000	\$39,000	2024
Taunton Area Chamber Of Commerce Inc	MA	\$267,600	President	\$71,695	\$71,695	2024
Massachusetts Insurance Federation Inc	MA	\$576,973	Executive Director	\$287,164	\$287,164	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to MA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to MA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

Sample, role match & sensitivity

PEER COUNT 17 organizations. Compensation range \$34,104–\$287,164; filing years 2023–2025.

SIZE BASIS Matched on total revenue (\$391,333); for reference, expenses \$386,212 and assets \$850,591.

ROLE MATCH Peter Mueller, reported title "*EXECUTIVE DIRECTOR*", benchmarked as Executive Director / CEO. The title maps directly to this role.

RELATED-ORG PAY 2 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

OUTLIERS 1 peer fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	65 th
Total compensation (D + F), as reported (no adjustments)	65 th
Reportable pay only (column D), adjusted	71 st
All sources (D + E + F), adjusted	59 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Peter Mueller) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 17 similarly situated organizations (Same NTEE sector (S41) + MA + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$125,500 is reasonable (approximately the 65th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.