

# Completely Pristine

Executive Director / CEO

EIN 830594788

TN · NTEE N99

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Michael Howard, Executive Director / CEO** (\$35,546) against **every comparable organization** that fit the selection criteria — **69** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **38<sup>th</sup>** percentile of comparable organizations within the typical range

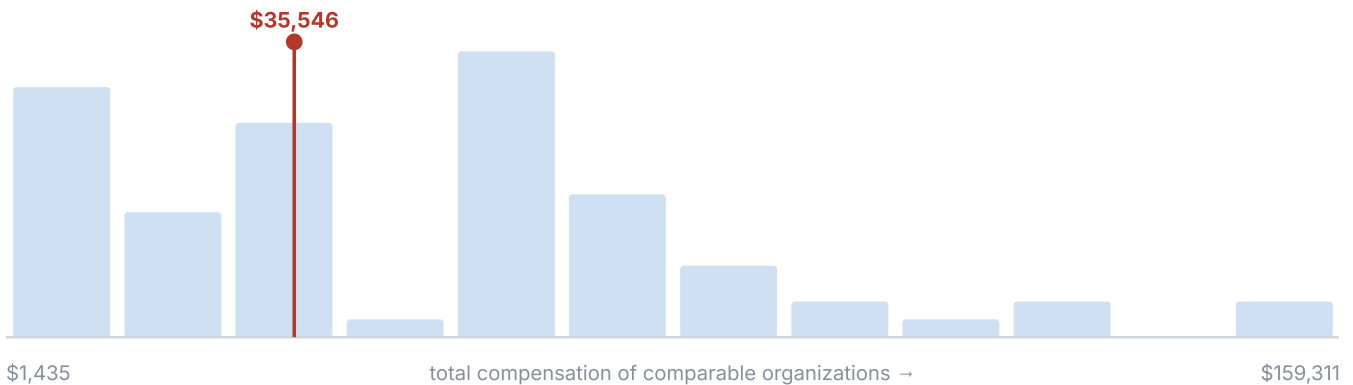
**Benchmarked executive:** Michael Howard — reported title “Director”, selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

## How comparable organizations were selected

- SECTOR** Organizations sharing the subject's NTEE classification (N99).
- BUDGET** Total revenue between \$251,973 and \$564,120 — 0.67x to 1.50x the subject's \$376,080 (the band tightens as size grows).
- GEOGRAPHY** Same NTEE sector (N99), nationwide + budget 0.67–1.5x revenue.

**69** organizations qualified on sector, size, and geography → **69** within the band form the benchmarked peer set.

## Distribution of comparable compensation



|         |          |          |          |          |          |
|---------|----------|----------|----------|----------|----------|
| \$6,002 | \$21,956 | \$55,707 | \$69,719 | \$93,435 | \$35,546 |
|---------|----------|----------|----------|----------|----------|



## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to TN cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

| ORGANIZATION                                                       | STATE | REVENUE   | MATCHED TITLE          | COMP (REPORTED) | COMP (ADJUSTED)  | FY   |
|--------------------------------------------------------------------|-------|-----------|------------------------|-----------------|------------------|------|
| <a href="#">Girls Leading Girls</a>                                | CA    | \$376,064 | Executive Director     | \$78,970        | <b>\$66,790</b>  | 2023 |
| <a href="#">The New Way Circus Center Inc</a>                      | NY    | \$380,251 | Executive Director     | \$146,900       | <b>\$130,015</b> | 2023 |
| <a href="#">Inclusive Sports And Fitness Inc</a>                   | NY    | \$381,526 | Coo                    | \$50,000        | <b>\$42,983</b>  | 2024 |
| <a href="#">Oregon Sports Action Inc</a>                           | OR    | \$365,992 | President              | \$66,000        | <b>\$58,309</b>  | 2024 |
| <a href="#">Cm Baseball League</a>                                 | AZ    | \$386,571 | President              | \$79,500        | <b>\$72,737</b>  | 2024 |
| <a href="#">Fit Houston Inc</a>                                    | TX    | \$364,566 | President, Exec. Dir.  | \$104,500       | <b>\$99,447</b>  | 2024 |
| <a href="#">Amateur Athletic Union Of The Club South Volleybal</a> | TX    | \$360,732 | President              | \$39,801        | <b>\$37,876</b>  | 2024 |
| <a href="#">Chestnut Hill Fathers Club</a>                         | PA    | \$393,517 | Director               | \$4,562         | <b>\$4,456</b>   | 2023 |
| <a href="#">Diamond Barwalnut Valley Soccer League Inc</a>         | CA    | \$394,617 | President              | \$3,750         | <b>\$3,081</b>   | 2024 |
| <a href="#">Girls On The Run West Michigan</a>                     | MI    | \$394,987 | Executive Director     | \$71,000        | <b>\$69,719</b>  | 2024 |
| <a href="#">Union Cultural Center</a>                              | WA    | \$355,661 | Artistic Director      | \$68,177        | <b>\$58,070</b>  | 2024 |
| <a href="#">Lake County Lightning</a>                              | IL    | \$355,598 | Director Of Operations | \$33,000        | <b>\$30,865</b>  | 2024 |
| <a href="#">Blackpackers</a>                                       | CO    | \$397,798 | Executive Di           | \$86,281        | <b>\$78,708</b>  | 2024 |
| <a href="#">Naples Flag Football League Inc</a>                    | FL    | \$398,954 | Vice Preside           | \$74,750        | <b>\$68,779</b>  | 2023 |
| <a href="#">East Side Riders Bike Club</a>                         | CA    | \$351,579 | President/chair        | \$33,876        | <b>\$27,829</b>  | 2024 |
| <a href="#">Elite Aquatics Sports Team Inc</a>                     | CA    | \$403,657 | Ceo                    | \$41,265        | <b>\$34,900</b>  | 2023 |

| ORGANIZATION                                            | STATE | REVENUE   | MATCHED TITLE                       | COMP (REPORTED) | COMP (ADJUSTED)  | FY   |
|---------------------------------------------------------|-------|-----------|-------------------------------------|-----------------|------------------|------|
| <a href="#">Athletic Equipment Managers</a>             | VA    | \$405,686 | National Off                        | \$72,184        | <b>\$64,597</b>  | 2025 |
| <a href="#">Knoxville Flyers Inc</a>                    | TN    | \$408,595 | Director                            | \$2,340         | <b>\$2,340</b>   | 2024 |
| <a href="#">Supporters Of Olympia Community Sailing</a> | WA    | \$342,129 | Executive Director                  | \$70,392        | <b>\$59,956</b>  | 2024 |
| <a href="#">Learnin The Ropes</a>                       | LA    | \$336,481 | President                           | \$112,000       | <b>\$120,793</b> | 2023 |
| <a href="#">Club Cherokee Inc</a>                       | MN    | \$331,459 | Board Member                        | \$7,200         | <b>\$6,768</b>   | 2024 |
| <a href="#">Southern Homestead Soccer Academy Inc</a>   | FL    | \$422,979 | President                           | \$41,464        | <b>\$38,152</b>  | 2023 |
| <a href="#">Bike Instructor Certification Program</a>   | WA    | \$325,909 | Secretary                           | \$8,725         | <b>\$7,651</b>   | 2023 |
| <a href="#">Still I Run</a>                             | MI    | \$426,743 | Executive Director                  | \$65,000        | <b>\$63,827</b>  | 2024 |
| <a href="#">Ball-out Academy Inc</a>                    | CA    | \$322,717 | Founder And Chief Executive Officer | \$30,243        | <b>\$24,844</b>  | 2024 |

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to TN cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to TN cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

**PEER COUNT** 69 organizations. Compensation range \$1,435–\$159,311; filing years 2022–2025.

**SIZE BASIS** Matched on total revenue (\$376,080); for reference, expenses \$133,590 and assets \$0.  
**Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.**

**ROLE MATCH** Michael Howard, reported title "*Director*", benchmarked as Executive Director / CEO.  
**Selected as the organization's highest-paid individual without an exact title match — the**

**board should confirm this is a comparable role.**

|                 |                                                                                                                                        |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------|
| RELATED-ORG PAY | 1 peer report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.   |
| OUTLIERS        | 2 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts). |

Sensitivity — the subject's percentile under alternative compensation definitions:

| BASIS                                                                                   | SUBJECT PERCENTILE |
|-----------------------------------------------------------------------------------------|--------------------|
| Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default | 38 <sup>th</sup>   |
| Total compensation (D + F), as reported (no adjustments)                                | 35 <sup>th</sup>   |
| Reportable pay only (column D), adjusted                                                | 38 <sup>th</sup>   |
| All sources (D + E + F), adjusted                                                       | 38 <sup>th</sup>   |

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● **Rebuttable presumption of reasonableness · 26 CFR 53.4958-6**

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

**Draft board minutes – executive compensation**

1. The compensation of the Executive Director / CEO (Michael Howard) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 69 similarly situated organizations (Same NTEE sector (N99), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$35,546 is reasonable (approximately the 38<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability

data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.