

# Music City Artist Development

Executive Director / CEO

EIN 830669155  
 CA · NTEE A68  
 FY ending 2024-12-31  
 June 9, 2026

This analysis benchmarks the total compensation of **Aprill Lacey, Executive Director / CEO** (\$6,955) against **every comparable organization** that fit the selection criteria — **20** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **10<sup>th</sup>** percentile of comparable organizations below the typical range for comparable organizations

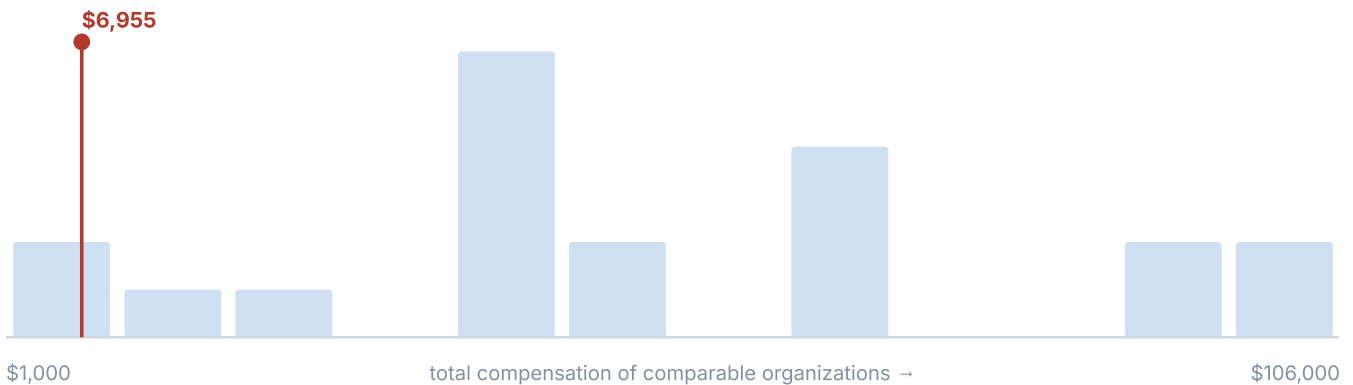
**Benchmarked executive:** Aprill Lacey — reported title “Executive Director”, a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (A68).
BUDGET	Total revenue between \$179,088 and \$400,945 — 0.67x to 1.50x the subject's \$267,297 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (A68) + CA + budget 0.67–1.5x revenue.

**20** organizations qualified on sector, size, and geography → **20** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$13,391	\$38,455	\$46,275	\$70,576	\$94,281	<b>\$6,955</b>
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## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to CA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Envelop</a>	CA	\$267,859	Executive Dir.	\$106,000	<b>\$106,000</b>	2024
<a href="#">Music In Place</a>	CA	\$258,414	Mkting Adm Off.	\$39,708	<b>\$39,708</b>	2024
<a href="#">Sweetwater Music Hall Inc</a>	CA	\$282,170	Executive Dir.	\$68,454	<b>\$70,476</b>	2023
<a href="#">Music Heals International</a>	CA	\$245,634	Founder/exec	\$44,550	<b>\$44,550</b>	2024
<a href="#">Los Angeles Youth Symphony Orchestra</a>	CA	\$293,994	President And Program Director	\$102,000	<b>\$105,013</b>	2023
<a href="#">Taiko Community Alliance</a>	CA	\$224,568	Executive Director	\$38,967	<b>\$38,967</b>	2024
<a href="#">Piano Spheres</a>	CA	\$222,590	Executive Director	\$39,000	<b>\$37,995</b>	2025
<a href="#">Hausmann Quartet Foundation</a>	CA	\$221,963	President	\$25,917	<b>\$25,917</b>	2024
<a href="#">United States Open Music Competition</a>	CA	\$318,411	President	\$1,000	<b>\$1,000</b>	2024
<a href="#">Braver Players Musical Theater Foundation</a>	CA	\$326,173	President	\$50,000	<b>\$50,000</b>	2024
<a href="#">International Horn Society</a>	CA	\$199,373	Executive Director	\$44,000	<b>\$44,000</b>	2024
<a href="#">Music At Kohl Mansion Inc</a>	CA	\$336,836	Exec. Dir.	\$90,417	<b>\$93,088</b>	2023
<a href="#">Sacraprofana Inc</a>	CA	\$188,463	Director	\$2,000	<b>\$2,059</b>	2023
<a href="#">Jacarandamusic</a>	CA	\$347,407	Artistic & E	\$48,000	<b>\$48,000</b>	2024
<a href="#">Camarada Inc</a>	CA	\$356,020	Executive Director	\$72,750	<b>\$70,875</b>	2025
<a href="#">Take Me To The River Education</a>	CA	\$368,685	Board Member	\$37,500	<b>\$38,608</b>	2023
<a href="#">Chamber Music Monterey Bay</a>	CA	\$373,584	Operations Manager	\$69,075	<b>\$69,075</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Global Arts Corporation</a>	CA	\$380,948	Ceo	\$63,009	<b>\$63,009</b>	2024
<a href="#">Little Village Foundation</a>	CA	\$392,844	Executive Director	\$86,000	<b>\$88,540</b>	2023
<a href="#">Redtone Records</a>	CA	\$395,896	Ed/pres/boar	\$14,230	<b>\$14,650</b>	2023

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to CA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to CA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](http://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT	20 organizations. Compensation range \$1,000–\$106,000; filing years 2023–2025.
SIZE BASIS	Matched on total revenue (\$267,297); for reference, expenses \$269,545 and assets \$1,498.
ROLE MATCH	Aprill Lacey, reported title " <i>Executive Director</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	10 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	10 <sup>th</sup>
Reportable pay only (column D), adjusted	10 <sup>th</sup>
All sources (D + E + F), adjusted	10 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

## ■ Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### **Draft board minutes – executive compensation**

1. The compensation of the Executive Director / CEO (Aprill Lacey) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 20 similarly situated organizations (Same NTEE sector (A68) + CA + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$6,955 is reasonable (approximately the 10<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

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Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.