

Read Early And Daily Read

Executive Director / CEO

EIN 823345797

VA · NTEE B90

FY ending 2023-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Jennifer Sauter-price, Executive Director / CEO** (\$16,380) against **every comparable organization** that fit the selection criteria — **444** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **13th** percentile of comparable organizations below the typical range for comparable organizations

Benchmarked executive: Jennifer Sauter-price — reported title “Executive Director”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (B90).
BUDGET	Total revenue between \$228,189 and \$510,873 — 0.67x to 1.50x the subject's \$340,582 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (B90), nationwide + budget 0.67–1.5x revenue.

444 organizations qualified on sector, size, and geography → **444** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$13,504	\$34,954	\$58,751	\$81,823	\$109,535	\$16,380
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to VA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Classical Beginnings Inc	TN	\$340,406	Executive Director	\$49,229	\$50,714	2025
Jeremiahs Place	NM	\$340,825	President	\$24,000	\$26,735	2023
The Brock Center	TN	\$340,945	President	\$90,033	\$92,749	2025
Next Generation Youth Development	GA	\$341,420	Executive Di	\$56,500	\$57,149	2024
Under The Shield	AZ	\$339,724	President	\$120,934	\$116,999	2024
Lead California	CA	\$339,024	Executive Director	\$190,067	\$165,103	2024
Express Association Of America	VA	\$339,000	Executive Director	\$296,619	\$296,619	2023
Vermont Arts Exchange Inc	VT	\$338,874	Executive Di	\$108,029	\$109,384	2024
Digital Girl Incorporated	NY	\$338,555	Executive Director	\$100,880	\$98,282	2022
A Place For Kids	NY	\$338,491	Executive Director	\$60,000	\$56,152	2023
Stem Santa Fe	NM	\$338,392	Ceo	\$55,273	\$59,804	2024
Innovation Institute For Tomorrow Inc	PA	\$343,362	President/ceo	\$88,000	\$88,280	2024
Wonderworks	TX	\$344,059	Executive Director	\$47,000	\$47,296	2024
Y&e Inc	IN	\$344,372	Director	\$31,933	\$34,877	2023
Regional Technical Education	SD	\$344,387	General Mana	\$70,438	\$78,202	2024
Prime Factor	WA	\$344,699	Lead Teacher	\$39,871	\$35,910	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
The Innovation Foundation Inc	IL	\$345,070	Director	\$200,000	\$197,798	2024
Kalanihale	HI	\$335,805	President	\$53,000	\$49,145	2023
American Porphyria Foundation	FL	\$335,190	Executive Director	\$59,231	\$55,976	2024
Center For Mathematics And Teaching Inc	CA	\$335,180	Vice President	\$86,718	\$77,553	2023
Community Alliance For Learning	CA	\$345,986	Executive Dir.	\$57,105	\$48,326	2025
Peace Village Posters 4 Peace	OH	\$335,014	Executive Director	\$39,800	\$42,406	2024
Girls On The Run Of Northwest Illinois	IL	\$334,885	Executive Dir.	\$43,793	\$43,311	2024
Middle After School Kare Inc	NJ	\$334,728	Treasurer	\$3,000	\$2,695	2024
La Porte Education Foundation	TX	\$334,660	Executive Director	\$112,339	\$110,131	2025

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to VA cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to VA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

■ Sample, role match & sensitivity

PEER COUNT	444 organizations. Compensation range \$11–\$452,178; filing years 2021–2025.
SIZE BASIS	Matched on total revenue (\$340,582); for reference, expenses \$213,860 and assets \$271,525.
ROLE MATCH	Jennifer Sauter-price, reported title " <i>Executive Director</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.

RELATED-ORG PAY	23 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	15 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	13 th
Total compensation (D + F), as reported (no adjustments)	11 th
Reportable pay only (column D), adjusted	16 th
All sources (D + E + F), adjusted	11 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jennifer Sauter-price) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 444 similarly situated organizations (Same NTEE sector (B90), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$16,380 is reasonable (approximately the 13th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.