

Local 137 Nicholas Signorelli Sr

Executive Director / CEO

EIN 611778550

NY · NTEE B82

FY ending 2024-09-30

June 9, 2026

This analysis benchmarks the total compensation of **James Sasso, Executive Director / CEO** (\$137,476) against **every comparable organization** that fit the selection criteria — **80** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **91st** percentile of comparable organizations

above the 90th percentile — board review recommended

Benchmarked executive: James Sasso — reported title “DIRECTOR”, selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

How comparable organizations were selected

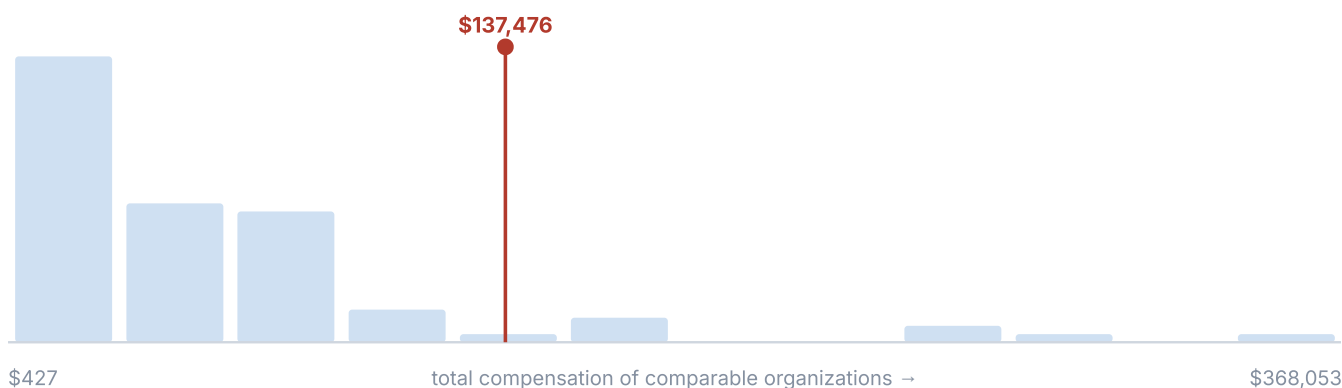
SECTOR Organizations sharing the subject's NTEE classification (B82).

BUDGET Total revenue between \$61,991 and \$138,787 — 0.67x to 1.50x the subject's \$92,525 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (B82), nationwide + budget 0.67–1.5x revenue.

80 organizations qualified on sector, size, and geography → **80** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$8,101

\$14,526

\$37,035

\$69,110

\$108,721

\$137,476



● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to NY cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

| ORGANIZATION | STATE | REVENUE | MATCHED TITLE | COMP (REPORTED) | COMP (ADJUSTED) | FY |
|--|-------|----------|------------------------------------|-----------------|------------------|------|
| Indian Womens Pocahontas Club | OK | \$93,069 | Administrator | \$3,500 | \$4,265 | 2024 |
| American Holistic Veterinary Medical | MD | \$91,652 | Contract Executive Directo | \$63,000 | \$63,501 | 2025 |
| Kateri Tekakwitha Fund | CA | \$91,348 | Cfo | \$5,640 | \$5,251 | 2025 |
| Georgia Apartment Association | GA | \$93,766 | President | \$38,614 | \$42,967 | 2024 |
| Nevada Hospitality Foundation | NV | \$91,113 | President, Ceo | \$35,000 | \$38,825 | 2024 |
| The Chelco Foundation Inc | FL | \$95,633 | Comp Is Not Paid By The Foundation | \$354,029 | \$368,053 | 2024 |
| Matthew J Deluca-dominic Olivo | OH | \$89,306 | Co-chairman | \$210,111 | \$253,548 | 2023 |
| The Ad Club Foundation Inc | MA | \$88,872 | President & Director | \$7,941 | \$8,131 | 2023 |
| Paul Collins Jr Scholarship Fund | NY | \$96,573 | Fund Administrator | \$67,253 | \$67,253 | 2024 |
| Polish National Alliance | IL | \$96,855 | Treasurer | \$32,455 | \$35,310 | 2024 |
| Building And Construction Laborers Local | OH | \$97,052 | Trustee | \$111,278 | \$130,430 | 2024 |
| Linda Lorelle Scholarship Fund | TX | \$87,813 | Ceo | \$60,000 | \$64,707 | 2025 |
| Chris Kolenda Saber Six Foundation | WI | \$87,451 | Executive Director | \$68,908 | \$81,992 | 2023 |

| ORGANIZATION | STATE | REVENUE | MATCHED TITLE | COMP (REPORTED) | COMP (ADJUSTED) | FY |
|--|-------|-----------|-----------------------------------|-----------------|------------------|------|
| Sartell-st Stephen Education Foundation | MN | \$86,602 | Exec Consultant/pres (Beg 2/2024) | \$10,800 | \$11,810 | 2024 |
| United Association Scholarship Trust | MD | \$86,082 | Trustee | \$154,691 | \$160,046 | 2024 |
| Local Union 45 Ubc&ja | NY | \$99,355 | Chairman | \$10,850 | \$10,570 | 2025 |
| Arema Educational Foundation | MD | \$99,385 | Executive Di | \$73,040 | \$75,568 | 2024 |
| The Buck Scholars Association Inc | CA | \$85,060 | Executive Director | \$42,500 | \$41,812 | 2023 |
| Stephen E Poczowski Memorial | IL | \$100,658 | President | \$73,095 | \$79,525 | 2024 |
| Blackstone Valley Education Foundation Inc | MA | \$84,170 | Executive Director | \$52,400 | \$50,766 | 2025 |
| Acmpe Scholarship Fund Inc | CO | \$102,021 | President/ceo | \$66,074 | \$70,114 | 2024 |
| Coptic Educational Foundation | CA | \$102,200 | Secretary | \$2,670 | \$2,551 | 2024 |
| Air Traffic Control Scholarship Fund | VA | \$82,848 | President And Ceo (Former) | \$42,750 | \$45,679 | 2024 |
| Schroeder Scholarship Fund | PA | \$81,407 | Trustee | \$12,300 | \$13,574 | 2024 |
| Michael Sadler Foundation | MI | \$80,801 | President | \$24,000 | \$28,224 | 2023 |

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to NY cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to NY cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

| | |
|-----------------|---|
| PEER COUNT | 80 organizations. Compensation range \$427–\$368,053; filing years 2021–2025. |
| SIZE BASIS | Matched on total revenue (\$92,525); for reference, expenses \$170,152 and assets \$253,650. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view. |
| ROLE MATCH | James Sasso, reported title " <i>DIRECTOR</i> ", benchmarked as Executive Director / CEO. Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role. |
| RELATED-ORG PAY | 38 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material. |
| OUTLIERS | 7 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts). |

Sensitivity — the subject's percentile under alternative compensation definitions:

| BASIS | SUBJECT PERCENTILE |
|---|--------------------|
| Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default | 91 st |
| Total compensation (D + F), as reported (no adjustments) | 91 st |
| Reportable pay only (column D), adjusted | 0 th |
| All sources (D + E + F), adjusted | 75 th |

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (James Sasso) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 80 similarly situated organizations (Same NTEE sector (B82), nationwide + budget 0.67–1.5× revenue).

3. The authorized body determined that total compensation of \$137,476 is reasonable (approximately the 91st percentile of comparable organizations) and documented the basis for this determination concurrently, on [date] , by a vote of [__ for / __ against] .

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.