

Entrepreneur Educational Cente

Executive Director / CEO

EIN 954227986

CA · NTEE S43

FY ending 2024-12-31

June 9, 2026

This analysis benchmarks the total compensation of **Barbara Stanto, Executive Director / CEO** (\$145,143) against **every comparable organization** that fit the selection criteria — **737** in total — drawn systematically from IRS Form 990 filings, not a hand-picked subset.

Compensation sits at approximately the **96th** percentile of comparable organizations above the 90th percentile — board review recommended

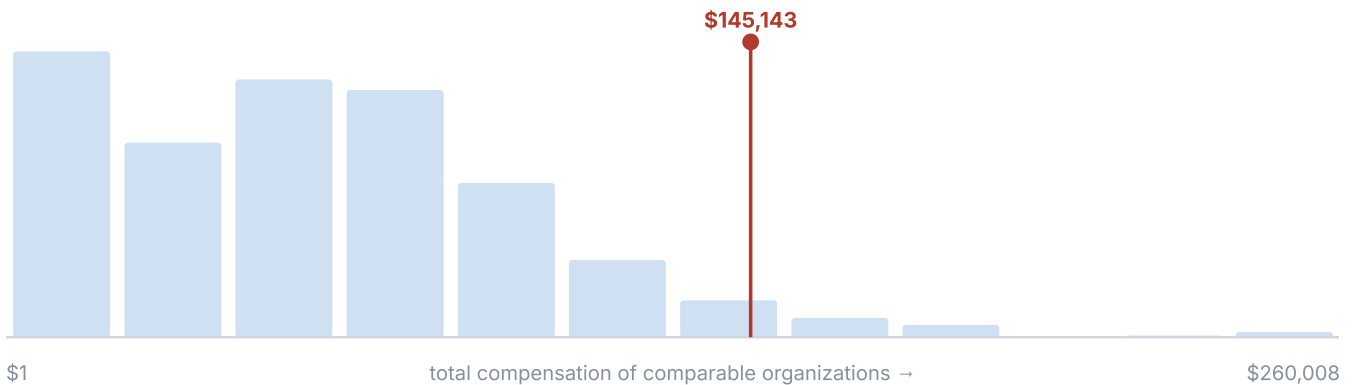
Benchmarked executive: Barbara Stanto — reported title “EXEC DIRECTOR”, a **direct title match** to the Executive Director / CEO role.

How comparable organizations were selected

SECTOR	Organizations sharing the subject's NTEE classification (S43).
BUDGET	Total revenue between \$99,855 and \$223,557 — 0.67x to 1.50x the subject's \$149,038 (the band tightens as size grows).
GEOGRAPHY	Same NTEE major group (S), nationwide + budget 0.67–1.5x revenue.

737 organizations qualified on sector, size, and geography → **737** within the band form the benchmarked peer set.

Distribution of comparable compensation



\$10,266	\$24,688	\$57,359	\$85,235	\$113,703	\$145,143
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■ Comparable organizations

Each figure is Form 990 Part VII columns D + F (reportable pay plus other compensation and benefits; column F may include amounts from related organizations), normalized to CA cost of living (BEA RPP, 2023) and to its filing year (CPI-U); the reported amount is on each linked 990.

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Laguna Community Foundation	NM	\$149,059	Executive Di	\$76,188	\$97,700	2023
Mp Santa Clara Inc	CA	\$149,005	Cfo/assistant Secretary	\$59,660	\$61,422	2023
Southern Eagle Basketball Officials	GA	\$149,164	President	\$1,500	\$1,747	2024
Cincinnati Computer Reuse	OH	\$149,413	Executive Director	\$10,000	\$12,266	2024
The Foundation Of The Economic	PA	\$149,605	President	\$23,734	\$27,410	2024
Association Of Professional Futurists	DC	\$149,638	Award Facilitator	\$6,600	\$6,905	2023
Roosevelt County Community	NM	\$149,702	Executive Dire	\$57,579	\$71,719	2024
American Civil Liberties Union Of	OK	\$149,798	Executive Di	\$19,648	\$25,055	2024
Our Town Frederiksted Inc	VI	\$149,892	Consultant	\$29,184	\$29,184	2024
Peace Peloton	WA	\$148,171	President	\$95,000	\$95,960	2025
Community Foundation Of Grant County	IN	\$148,126	Executive Director (Part-year)	\$50,042	\$62,919	2023
Mechanical Contractors Association Of	IA	\$149,982	Executive Director	\$99,418	\$129,788	2023
Dpcr Holding Corporation	OH	\$150,000	Secretary	\$10,739	\$13,561	2023
Share A Smile	MI	\$150,079	Executive Di	\$12,000	\$13,975	2025

ORGANIZATION	STATE	REVENUE	MATCHED TITLE	COMP (REPORTED)	COMP (ADJUSTED)	FY
Grand Rapids New Car Dealers Association	MI	\$150,255	Management	\$27,500	\$32,872	2024
Doctors Park Professional Assoc Inc	MO	\$147,753	President/ad	\$24,000	\$30,308	2023
Maryland Society Of Anesthesiologists Inc	MD	\$147,616	Executive Director	\$54,304	\$58,795	2024
Action Baybrook Inc	MD	\$147,421	Founder And Ceo	\$14,597	\$15,804	2024
Southern California Academy Of	CA	\$147,132	Executive Dir.	\$55,176	\$56,806	2023
Sky City Initiative Inc	TN	\$147,097	Executive Director	\$48,936	\$61,329	2023
Keep Ohio Beautiful Inc	OH	\$150,982	Executive Director	\$72,536	\$88,971	2024
Clarinda Economic Development Corp	IA	\$151,058	Executive Director	\$80,504	\$99,449	2025
Finm Solutions	MI	\$151,158	President	\$31,821	\$39,160	2023
Serverie	PA	\$151,244	Chariman	\$94,567	\$109,213	2024
Laborers District Council Of Mn & Nd	MN	\$151,260	President/business Manager	\$114,694	\$131,245	2024

Comp (reported) is the figure on each organization's Form 990 (columns D + F); **Comp (adjusted)** normalizes it to CA cost of living and 2024 dollars. Click any organization to verify the figure on ProPublica.

Methodology

Comparable organizations were drawn from electronically filed IRS Form 990 returns and matched on sector (NTEE code), budget (a size-adaptive revenue band that tightens as the organization grows), and geography (same-state first, broadening only when too few peers qualify); every organization within the band forms the peer set. To compare fairly across regions and years, peer compensation is normalized to CA cost of living (BEA Regional Price Parities, 2023) and to the subject's filing year (CPI-U). The figure benchmarked is Form 990 Part VII, Section A, columns D + F — reportable pay plus other compensation, benefits, and deferred amounts (column F may include amounts from related organizations) — with the chief executive matched by role. Related-organization amounts (column E) and institutional trustees are excluded. Full methodology: peerbasis.org/methodology.

Sample, role match & sensitivity

PEER COUNT **737** organizations. Compensation range \$1–\$260,008; filing years 2021–2025.

SIZE BASIS	Matched on total revenue (\$149,038); for reference, expenses \$1,286,300 and assets \$3,708,394. Revenue and expenses diverge this year — revenue may misrepresent operating size; weigh the expense-based view.
ROLE MATCH	Barbara Stanto, reported title "EXEC DIRECTOR", benchmarked as Executive Director / CEO. The title maps directly to this role.
RELATED-ORG PAY	146 peers report related-organization compensation (column E), which the D + F benchmark does not fully capture; review where material.
OUTLIERS	11 peers fall outside 1.5× the interquartile range — consider whether any reflect one-time payments (severance, deferred-comp payouts).

Sensitivity — the subject's percentile under alternative compensation definitions:

BASIS	SUBJECT PERCENTILE
Total compensation (D + F), cost-of-living + inflation adjusted — the PeerBasis default	96 th
Total compensation (D + F), as reported (no adjustments)	98 th
Reportable pay only (column D), adjusted	97 th
All sources (D + E + F), adjusted	81 st

If the percentile moves materially across these definitions, the result is sensitive to methodology choices, and the board should weigh which basis best fits its facts.

● Rebuttable presumption of reasonableness · 26 CFR 53.4958-6

Compensation paid by a tax-exempt organization is presumed reasonable — shifting the burden to the IRS — when three requirements are met. This report supplies the comparability data for the second. The board should record the following in its minutes *concurrently* with its decision:

Draft board minutes – executive compensation

1. The compensation of the Executive Director / CEO (Barbara Stanto) was approved in advance by [the Board / Compensation Committee], composed of members with no conflict of interest with respect to the arrangement.
2. Prior to its determination, the authorized body obtained and relied upon appropriate comparability data, namely the PeerBasis Compensation Comparability Determination dated June 9, 2026, comparing compensation against 737 similarly situated organizations (Same NTEE major group (S), nationwide + budget 0.67–1.5× revenue).
3. The authorized body determined that total compensation of \$145,143 is reasonable (approximately the 96th percentile of comparable organizations) and documented the basis for this determination concurrently, on [date], by a vote of [__ for / __ against].

Sources: IRS Form 990 e-file data (apps.irs.gov); IRS Business Master File (NTEE classification). Every figure traces to an original public filing — click any organization above to verify it on ProPublica. PeerBasis is a service of Prismind Analytics; its [methodology is published](#), was commissioned for independent adversarial review, and discloses its own limitations. This report is comparability data to support a board's good-faith determination under IRC 4958; it is not legal or tax advice. Generated by PeerBasis on June 9, 2026.