

# Alliance For Dade Inc

Executive Director / CEO

EIN 844534631

GA · NTEE S41

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Sandra White, Executive Director / CEO** (\$70,875) against **every comparable organization** that fit the selection criteria — **533** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **29<sup>th</sup>** percentile of comparable organizations within the typical range

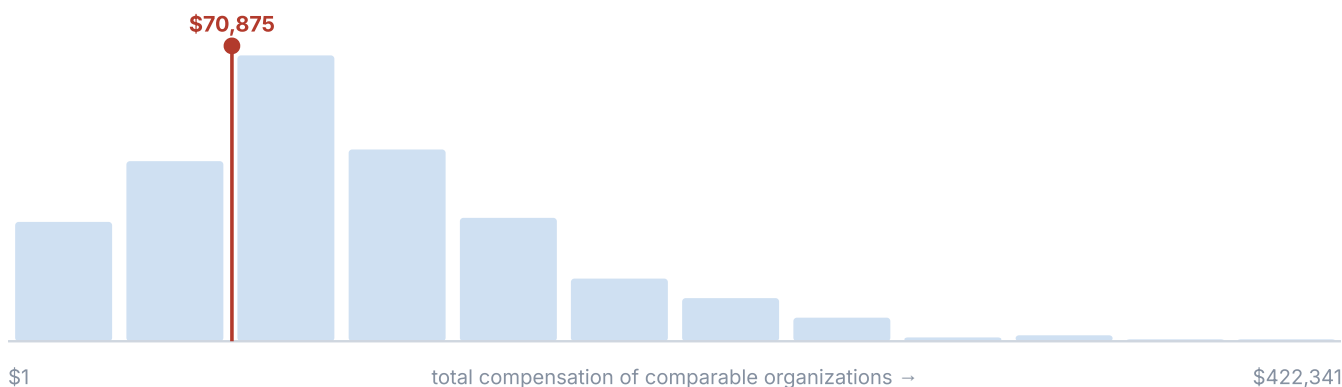
**Benchmarked executive:** Sandra White — reported title “President and CEO”, a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S41).
BUDGET	Total revenue between \$321,891 and \$720,652 — 0.67x to 1.50x the subject's \$480,435 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (S41), nationwide + budget 0.67–1.5x revenue.

**533** organizations qualified on sector, size, and geography → **533** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$32,808	\$63,443	\$94,626	\$142,041	\$194,988	\$70,875
----------	----------	----------	-----------	-----------	----------



## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to GA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Downtown Community Partnership</a>	ND	\$481,804	Ceo/president	\$69,556	<b>\$78,157</b>	2023
<a href="#">Connectup Institute</a>	MN	\$479,058	President	\$88,833	<b>\$89,877</b>	2023
<a href="#">Workforce Fairness Institute Inc</a>	VA	\$478,179	Secretary, Director	\$10,000	<b>\$9,886</b>	2023
<a href="#">Signature User Group Inc</a>	FL	\$477,920	Executive Director	\$62,750	<b>\$58,627</b>	2024
<a href="#">Arkansas Ready Mixed Concrete Association Inc</a>	AR	\$477,664	Exec Director	\$96,164	<b>\$104,732</b>	2025
<a href="#">Carolinas Chapter - Cmaa</a>	NC	\$477,616	Member Services Manager	\$70,355	<b>\$72,299</b>	2024
<a href="#">Fiscal Partners Inc</a>	MA	\$483,314	President & Executive Dire	\$173,094	<b>\$154,697</b>	2024
<a href="#">Mid South Sign Association Inc</a>	TN	\$476,999	Executive Director	\$67,714	<b>\$72,879</b>	2023
<a href="#">Precastprestressed Con Ins Ne</a>	NY	\$476,290	Key Employee	\$168,258	<b>\$147,316</b>	2025
<a href="#">Juniata River Valley Visitors Bureau</a>	PA	\$475,732	Executive Director	\$54,567	<b>\$54,119</b>	2024
<a href="#">Greater Piedmont Area Association</a>	VA	\$485,291	Executive Of	\$142,534	<b>\$140,915</b>	2023
<a href="#">Wisconsin High School Football</a>	WI	\$485,679	Executive Director	\$55,000	<b>\$55,654</b>	2025
<a href="#">Mass Funeral Directors Assoc Inc</a>	MA	\$474,522	Exec Director	\$63,158	<b>\$54,990</b>	2025
<a href="#">Visit Newberg</a>	OR	\$486,604	Executive Di	\$100,577	<b>\$92,892</b>	2024

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Association Of Educational Purchasing Agencies</a>	NM	\$474,160	Exec Director	\$97,000	<b>\$106,825</b>	2023
<a href="#">Committee Of Chief Risk Officers Inc</a>	TX	\$473,946	Director	\$259,448	<b>\$265,737</b>	2023
<a href="#">Crew Charlotte Inc</a>	NC	\$473,737	Executive Director	\$104,044	<b>\$110,077</b>	2023
<a href="#">New York Organization For Nursing</a>	NY	\$473,608	Executive Dir.	\$75,000	<b>\$67,402</b>	2024
<a href="#">Medical Staff Of Childrens Hospital &amp;</a>	CA	\$487,290	President	\$35,000	<b>\$30,058</b>	2024
<a href="#">The Concrete Industry Board Inc</a>	NY	\$488,205	Executive Director	\$66,615	<b>\$61,635</b>	2023
<a href="#">Norfolk Area Visitors Bureau</a>	NE	\$488,924	Executive Di	\$79,596	<b>\$85,143</b>	2024
<a href="#">Homebuilders Association Of Jackson Inc</a>	MS	\$488,928	Executive Vice President	\$99,810	<b>\$110,557</b>	2024
<a href="#">North Texas Gay Lesbian Bisexual</a>	TX	\$489,096	President/ceo	\$92,672	<b>\$92,195</b>	2024
<a href="#">West Slope Colorado Oil &amp; Gas</a>	CO	\$489,396	Executive Director	\$175,345	<b>\$167,218</b>	2024
<a href="#">Ashland Alliance Corporation</a>	KY	\$489,844	President	\$128,210	<b>\$141,040</b>	2023

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to GA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to GA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ● Sample, role match & sensitivity

PEER COUNT 533 organizations. Compensation range \$1–\$422,341; filing years 2023–2025.

SIZE BASIS	Matched on total revenue (\$480,435); for reference, expenses \$587,703 and assets \$404,597.
ROLE MATCH	Sandra White, reported title " <i>President and CEO</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	27 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	13 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	29 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	29 <sup>th</sup>
Reportable pay only (column D), adjusted	30 <sup>th</sup>
All sources (D + E + F), adjusted	25 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness • 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### **Draft board minutes – executive compensation**

1. The compensation of the Executive Director / CEO (Sandra White) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 533 similarly situated organizations (Same NTEE sector (S41), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$70,875 is reasonable (approximately the 29<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

---

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.