

Solvang School Education Foundation

Executive Director / CEO

EIN 770373606

CA · NTEE B99

FY ending 2025-06-30

June 9, 2026

This analysis benchmarks the total compensation of **Jody Williams, Executive Director / CEO** (\$18,000) against **every comparable organization** that fit the selection criteria — **16** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **31st** percentile of comparable organizations

within the typical range

Benchmarked executive: Jody Williams — reported title “President & CEO”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (B99).

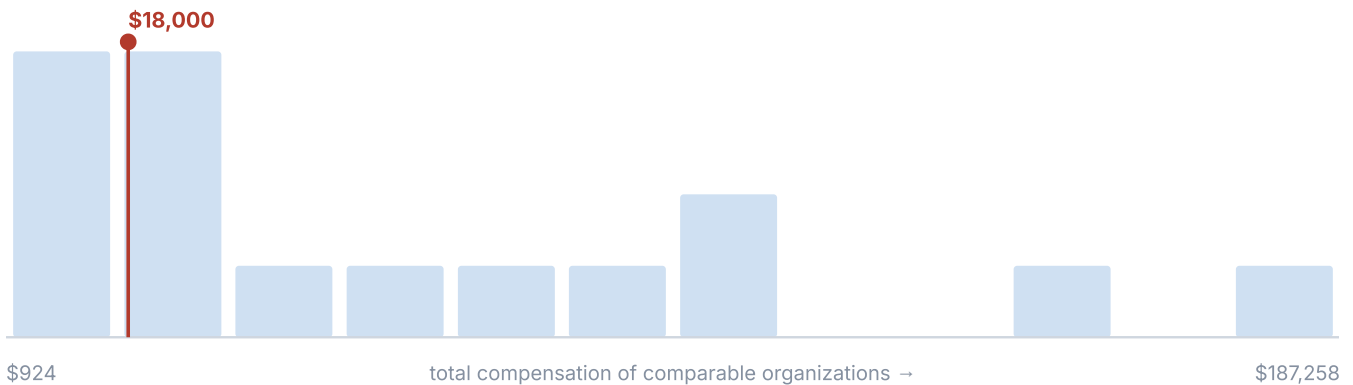
BUDGET Total revenue between \$114,021 and \$255,273 — 0.67x to 1.50x the subject's \$170,182 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (B99) + CA + budget 0.67–1.5x revenue.

16 organizations qualified on sector, size, and geography

→ **16** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$1,937

\$15,627

\$35,843

\$89,892

\$130,778

\$18,000



■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to CA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Fem Empowerment Movement	CA	\$168,811	Secretary	\$104,168	\$106,924	2024
Los Medanos College Foundation	CA	\$174,647	Director - Lmc President (July -Dec)	\$25,994	\$27,470	2023
Newport-mesa High School	CA	\$185,868	Secretary/treasurer	\$1,200	\$1,232	2024
Cbee Foundation	CA	\$187,131	Ceo	\$182,431	\$187,258	2024
Architectural Foundation Of	CA	\$189,680	Executive Dir.	\$150,646	\$154,632	2024
The Harry L Dougherty And Sakae K	CA	\$138,680	Executive Dir.	\$9,827	\$10,385	2023
Off-grid Retreats	CA	\$208,253	Executive Director	\$28,646	\$29,404	2024
Whittier Friends School	CA	\$209,474	Financial Manager	\$16,926	\$17,374	2024
San Diego Rhythmic Gymnastics Academy	CA	\$122,800	Head Coach	\$25,400	\$27,943	2022
Hip Hop Congress Inc	CA	\$226,661	Executive Director	\$2,500	\$2,642	2023
Litcamp	CA	\$237,327	Executive Dir.	\$49,000	\$49,000	2025
Unscripted Learning	CA	\$238,654	Executive Director	\$40,009	\$42,281	2023
Women In Data Science And Analytics Inc	CA	\$244,455	President	\$101,265	\$103,944	2024
Exhibit Envoy	CA	\$245,263	Executive Dir.	\$63,629	\$65,313	2024
San Diego Writers Ink	CA	\$254,748	Executive Director	\$85,208	\$85,208	2025
Informed California Foundation	CA	\$254,981	President	\$900	\$924	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to CA cost of living and 2025 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to CA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	16 organizations. Compensation range \$924–\$187,258; filing years 2022–2025.
SIZE BASIS	Matched on total revenue (\$170,182); for reference, expenses \$212,941 and assets \$172,939.
ROLE MATCH	Jody Williams, reported title " <i>President & CEO</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	3 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	31 st
Total compensation (D + F), as reported (no adjustments)	31 st
Reportable pay only (column D), adjusted	38 th
All sources (D + E + F), adjusted	31 st

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

■ Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jody Williams) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 16 similarly situated organizations (Same NTEE sector (B99) + CA + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$18,000 is reasonable (approximately the 31st percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.