

# Medical Financial Services Inc

Executive Director / CEO

EIN 621112364

TN · NTEE E21Z

FY ending 2024-09-30

June 9, 2026

This analysis benchmarks the total compensation of **Claude Vinson, Executive Director / CEO** (\$39,130) against **every comparable organization** that fit the selection criteria — **836** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **41<sup>st</sup>** percentile of comparable organizations

within the typical range

**Benchmarked executive:** Claude Vinson — reported title "FORMER EXECUTIVE DIRECTOR", a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (E21Z).
BUDGET	Total revenue between \$135,881 and \$304,212 — 0.67x to 1.50x the subject's \$202,808 (the band tightens as size grows).
GEOGRAPHY	Same NTEE major group (E), nationwide + budget 0.67–1.5x revenue.

**836** organizations qualified on sector, size, and geography → **836** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$11,190	\$25,654	\$46,035	\$69,917	\$105,777	<b>\$39,130</b>
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## ● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to TN cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Healthcare Education Research And</a>	IL	\$202,785	Director Of Development & Programs	\$59,834	<b>\$57,615</b>	2023
<a href="#">Fair Lawn Borough Volunteer</a>	NJ	\$202,735	Trustee	\$1,500	<b>\$1,311</b>	2023
<a href="#">The Indian Health Care Resource Center</a>	OK	\$202,679	Trustee	\$26,405	<b>\$28,478</b>	2023
<a href="#">Project Care Free Clinic</a>	MN	\$202,654	Executive Director	\$52,192	<b>\$50,512</b>	2023
<a href="#">Keralty Compassionate Communities Inc</a>	FL	\$203,000	General Manager	\$147,674	<b>\$131,979</b>	2024
<a href="#">Montfort Rescue Squad Inc</a>	WI	\$202,523	Chief	\$1,907	<b>\$1,895</b>	2024
<a href="#">Southcoast Ventures Inc</a>	MA	\$203,248	President & Ceo (Until 1/2024)	\$310,296	<b>\$265,272</b>	2024
<a href="#">Vermont Donor Milk Center Inc</a>	VT	\$203,515	Executive Di	\$13,000	<b>\$12,816</b>	2023
<a href="#">Deuel County Ambulance Inc</a>	SD	\$203,516	President	\$150	<b>\$157</b>	2024
<a href="#">Owatonna Healthy Seniors Program</a>	MN	\$203,567	Key Employee	\$65,640	<b>\$61,704</b>	2024
<a href="#">Life-way Family And Pregnancy Suppo</a>	PA	\$203,586	Executive Di	\$52,862	<b>\$50,151</b>	2024
<a href="#">Lopa Foundation</a>	LA	\$203,618	Ceo	\$11,147	<b>\$11,677</b>	2024
<a href="#">Asian Resource Center</a>	OH	\$201,990	Executive Di	\$38,346	<b>\$38,638</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">B Holding Group Foundation Inc</a>	GA	\$203,665	Executive Di	\$38,210	<b>\$37,630</b>	2023
<a href="#">Grace In Healing Hands</a>	TX	\$203,676	President	\$20,748	<b>\$19,745</b>	2024
<a href="#">Als United Inc</a>	OR	\$201,910	President	\$170,004	<b>\$146,323</b>	2025
<a href="#">Alleghany Pregnancy Care Center</a>	NC	\$203,752	Executive Director	\$22,527	<b>\$22,144</b>	2024
<a href="#">Tuscarawas Clinic For The</a>	OH	\$201,827	Secretary	\$68,219	<b>\$70,770</b>	2023
<a href="#">East Side Elders</a>	MN	\$203,830	Executive Director	\$70,000	<b>\$70,524</b>	2022
<a href="#">Walhalla Ambulance Service</a>	ND	\$201,685	President	\$26,053	<b>\$28,004</b>	2023
<a href="#">Family Survivor Network</a>	MD	\$203,945	Executive Director	\$39,500	<b>\$37,653</b>	2022
<a href="#">Every Mother Inc</a>	MS	\$201,451	Vice President	\$181,990	<b>\$192,830</b>	2024
<a href="#">Chestnut Ridge Ambulance Assoc</a>	PA	\$204,193	Manager	\$30,334	<b>\$28,037</b>	2025
<a href="#">Holy Family Villa</a>	IL	\$204,214	Secretary	\$46,301	<b>\$42,189</b>	2025
<a href="#">Heart Inclusive Arts Community</a>	SC	\$204,230	Executive Director	\$46,142	<b>\$47,148</b>	2023

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to TN cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to TN cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT **836** organizations. Compensation range \$57–\$937,847; filing years 2021–2025.

SIZE BASIS	Matched on total revenue (\$202,808); for reference, expenses \$404,065 and assets \$5,634,184. <b>Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.</b>
ROLE MATCH	Claude Vinson, reported title " <i>FORMER EXECUTIVE DIRECTOR</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	186 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	46 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	41 <sup>st</sup>
Total compensation (D + F), as reported (no adjustments)	38 <sup>th</sup>
Reportable pay only (column D), adjusted	0 <sup>th</sup>
All sources (D + E + F), adjusted	81 <sup>st</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Claude Vinson) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 836 similarly situated organizations (Same NTEE major group (E), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$39,130 is reasonable (approximately the 41<sup>st</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

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Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.