

Opportunity Wichita Inc

Executive Director / CEO

EIN 824270013

KS · NTEE S30

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Jeff Fluhr, Executive Director / CEO** (\$28,612) against **every comparable organization** that fit the selection criteria — **58** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **29th** percentile of comparable organizations within the typical range

Benchmarked executive: Jeff Fluhr — reported title “President - Greater Wichita Partnership”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR Organizations sharing the subject's NTEE classification (S30).

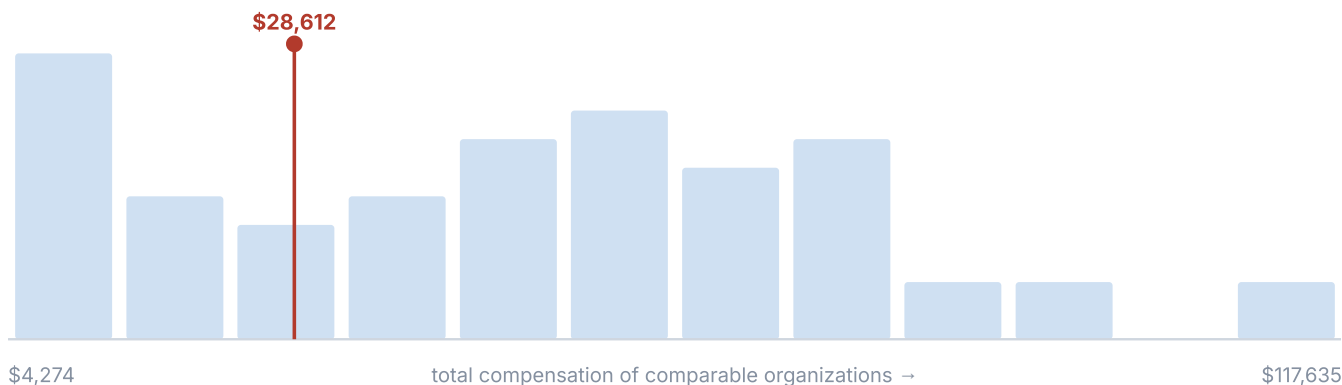
BUDGET Total revenue between \$88,827 and \$198,868 — 0.67x to 1.50x the subject's \$132,579 (the band tightens as size grows).

GEOGRAPHY Same NTEE sector (S30), nationwide + budget 0.67–1.5x revenue.

58 organizations qualified on sector, size, and geography

→ **58** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$10,520	\$22,850	\$48,656	\$67,954	\$79,317	\$28,612
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● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to KS cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Camba Economic Development Corporation	NY	\$133,495	President/ceo	\$87,526	\$75,372	2023
The Greater Wilkes-barre Development	PA	\$134,703	President/ceo	\$11,279	\$10,411	2024
Made With Cola Love	SC	\$127,580	Director	\$12,917	\$12,473	2024
Mt Washington Valley Economic Council	NH	\$126,072	Executive Director	\$69,758	\$59,622	2024
Maslow Development Inc	CA	\$139,467	Executive Director	\$93,750	\$77,147	2023
Naugatuck Economic Development	CT	\$125,130	Ceo	\$57,115	\$48,292	2025
Pickaway County Visitors Bureau	OH	\$140,099	Executive Di	\$41,677	\$42,067	2023
City Urban Revitalization Corporation	CA	\$124,456	Executive Director	\$35,986	\$28,021	2025
Carb Center For Small Business Techctr	PA	\$123,973	Executive Director	\$49,563	\$47,102	2023
Development Research Corporation	OH	\$141,374	President & Ceo	\$44,158	\$44,571	2023
Advance Shullsburg Inc	WI	\$141,601	Director	\$10,633	\$10,279	2024
Mexicantown Community Development Corp	MI	\$141,691	Executive Director	\$5,334	\$5,096	2024
Chinatown Partnership Local Development	NY	\$120,303	Executive Director	\$136,604	\$117,635	2023
North Sioux City Economic	SD	\$144,857	Executive Director	\$92,288	\$97,063	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Wv Coalition For Technology Based	WV	\$145,078	Chair/executive Director Part Year	\$78,500	\$78,675	2024
Rolla Regional Economic Commission	MO	\$145,282	Executive Dir.	\$34,500	\$34,823	2023
Sky City Initiative Inc	TN	\$147,097	Executive Director	\$48,936	\$49,019	2023
Greater Portland Partnership	OR	\$117,584	President And Ceo & Director	\$59,088	\$50,792	2024
Xlerate Health Inc	KY	\$117,500	Chief Executive Officer	\$20,000	\$19,890	2024
Hudson Development Corporation	NY	\$117,479	Executive Director	\$36,997	\$31,860	2023
Crawford County Development Association	IL	\$116,392	Executive Director	\$60,000	\$54,601	2024
Sonoma County Economic Development	CA	\$115,632	Ed/secretary	\$13,221	\$10,567	2024
The Foundation Of The Economic	PA	\$149,605	President	\$23,734	\$21,908	2024
Greater Topeka Partnership Foundation	KS	\$113,645	President & Ceo	\$51,343	\$52,860	2023
Northwest Nebraska Development Corp	NE	\$112,564	Executive Di	\$55,093	\$54,849	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to KS cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to KS cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT	58 organizations. Compensation range \$4,274–\$117,635; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$132,579); for reference, expenses \$141,139 and assets \$86,660.
ROLE MATCH	Jeff Fluhr, reported title "President - Greater Wichita Partnership", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	17 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	29 th
Total compensation (D + F), as reported (no adjustments)	28 th
Reportable pay only (column D), adjusted	0 th
All sources (D + E + F), adjusted	97 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jeff Fluhr) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 58 similarly situated organizations (Same NTEE sector (S30), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$28,612 is reasonable (approximately the 29th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology](#).

[is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.