

Silver Impact Inc

Executive Director / CEO

EIN 650438571
 FL · NTEE Z99Z
 FY ending 2024-09-30
 June 13, 2026

This analysis benchmarks the total compensation of **Illene Greenberg, Executive Director / CEO** (\$70,000) against **every comparable organization** that fit the selection criteria — **221** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **53rd** percentile of comparable organizations within the typical range

Benchmarked executive: Illene Greenberg — reported title “EXECUTIVE DI”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (Z99Z).
BUDGET	Total revenue between \$304,511 and \$681,742 — 0.67x to 1.50x the subject's \$454,495 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (Z99), nationwide + budget 0.67–1.5x revenue.

221 organizations qualified on sector, size, and geography → **221** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$13,765	\$42,953	\$66,616	\$95,527	\$129,665	\$70,000
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to FL cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Lundberg Association	WA	\$454,786	President	\$535,028	\$509,902	2024
Forest Service Employees For	OR	\$454,119	Executive Di	\$146,820	\$145,137	2024
Global Enteral Device Supplier	GA	\$453,349	Executive Director	\$188,087	\$201,313	2024
Highline Heritage Museum	WA	\$456,861	Executive Director	\$77,956	\$74,295	2024
Seeds Of Learning	CA	\$457,240	Executive Dir.	\$94,825	\$87,162	2024
Bay Area Bike Project	CA	\$458,203	Board Member	\$25,250	\$23,895	2023
Friends Of The Sharon Art Studio	CA	\$459,628	Executive Dir.	\$89,958	\$82,688	2024
Team Yakima Volleyball	WA	\$461,073	Executive Director	\$76,928	\$73,315	2024
Inland Valley Repertory Theatre	CA	\$446,902	Executive Director	\$33,865	\$32,047	2023
Trinity Terrace Inc	WI	\$446,574	Ceo	\$22,653	\$25,184	2024
Race For The Rescues	CA	\$445,990	Founder & President	\$60,000	\$55,151	2024
Kimberly-shirk Association	CA	\$445,921	Executive Dir.	\$78,314	\$74,111	2023
Four Winds Of Indian Education Inc	CA	\$445,809	Executive Dir.	\$57,305	\$52,674	2024
Steuben Community Properties Inc	NY	\$463,904	Executive Director	\$25,894	\$24,907	2024
On-ramps To Careers Inc	DC	\$464,875	Managing Director	\$100,117	\$93,521	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Apollo Chamber Players	TX	\$443,892	Executive Director	\$49,864	\$54,664	2023
Hawaii Children's Cancer Foundation	HI	\$465,340	Executive Director	\$85,448	\$83,841	2023
Fear For Breakfast	CA	\$466,639	Executive Director	\$67,835	\$62,353	2024
Palmtrail Inc	FL	\$466,887	Ceo	\$10,000	\$10,000	2024
The June L Mazer Lesbian Archives	CA	\$467,980	Director	\$32,880	\$30,223	2024
Women's Foundation Of Genesee	NY	\$437,836	Executive Director	\$102,487	\$98,582	2024
Central Mediation Center	NE	\$471,494	Executive Di	\$93,403	\$106,938	2024
Florida Beverage Association	FL	\$436,690	Secretary &	\$240,831	\$240,831	2024
Ohio High School Basketball Coaches Assoc Inc	OH	\$436,383	Executive Director	\$11,500	\$12,632	2025
Satyana Institute	CO	\$435,960	Ed/treas/sec	\$3,339	\$3,408	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to FL cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to FL cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT **221** organizations. Compensation range \$824–\$509,902; filing years 2022–2025.

SIZE BASIS Matched on total revenue (\$454,495); for reference, expenses \$428,233 and assets \$429,647.

ROLE MATCH	Illene Greenberg, reported title "EXECUTIVE DI", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	33 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	5 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	53 rd
Total compensation (D + F), as reported (no adjustments)	53 rd
Reportable pay only (column D), adjusted	60 th
All sources (D + E + F), adjusted	42 nd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Illene Greenberg) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 13, 2026, comparing compensation against 221 similarly situated organizations (Same NTEE sector (Z99), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$70,000 is reasonable (approximately the 53rd percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability

data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 13, 2026.