

Partnership West Inc

Executive Director / CEO

EIN 822675465

NJ · NTEE S20

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Cesar Vizcaino, Executive Director / CEO** (\$97,235) against **every comparable organization** that fit the selection criteria — **326** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **69th** percentile of comparable organizations within the typical range

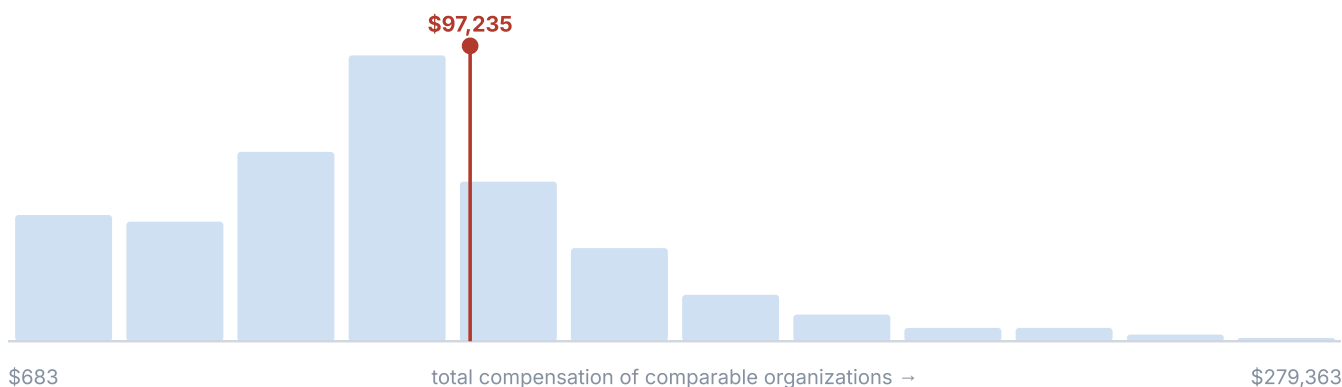
Benchmarked executive: Cesar Vizcaino — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S20).
BUDGET	Total revenue between \$329,457 and \$737,592 — 0.67x to 1.50x the subject's \$491,728 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S20), nationwide + budget 0.67–1.5x revenue.

326 organizations qualified on sector, size, and geography → **326** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$20,480	\$51,758	\$78,522	\$104,144	\$139,997	\$97,235
----------	----------	----------	-----------	-----------	----------



■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to NJ cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
South Euclid Community Urban Redevelopment Corp	OH	\$491,400	Executive Director Former	\$65,506	\$77,708	2024
Kauai Planning & Action Alliance	HI	\$492,074	President &	\$98,376	\$98,648	2024
Ormond Main Street Inc	FL	\$493,251	Executive Director	\$70,276	\$73,943	2024
Riverview International Center Inc	OH	\$494,255	Executive Di	\$75,000	\$88,971	2024
J Jireh Development Corp	OH	\$489,023	Executive Di	\$30,000	\$35,588	2024
Whole Family Community Initiative	IN	\$494,770	Executive Director	\$30,000	\$35,434	2024
Artesia Mainstreet Inc	NM	\$495,876	Executive Director	\$66,333	\$82,268	2023
Inspired Foundation Inc	MI	\$487,263	President	\$30,550	\$35,317	2024
Ripple Effects Group	NC	\$497,802	President	\$75,000	\$86,796	2024
Community Health And Empowerment Through Education And Research Inc	MD	\$485,291	Executive Director	\$19,260	\$20,763	2023
The Manchester Citizens Corporation	PA	\$485,051	Executive Director	\$70,000	\$80,494	2023
Pitkin Avenue District Management Association Inc	NY	\$484,644	Executive Director	\$127,097	\$128,633	2024
Gertrude Wood Community Foundation	OH	\$499,224	Affordable Housing Director	\$45,006	\$53,389	2024
Ripple Community Inc	PA	\$500,467	Executive Director	\$86,467	\$96,577	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Build Our Lives Together Inc	PA	\$501,597	Executive Director	\$17,308	\$19,332	2024
Downtown Ontario Improvement Association	CA	\$481,784	Executive Director	\$94,516	\$91,410	2024
North Star Community Partners	MO	\$501,850	Ceo	\$191,476	\$227,143	2024
Community Action Of Nebraska Inc	NE	\$481,533	Executive Director	\$89,719	\$108,080	2024
Los Angeles River Revitalization	CA	\$502,791	Executive Director	\$259,481	\$250,955	2024
Main Street Union City Inc	TN	\$478,645	Director	\$42,769	\$49,054	2025
Flipp Inc	VA	\$478,201	Ceo & Exec Dir.	\$63,846	\$69,045	2024
Mainstreet El Dorado	AR	\$505,368	Executive Director	\$53,833	\$67,774	2024
Rich Restoring Inner City Hope Inc	MD	\$477,815	Executive Director	\$125,000	\$130,889	2024
Limitless Community Development	SC	\$477,269	Executive Di	\$59,216	\$69,191	2024
North Iowa Corridor Economic Development Corporation	IA	\$507,544	President	\$183,112	\$231,193	2023

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to NJ cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to NJ cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT **326** organizations. Compensation range \$683–\$279,363; filing years 2021–2025.

SIZE BASIS	Matched on total revenue (\$491,728); for reference, expenses \$703,852 and assets \$778,963. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Cesar Vizcaino, reported title " <i>EXECUTIVE DIRECTOR</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	25 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	11 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	69 th
Total compensation (D + F), as reported (no adjustments)	75 th
Reportable pay only (column D), adjusted	72 nd
All sources (D + E + F), adjusted	63 rd

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Cesar Vizcaino) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 326 similarly situated organizations (Same NTEE sector (S20), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$97,235 is reasonable (approximately the 69th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.