

National Athletic Equipment

Executive Director / CEO

EIN 751523712

OH · NTEE B05

FY ending 2024-09-30

June 9, 2026

This analysis benchmarks the total compensation of **Tony Beam, Executive Director / CEO** (\$73,494) against **every comparable organization** that fit the selection criteria — **21** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **38th** percentile of comparable organizations within the typical range

Benchmarked executive: Tony Beam — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (B05).

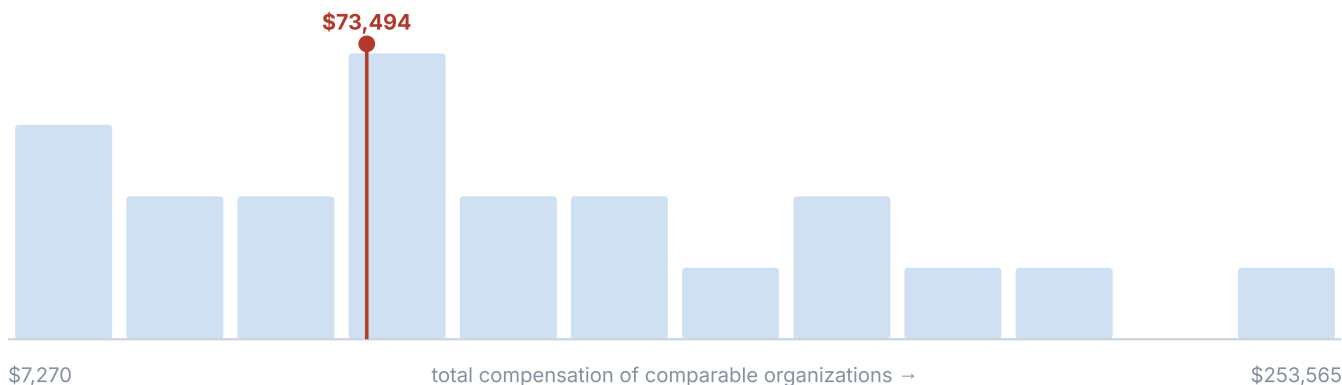
BUDGET Total revenue between \$242,689 and \$543,334 — 0.67x to 1.50x the subject's \$362,223 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (B05), nationwide + budget 0.67–1.5x revenue.

21 organizations qualified on sector, size, and geography

→ **21** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$21,555	\$51,965	\$81,686	\$135,749	\$173,007	\$73,494
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OH cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Plus Foundation	MN	\$372,652	Ceo, Plus	\$31,170	\$29,079	2024
Yorktown Institute	MD	\$378,691	President	\$8,000	\$7,270	2023
Washington Coalition For Police	WA	\$385,521	Interim Executive Director	\$96,635	\$81,686	2024
Persuasion Institute	DC	\$389,863	President	\$119,634	\$102,047	2023
Great Lakes Center For Education	MI	\$391,230	Executive Dir.	\$76,000	\$74,064	2024
Wa Charters Action	WA	\$400,024	Co-president, External Affairs	\$71,216	\$61,978	2023
Broad And Liberty Inc	PA	\$315,397	Executive Director	\$130,538	\$126,537	2023
Network For Public Education Inc	NY	\$314,316	Executive Director	\$90,455	\$77,173	2024
Colorado Association For Gifted And	CO	\$312,955	Executive Di	\$43,358	\$39,253	2024
Minnesota Parent Union	MN	\$310,192	Executive Director	\$180,125	\$173,007	2023
North American Case Research Association Inc	ID	\$308,618	Treasurer	\$10,837	\$10,884	2024
Research Bridge Partners Inc	TX	\$298,297	President & Ceo	\$260,778	\$253,565	2023
Vdare Foundation	WV	\$435,608	President	\$50,833	\$51,965	2024
Wmc Litigation Center Inc	WI	\$448,596	Executive Director	\$169,546	\$167,179	2024
Hildreth Institute Inc	MA	\$451,001	Managing Director	\$160,000	\$135,749	2024
Coalition For Career Development Center	VA	\$460,380	Execu Director	\$210,000	\$197,095	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Apollo Academic Surveys Inc	NY	\$250,697	President	\$23,574	\$21,555	2022
Farm And City	TX	\$478,727	Executive Dir.	\$73,784	\$71,743	2023
Naiop Research Foundation Inc	VA	\$499,953	Ex-officio (Thru 6/2022)	\$178,389	\$167,426	2023
Ohio Mayors Alliance Foundation	OH	\$503,432	Executive Director	\$112,318	\$112,318	2024
Achieve Brown County Inc	WI	\$533,948	Executive Director	\$104,546	\$103,086	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OH cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OH cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

Sample, role match & sensitivity

PEER COUNT	21 organizations. Compensation range \$7,270–\$253,565; filing years 2022–2024.
SIZE BASIS	Matched on total revenue (\$362,223); for reference, expenses \$181,113 and assets \$231,189. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Tony Beam, reported title <i>"EXECUTIVE DIRECTOR"</i> , benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	5 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	38th

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), as reported (no adjustments)	33 rd
Reportable pay only (column D), adjusted	43 rd
All sources (D + E + F), adjusted	29 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Tony Beam) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 21 similarly situated organizations (Same NTEE sector (B05), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$73,494 is reasonable (approximately the 38th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.