

# 1910 Properties

Executive Director / CEO

EIN 853133003

WA · NTEE B11

FY ending 2024-08-31

June 13, 2026

This analysis benchmarks the total compensation of **Paul Bootsma, Executive Director / CEO** (\$29,159) against **every comparable organization** that fit the selection criteria — **73** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **47<sup>th</sup>** percentile of comparable organizations within the typical range

**Benchmarked executive:** Paul Bootsma — reported title "PRESIDENT", a **direct title match** to the Executive Director / CEO role.

## How comparable organizations were selected

**SECTOR** Organizations sharing the subject's NTEE classification (B11).

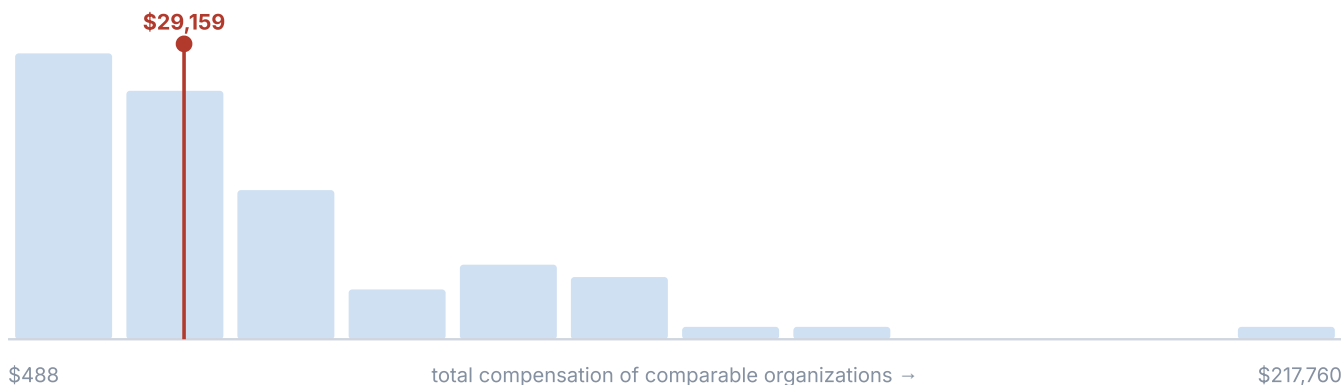
**BUDGET** Total revenue between \$87,495 and \$195,885 — 0.67x to 1.50x the subject's \$130,590 (the band tightens as size grows).

**GEOGRAPHY** Same NTEE sector (B11), nationwide + budget 0.67–1.5x revenue.

**73** organizations qualified on sector, size, and geography

→ **73** within the band form the benchmarked peer set.

## Distribution of comparable compensation



\$6,492	\$16,297	\$31,835	\$53,092	\$93,150	\$29,159
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## ■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to WA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">Caribbean Consolidated Schools</a>	PR	\$130,562	Head Of Scho	\$38,000	<b>\$39,122</b>	2023
<a href="#">The Montgomery Academy Foundation</a>	AL	\$131,040	Head Of School	\$19,179	<b>\$23,826</b>	2023
<a href="#">Patricia V Damon Scholarship Fund For The</a>	WI	\$131,539	Trustee	\$5,000	<b>\$6,005</b>	2023
<a href="#">Shattuck - St Mary's School</a>	MN	\$131,619	Cfo	\$14,480	<b>\$16,453</b>	2023
<a href="#">Global Campaign For Education-us</a>	DC	\$129,276	Executive Director	\$114,917	<b>\$112,635</b>	2024
<a href="#">Washburn University Charitable Gift Fund</a>	KS	\$127,901	President	\$49,918	<b>\$58,681</b>	2025
<a href="#">Pots Building For The Future</a>	NY	\$127,704	President	\$18,860	<b>\$19,035</b>	2024
<a href="#">Central Washington University Alumni</a>	WA	\$126,733	Executive Director	\$31,835	<b>\$31,835</b>	2024
<a href="#">Ah Capital Campaign Inc</a>	GA	\$126,583	President & Ceo	\$42,717	<b>\$47,974</b>	2024
<a href="#">Our House Community Investment</a>	AR	\$126,049	Vice Chairman	\$11,199	<b>\$14,060</b>	2024
<a href="#">Extravagant Love Project</a>	PA	\$135,234	Executive Di	\$43,395	<b>\$48,335</b>	2024
<a href="#">Ridgeway Community Association</a>	MN	\$135,697	Secretary/clerk	\$442	<b>\$488</b>	2024
<a href="#">Lps Education Foundation Inc</a>	MI	\$136,977	Executive Director(non-vote)	\$42,850	<b>\$48,126</b>	2025
<a href="#">Montreat College Foundation</a>	NC	\$137,178	Ceo	\$58,089	<b>\$69,020</b>	2023

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
<a href="#">C F Kellogg Est M M Kellogg Unitrust</a>	NY	\$123,733	Trustee	\$18,277	<b>\$18,447</b>	2024
<a href="#">White Plains Library Foundation Inc</a>	NY	\$138,562	Part Time Executive Direct	\$72,000	<b>\$74,816</b>	2023
<a href="#">Friends And Foundation</a>	CA	\$122,000	Executive Dir.	\$50,764	<b>\$50,406</b>	2023
<a href="#">Butler Foundation</a>	IN	\$121,511	President	\$64,768	<b>\$76,289</b>	2024
<a href="#">West Coast Thunder</a>	CA	\$140,749	Executive Dir.	\$31,268	<b>\$30,157</b>	2024
<a href="#">Bear Valley Usd Education Foundation</a>	CA	\$141,267	President	\$1,910	<b>\$1,795</b>	2025
<a href="#">Friends Of Soldiers Memorial Library</a>	ME	\$142,337	Library Director	\$14,153	<b>\$16,297</b>	2023
<a href="#">Liberty University Foundation</a>	VA	\$118,139	Director/president	\$17,026	<b>\$18,904</b>	2023
<a href="#">Friends Of Vada At Santa Barbara High School</a>	CA	\$145,475	Director/chairman	\$10,000	<b>\$9,396</b>	2025
<a href="#">Cascia Hall Foundation</a>	OK	\$147,933	Assistant Treasurer	\$14,275	<b>\$18,076</b>	2023
<a href="#">Ncssm Student &amp; Constituent Support</a>	NC	\$111,609	Executive Director	\$56,657	<b>\$65,387</b>	2024

**Comp (reported)** is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to WA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

## Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to WA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: [peerbasis.org/methodology](https://peerbasis.org/methodology).

## Sample, role match & sensitivity

PEER COUNT **73** organizations. Compensation range \$488–\$217,760; filing years 2023–2025.

SIZE BASIS	Matched on total revenue (\$130,590); for reference, expenses \$151,391 and assets \$1,615,322.
ROLE MATCH	Paul Bootsma, reported title " <i>PRESIDENT</i> ", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	44 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	3 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	47 <sup>th</sup>
Total compensation (D + F), as reported (no adjustments)	51 <sup>st</sup>
Reportable pay only (column D), adjusted	0 <sup>th</sup>
All sources (D + E + F), adjusted	58 <sup>th</sup>

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

### ● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

#### Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Paul Bootsma) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 13, 2026, comparing compensation against 73 similarly situated organizations (Same NTEE sector (B11), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$29,159 is reasonable (approximately the 47<sup>th</sup> percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [\_\_ for / \_\_ against].

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Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 13, 2026.