

Jump In Foundation Inc

Executive Director / CEO

EIN 831076334
 WI · NTEE B99
 FY ending 2023-12-31
 June 9, 2026

This analysis benchmarks the total compensation of **Bill Schultz, Executive Director / CEO** (\$40,000) against **every comparable organization** that fit the selection criteria — **433** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **32nd** percentile of comparable organizations within the typical range

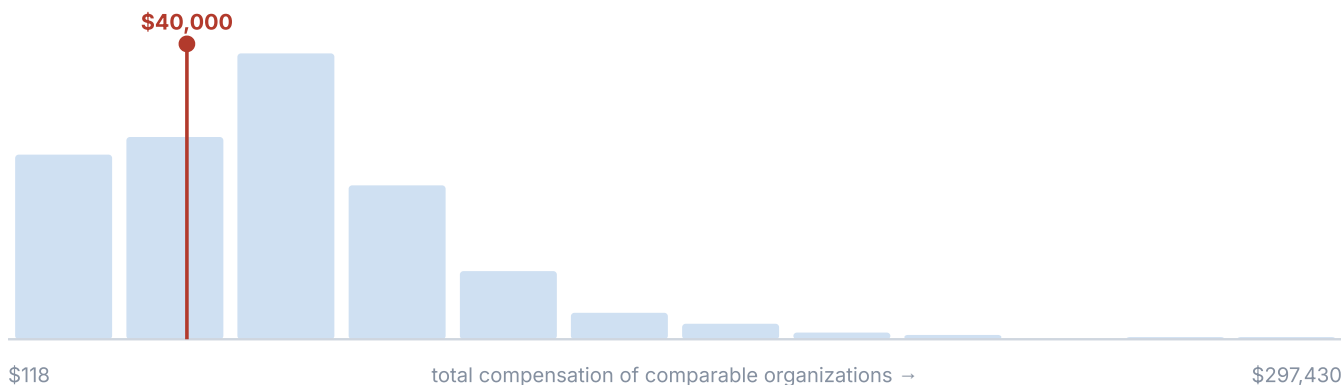
Benchmarked executive: Bill Schultz — reported title “EXECUTIVE DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

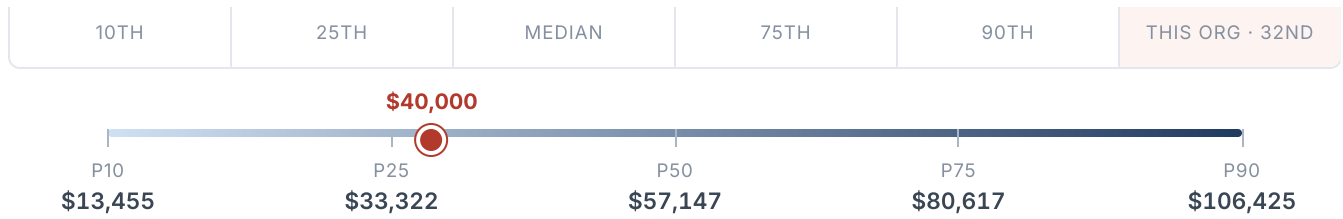
SECTOR	Organizations sharing the subject's NTEE classification (B99).
BUDGET	Total revenue between \$273,511 and \$612,339 — 0.67x to 1.50x the subject's \$408,226 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (B99), nationwide + budget 0.67–1.5x revenue.

433 organizations qualified on sector, size, and geography → **433** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$13,455	\$33,322	\$57,147	\$80,617	\$106,425	\$40,000
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to WI cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Atlantic Indoor Association	NC	\$408,083	Colorguard C	\$1,500	\$1,404	2025
Center For Open Data Enterprise Inc	DC	\$408,476	President Andsecretary	\$83,333	\$68,012	2024
Bluedoor Education Center Inc	CA	\$409,390	Treasurer	\$62,508	\$50,200	2024
Aamva Region Iv Inc	VA	\$409,582	Director, Regions Iii & Iv	\$15,356	\$14,197	2023
Wayne Township Education Foundation Inc	IN	\$405,780	Executive Director	\$72,978	\$69,731	2025
The Education And Research Foundation	NY	\$405,758	President	\$47,500	\$39,920	2024
Millersville International House	PA	\$411,013	Director Of Operations	\$35,500	\$33,898	2023
Santa Ana Education Facilities	CA	\$405,324	Executive Director	\$52,091	\$41,835	2024
Moonlighter Fablab Inc	FL	\$411,341	President	\$79,715	\$69,648	2024
Anoka Hennepin Educational Foundation Incorporated	MN	\$405,096	Executive Director	\$87,701	\$80,597	2024
Sedalia Heritage Foundation Inc	MO	\$411,502	Exec Dir / L	\$13,597	\$13,394	2024
Compass For Affordable Housing	CA	\$404,252	Executive Director	\$65,697	\$54,320	2023
City Learners Inc DbA My City School	CA	\$403,881	Executive Dir.	\$100,223	\$80,489	2024
Look Ahead America Inc	DC	\$403,844	President	\$43,737	\$36,750	2023
Shaking The Tree Inc	OR	\$403,550	President	\$53,500	\$47,573	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Me And My Two Friends Foundation Inc	GA	\$413,008	Director	\$20,504	\$19,175	2024
Indiana University Research & Technology	IN	\$414,038	Executive Director	\$261,532	\$264,085	2023
Indian Training & Education Center	UT	\$414,552	Board Member/director	\$77,049	\$71,451	2025
Everyday Canvassing	MD	\$414,902	Co-executive Director	\$75,950	\$66,039	2024
Low-level Radioactive Waste Forum	DC	\$415,727	Executive Director	\$226,226	\$184,634	2024
Holley Family Village Inc	MI	\$415,884	President	\$36,000	\$34,559	2024
Colorado High School Coaches Association Inc	CO	\$400,414	Executive Director	\$72,141	\$64,335	2024
One Solution Foundation Inc	IL	\$400,202	Executive Director	\$61,004	\$57,426	2023
Epilepsy Foundation Of Missouri	MO	\$399,900	Executive Di	\$73,977	\$72,873	2024
Eduguide	MI	\$399,810	President	\$120,679	\$115,848	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to WI cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to WI cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

● Sample, role match & sensitivity

PEER COUNT **433** organizations. Compensation range \$118–\$297,430; filing years 2021–2025.

SIZE BASIS Matched on total revenue (\$408,226); for reference, expenses \$159,125 and assets \$1,226,327. **Revenue and expenses diverge this year — revenue may misrepresent**

operating size; weigh the expense-based view.

ROLE MATCH	Bill Schultz, reported title "EXECUTIVE DIRECTOR", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	32 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	12 peers fall outside 1.5x the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	32 nd
Total compensation (D + F), as reported (no adjustments)	29 th
Reportable pay only (column D), adjusted	34 th
All sources (D + E + F), adjusted	27 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● **Rebuttable presumption of reasonableness · 26 CFR 53.4958-6**

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Bill Schultz) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 433 similarly situated organizations (Same NTEE sector (B99), nationwide + budget 0.67–1.5x revenue).
3. The authorized body determined that total compensation of \$40,000 is reasonable (approximately the 32nd percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.