

# Outpost Agriculture Inc

Executive Director / CEO

EIN 851992590  
 OR · NTEE K99  
 FY ending 2023-12-31  
 June 9, 2026

This analysis benchmarks the total compensation of **Colin Mcintosh, Executive Director / CEO** (\$13) against **every comparable organization** that fit the selection criteria — **31** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

**Compensation sits at approximately the 0<sup>th</sup> percentile of comparable organizations**

below the typical range for comparable organizations

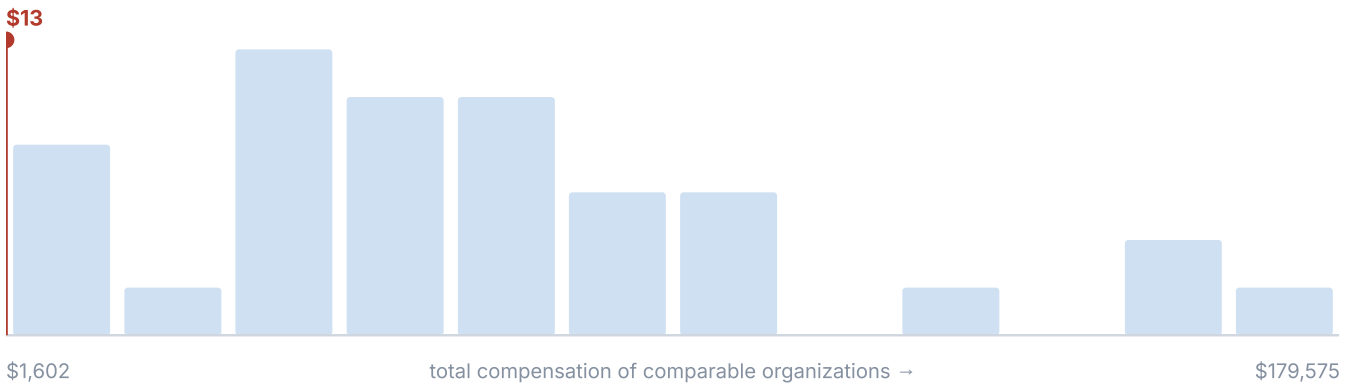
**Benchmarked executive:** Colin Mcintosh — reported title "PRESIDENT", a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

|           |   |
|-----------|---|
| SECTOR    | Organizations sharing the subject's NTEE classification (K99).  |
| BUDGET    | Total revenue between \$239,853 and \$536,985 — 0.67x to 1.50x the subject's \$357,990 (the band tightens as size grows). |
| GEOGRAPHY | Same NTEE sector (K99), nationwide + budget 0.67–1.5x revenue.  |

**31** organizations qualified on sector, size, and geography → **31** within the band form the benchmarked peer set.

## Distribution of comparable compensation



|         |          |          |          |           |             |
|---------|----------|----------|----------|-----------|-------------|
| \$8,450 | \$37,108 | \$57,726 | \$78,036 | \$132,146 | <b>\$13</b> |
|---------|----------|----------|----------|-----------|-------------|



## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to OR cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

| ORGANIZATION  | STATE | REVENUE   | MATCHED TITLE           | COMP (REPORTED) | COMP (ADJUSTED)  | FY   |
|---|-------|-----------|-------------------------|-----------------|------------------|------|
| <a href="#">Foodshot Global Inc</a>                             | NY    | \$361,782 | Executive Director      | \$190,000       | <b>\$179,575</b> | 2024 |
| <a href="#">Our New Way Garden Inc</a>                          | NY    | \$351,174 | President               | \$40,000        | <b>\$37,805</b>  | 2024 |
| <a href="#">Mwanzo</a>  | WA    | \$365,792 | Director                | \$80,751        | <b>\$75,617</b>  | 2024 |
| <a href="#">Food4kids Backpack Program Of North Florida Inc</a> | FL    | \$368,640 | Executive Director      | \$36,212        | <b>\$36,632</b>  | 2023 |
| <a href="#">Broad Street Market Alliance</a>                    | PA    | \$376,010 | Director                | \$73,200        | <b>\$78,606</b>  | 2023 |
| <a href="#">Grow Jackson</a>                                    | MI    | \$332,851 | Executive Director      | \$67,388        | <b>\$72,751</b>  | 2024 |
| <a href="#">North American Vegetarian Society</a>               | NY    | \$389,680 | President And Treasurer | \$50,800        | <b>\$48,013</b>  | 2024 |
| <a href="#">Wells For Life</a>                                  | KS    | \$390,266 | Key Employee            | \$66,000        | <b>\$76,780</b>  | 2023 |
| <a href="#">Community Food Initiatives</a>                      | OH    | \$323,073 | Past Director           | \$29,162        | <b>\$32,305</b>  | 2024 |
| <a href="#">Fox Valley Food For Health Inc</a>                  | IL    | \$317,807 | Executive Di            | \$43,846        | <b>\$46,417</b>  | 2023 |
| <a href="#">Urban Community Agronomics Ucan</a>                 | NC    | \$401,221 | Executive Di            | \$30,200        | <b>\$32,638</b>  | 2024 |
| <a href="#">Incubator Kitchen Collective</a>                    | KY    | \$307,620 | Executive Di            | \$54,546        | <b>\$61,294</b>  | 2024 |
| <a href="#">Mckeesport Meals On Wheels Inc</a>                  | PA    | \$295,500 | Coordinator             | \$26,000        | <b>\$27,119</b>  | 2024 |
| <a href="#">Hillside Agricultural Society</a>                   | MA    | \$425,887 | President               | \$1,750         | <b>\$1,602</b>   | 2025 |
| <a href="#">Raleigh City Farm Inc</a>                           | NC    | \$282,282 | Executive Director      | \$53,248        | <b>\$57,546</b>  | 2024 |
| <a href="#">Chester Agricultural Center Inc</a>                 | NY    | \$277,859 | Executive Director      | \$110,000       | <b>\$103,964</b> | 2024 |

| ORGANIZATION  | STATE | REVENUE   | MATCHED TITLE              | COMP (REPORTED) | COMP (ADJUSTED)  | FY   |
|---|-------|-----------|----------------------------|-----------------|------------------|------|
| <a href="#">Natural Soybean And Grain Alliance Inc</a>          | AR    | \$277,315 | Director                   | \$112,400       | <b>\$132,146</b> | 2024 |
| <a href="#">Hollywood Farmers Market Inc</a>                    | OR    | \$273,190 | Interim Market Director    | \$37,583        | <b>\$37,583</b>  | 2023 |
| <a href="#">Hillsdale Farmers Market Inc</a>                    | OR    | \$267,831 | Manager                    | \$44,925        | <b>\$43,636</b>  | 2024 |
| <a href="#">Ventura County Farm To School</a>                   | CA    | \$266,589 | Executive Di               | \$102,000       | <b>\$92,123</b>  | 2024 |
| <a href="#">Chattanooga Food Center</a>                         | TN    | \$266,455 | Executive Director         | \$51,000        | <b>\$57,726</b>  | 2023 |
| <a href="#">Northern Plains Sustainable Agriculture Society</a> | SD    | \$260,683 | Executive Director         | \$85,421        | <b>\$98,603</b>  | 2024 |
| <a href="#">Organiceye Inc</a>                                  | WI    | \$457,331 | Executive Director         | \$142,806       | <b>\$155,992</b> | 2024 |
| <a href="#">Mustard Seed - A Community Cafe</a>                 | TX    | \$252,621 | Executive Director         | \$48,000        | <b>\$50,220</b>  | 2024 |
| <a href="#">Fort Worth Food &amp; Wine Foundation</a>           | TX    | \$470,466 | Director/executive Directo | \$69,615        | <b>\$74,987</b>  | 2023 |

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to OR cost of living and 2023 dollars. Click any organization to verify the figure on ProPublica.

## ● Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to OR cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](http://peerbasis.org/methodology).

## ● Sample, role match & sensitivity

**PEER COUNT** 31 organizations. Compensation range \$1,602–\$179,575; filing years 2023–2025.

**SIZE BASIS** Matched on total revenue (\$357,990); for reference, expenses \$343,758 and assets \$1,041,705.

**ROLE MATCH** Colin Mcintosh, reported title "*PRESIDENT*", benchmarked as Executive Director / CEO. The title maps directly to this role.

**OUTLIERS** 3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

| BASIS   | SUBJECT PERCENTILE |
|---|--------------------|
| Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default | 0 <sup>th</sup>    |
| Total compensation (D + F), as reported (no adjustments)                                | 0 <sup>th</sup>    |
| Reportable pay only (column D), adjusted  | 0 <sup>th</sup>    |
| All sources (D + E + F), adjusted   | 0 <sup>th</sup>    |

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● **Rebuttable presumption of reasonableness · 26 CFR 53.4958-6**

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### **Draft board minutes – executive compensation**

1. The compensation of the Executive Director / CEO (Colin McIntosh) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 31 similarly situated organizations (Same NTEE sector (K99), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$13 is reasonable (approximately the 0<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.