

Gari Group Inc

Executive Director / CEO

EIN 831544984

NY · NTEE C60

FY ending 2023-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Jay Koh, Executive Director / CEO** (\$9,900) against **every comparable organization** that fit the selection criteria — **74** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the 4th percentile of comparable organizations

below the typical range for comparable organizations

Benchmarked executive: Jay Koh — reported title "President", a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (C60).
BUDGET	Total revenue between \$167,500 and \$375,000 — 0.67x to 1.50x the subject's \$250,000 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (C60), nationwide + budget 0.67–1.5x revenue.

74 organizations qualified on sector, size, and geography → **74** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$23,903

\$34,980

\$56,178

\$75,937

\$91,248

\$9,900



■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to NY cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
We Are Neutral Inc	FL	\$251,714	Executive Director	\$62,400	\$63,011	2024
Hawaii Seafood Council	HI	\$251,749	Executive Director	\$51,000	\$49,081	2024
Justme For Justus	ME	\$252,348	Director	\$49,244	\$53,003	2024
Triple Bottom Line Institute Incorporated	FL	\$252,750	President	\$78,517	\$81,627	2023
Teens Take On Climate Inc	WI	\$253,820	President	\$135,499	\$152,110	2024
Growing Communities Inc	CA	\$253,966	President	\$147,531	\$140,980	2023
Arctictoday	AK	\$256,031	Editor In Chief, Resigned Feb 2023	\$28,846	\$30,519	2023
Sustainable Contra Costa	CA	\$258,679	Ceo	\$34,425	\$32,896	2023
Shinnecock Kelp Farmers Incorporated	NY	\$239,935	Board Member	\$70,868	\$68,835	2024
Willow Bend Environmental Education Center	AZ	\$238,896	Ceo	\$56,991	\$57,396	2025
Empire Discovery Institute Inc	NY	\$234,954	Interim Ceo	\$443,876	\$443,876	2023
Barnacles And Bees	WA	\$232,671	Executive Director	\$40,784	\$39,249	2024
Isle Royale Natural History Association	MI	\$267,731	Executive Director	\$49,907	\$57,006	2023
Earthreports Inc	MD	\$228,798	Ceo	\$15,461	\$15,996	2023
The Nature Of Cities	NY	\$226,579	Exective Director	\$28,850	\$28,850	2023
Sjwater	CA	\$225,385	Ceo/editor	\$50,638	\$48,389	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Coral Springs Nature Center &	FL	\$275,781	Executive Di	\$54,082	\$54,611	2024
Between The Rivers Nature Center	ME	\$222,910	President	\$11,720	\$12,615	2024
Green Cambridge Inc	MA	\$281,267	Executive Director	\$74,500	\$70,106	2025
Wisconsin Woodland Owners	WI	\$218,332	Executive Di	\$82,400	\$92,501	2024
Patagonia Area Resource Alliance	AZ	\$217,200	Co Chair And Mission Coordinator	\$29,466	\$31,360	2023
Delray Beach Children's Garden Inc	FL	\$215,927	President	\$39,996	\$41,580	2023
Champions Kids Camp Inc	TX	\$215,477	President	\$41,460	\$44,580	2024
Kittitas Environmental Education Network	WA	\$213,581	Environmental Education Director	\$33,804	\$32,532	2024
Outdoor Inclusion Coalition	PA	\$212,979	President &	\$80,000	\$85,754	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to NY cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to NY cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

Sample, role match & sensitivity

PEER COUNT 74 organizations. Compensation range \$555–\$443,876; filing years 2023–2025.

SIZE BASIS Matched on total revenue (\$250,000); for reference, expenses \$108,019 and assets \$384,594. **Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.**

ROLE MATCH	Jay Koh, reported title " <i>President</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	2 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	4 th
Total compensation (D + F), as reported (no adjustments)	4 th
Reportable pay only (column D), adjusted	0 th
All sources (D + E + F), adjusted	4 th

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness • 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Jay Koh) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 74 similarly situated organizations (Same NTEE sector (C60), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$9,900 is reasonable (approximately the 4th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability

data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.