

# Fat Beet Foundation Inc

Executive Director / CEO

EIN 851600566  
 FL · NTEE K20  
 FY ending 2024-12-31  
 June 9, 2026

This analysis benchmarks the total compensation of **Josephine Rothschild, Executive Director / CEO** (\$9,187) against **every comparable organization** that fit the selection criteria — **21** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **24<sup>th</sup>** percentile of comparable organizations below the typical range for comparable organizations

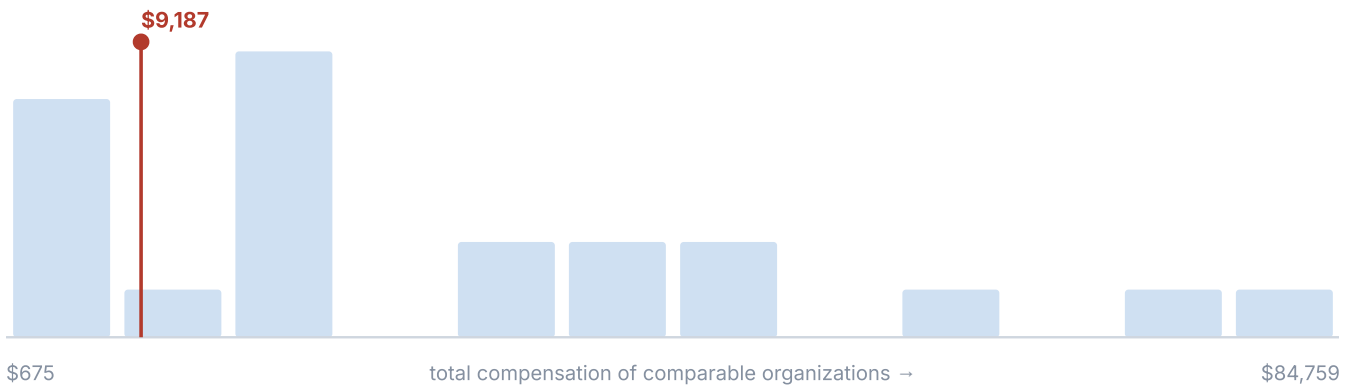
**Benchmarked executive:** Josephine Rothschild — reported title “BOARD MEMBER”, selected as the organization's **highest-paid individual** — no exact title match, so confirm this is a comparable role.

## How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (K20).
BUDGET	Total revenue between \$77,184 and \$172,800 — 0.67x to 1.50x the subject's \$115,200 (the band tightens as size grows).
GEOGRAPHY	Same NTEE sector (K20), nationwide + budget 0.67–1.5x revenue.

**21** organizations qualified on sector, size, and geography → **21** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$2,518	\$13,417	\$17,871	\$39,254	\$58,644	<b>\$9,187</b>
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## ● Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to FL cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">E-roadmap Inc</a>	FL	\$121,379	Executive Director	\$47,167	<b>\$47,167</b>	2024
<a href="#">The Richards Irrigation Company</a>	UT	\$107,160	President	\$5,500	<b>\$5,992</b>	2024
<a href="#">Overlook Food Awareness Resource Of Massachusetts Inc</a>	MA	\$104,578	Executive Director	\$29,923	<b>\$29,469</b>	2023
<a href="#">Farm To School Frederick</a>	MD	\$104,415	Executive Director	\$17,957	<b>\$17,871</b>	2024
<a href="#">White Rock Local Market Inc</a>	TX	\$104,278	Outgoing Director	\$46,500	<b>\$49,514</b>	2024
<a href="#">Gateway Sustainable Farmers Alliance</a>	MO	\$101,651	President	\$599	<b>\$675</b>	2024
<a href="#">Allegheny Mountain Institute</a>	VA	\$131,428	Executive Di	\$17,000	<b>\$17,473</b>	2024
<a href="#">Farmers Market Management Services</a>	NC	\$133,076	President	\$34,806	<b>\$38,283</b>	2024
<a href="#">Rio Grande Community Farms</a>	NM	\$134,134	Executive Di	\$28,159	<b>\$32,240</b>	2024
<a href="#">Madera County Livestock Association</a>	CA	\$95,720	Ceo	\$63,800	<b>\$58,644</b>	2024
<a href="#">Pembroke Agriculture Corporation</a>	IL	\$136,281	President	\$16,524	<b>\$17,803</b>	2023
<a href="#">Henderson County Fair Association</a>	TN	\$91,031	Secretary	\$2,400	<b>\$2,685</b>	2024
<a href="#">Mar-del Watermelon Association Inc</a>	MD	\$143,609	Secretary/tr	\$14,400	<b>\$14,754</b>	2023
<a href="#">Stags Leap District Winegrowers</a>	CA	\$83,731	Executive Direc	\$92,211	<b>\$84,759</b>	2024
<a href="#">Texas Farmers Union Inc</a>	TX	\$149,966	President	\$35,807	<b>\$39,254</b>	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Oakmont Village Saddle Mountain Water Supply Corporation</a>	TX	\$79,311	Secretary	\$12,600	<b>\$13,417</b>	2024
<a href="#">Rocky Mountain Seed Alliance Inc</a>	NM	\$79,010	Co-chair	\$1,900	<b>\$2,175</b>	2024
<a href="#">Patrons Of Husbandry Maine State Grange</a>	ME	\$151,737	Master	\$16,500	<b>\$17,588</b>	2024
<a href="#">Jefferson Growers Artisans And Prod</a>	WV	\$154,971	Executive Director	\$15,514	<b>\$17,881</b>	2024
<a href="#">Obrien County Livestock Show</a>	IA	\$165,697	Secretary	\$2,160	<b>\$2,518</b>	2024
<a href="#">Fauquier Education Farm Inc</a>	VA	\$168,827	Executive Director	\$74,180	<b>\$76,243</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to FL cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## ■ Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to FL cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## ■ Sample, role match & sensitivity

PEER COUNT	21 organizations. Compensation range \$675–\$84,759; filing years 2023–2024.
SIZE BASIS	Matched on total revenue (\$115,200); for reference, expenses \$137,794 and assets \$14,550.
ROLE MATCH	Josephine Rothschild, reported title " <i>BOARD MEMBER</i> ", benchmarked as Executive Director / CEO. <b>Selected as the organization's highest-paid individual without an exact title match — the board should confirm this is a comparable role.</b>
RELATED-ORG PAY	1 peer report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	1 peer fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	24 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	24 <sup>th</sup>
Reportable pay only (column D), adjusted	24 <sup>th</sup>
All sources (D + E + F), adjusted	24 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Josephine Rothschild) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 21 similarly situated organizations (Same NTEE sector (K20), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$9,187 is reasonable (approximately the 24<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.